



Association of Regina REALTORS® Inc.

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Quick Review

Regina 1 through 5 Total MLS® System for March 2017.

In March, 2017, we have seen a total value of 249 listings sold which has resulted in a 2.73% decrease from March, 2016 in which 256 listings were sold; we have seen a year to date value of 541 in 2017 and 557 in 2016 resulting in a 2.87% decrease.

The median sales price in March, 2017 was \$302K, 1.02% lower from this month of the prior year with a median sales price of \$305K. We have seen a year to date median sales price of \$293K in 2017 and \$300K in 2016 resulting in a 2.4% decrease from 2016.

In March, 2017 the total count of listing inventory available on the market was 1305. In March, 2016 the total count of listing inventory available on the market was 1226. This results in a 6.44% increase from March, 2016 to March, 2017.

Key Figures

	Mar, 2017	Mar, 2016	Percent Change
<i>New Listings</i>	630	518	+21.62%
<i>Firm Sales</i>	249	256	-2.73%
<i>Firm Sales to New Listings</i>	40%	49%	-20.03%
<i>Median Sale Price</i>	\$302K	\$305K	-1.02%
<i>Average Sale Price</i>	\$321K	\$334K	-3.88%
<i>Average Ask to Sell Ratio</i>	96%	96%	0.47%
<i>Total Months Supply</i>	5.03	4.83	+4.22%
<i>Total Listing Inventory</i>	1305	1226	+6.44%
<i>Days on Market Until Sale</i>	44.81	49.28	-9.07%

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Average Ask to Sell Ratio	12
Total Months Supply	14
Total Listing Inventory	16
Days on Market Until Sale	18

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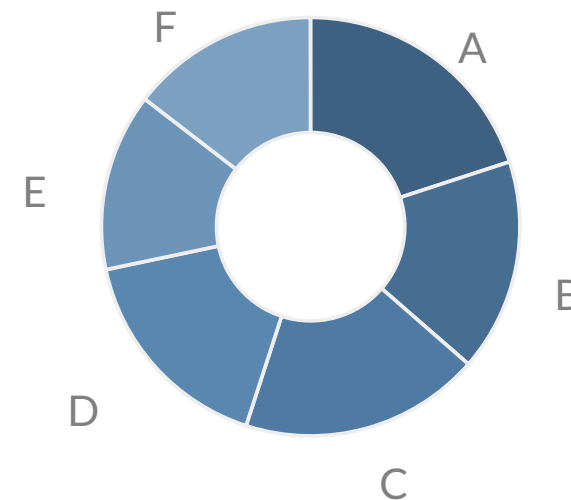
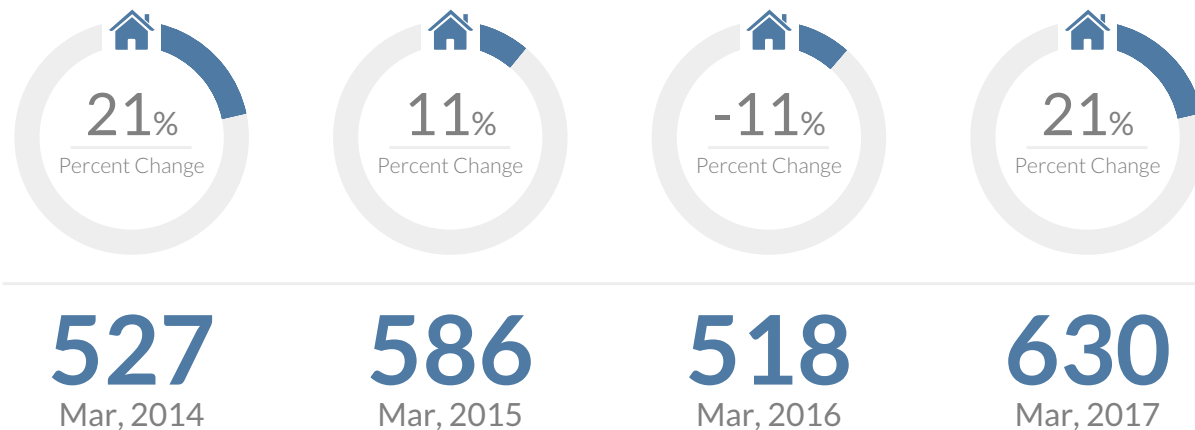
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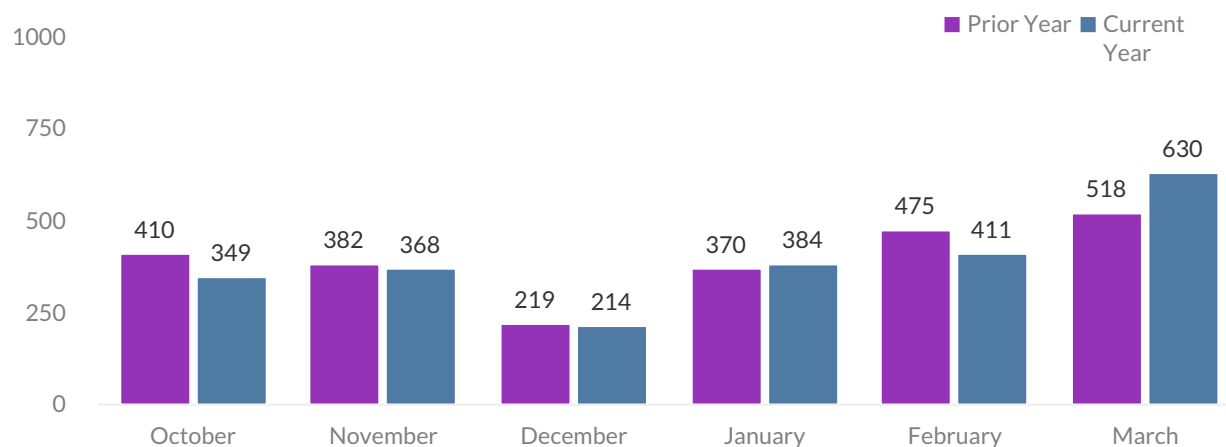
New Listings

Overview of the number of listings which have been added to the market as of March, 2017



Bar Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A MAR, 2017

There were 630 new listings, a 21.62% increase from March, 2016

B MAR, 2016

There were 518 new listings, a 11.6% decrease from March, 2015

C MAR, 2015

There were 586 new listings, a 11.2% increase from March, 2014

D MAR, 2014

There were 527 new listings, a 21.71% increase from March, 2013

E MAR, 2013

There were 433 new listings, a 5.66% decrease from March, 2012

F MAR, 2012

There were 459 new listings, a 2.91% increase from March, 2011

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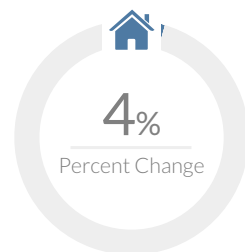
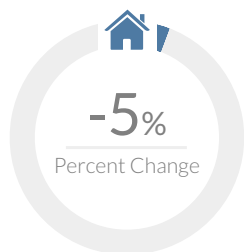
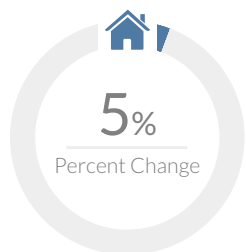
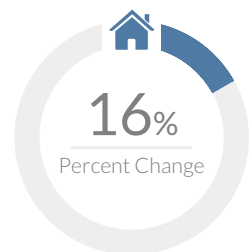
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New Listings

Overview of the number of listings which have been added to the market as of March, 2017



1368
YTD 2014

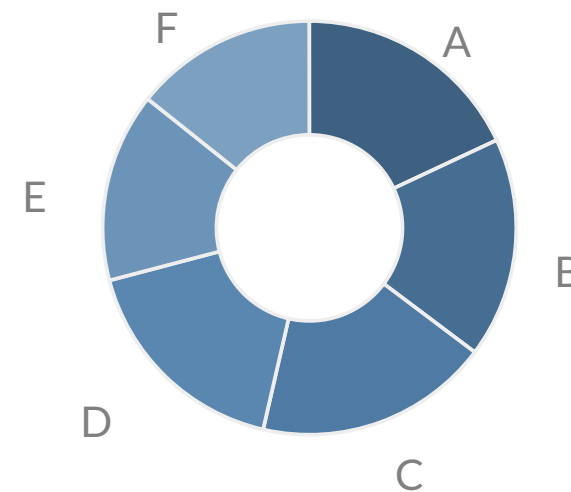
1449
YTD 2015

1363
YTD 2016

1425
YTD 2017

Line Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A YTD 2017

There were 1425 new listings, a 4.55% increase from March, 2016

B YTD 2016

There were 1363 new listings, a 5.94% decrease from March, 2015

C YTD 2015

There were 1449 new listings, a 5.92% increase from March, 2014

D YTD 2014

There were 1368 new listings, a 16.92% increase from March, 2013

E YTD 2013

There were 1170 new listings, a 3.63% increase from March, 2012

F YTD 2012

There were 1129 new listings, a 2% decrease from March, 2011

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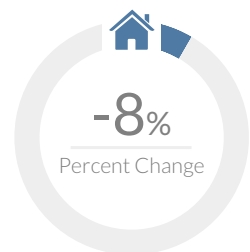
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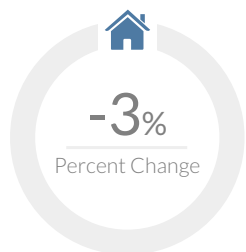


Firm Sales

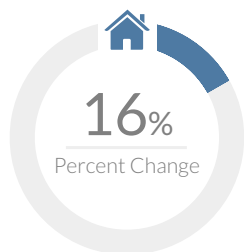
Overview of the number of sold listings as of March, 2017



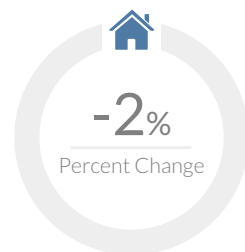
226
Mar, 2014



219
Mar, 2015



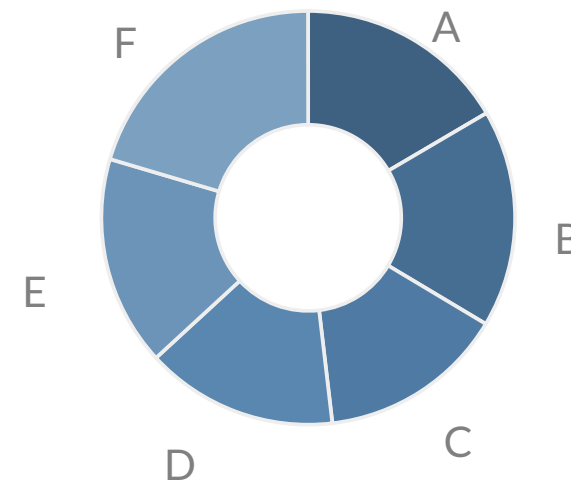
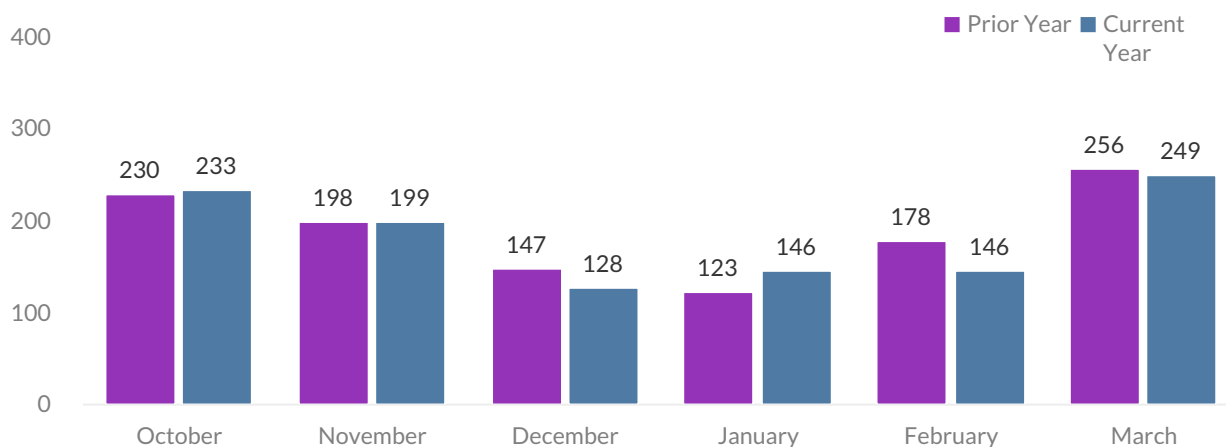
256
Mar, 2016



249
Mar, 2017

Bar Monthly Firm Sales

Overview of the number of sold listings on a monthly basis



A MAR, 2017

There were 249 sold listings, a 2.73% decrease from March, 2016

B MAR, 2016

There were 256 sold listings, a 16.89% increase from March, 2015

C MAR, 2015

There were 219 sold listings, a 3.1% decrease from March, 2014

D MAR, 2014

There were 226 sold listings, an 8.5% decrease from March, 2013

E MAR, 2013

There were 247 sold listings, a 19.54% decrease from March, 2012

F MAR, 2012

There were 307 sold listings, an 8.1% increase from March, 2011

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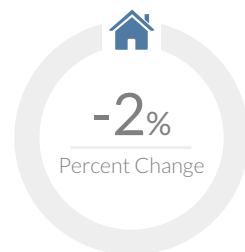
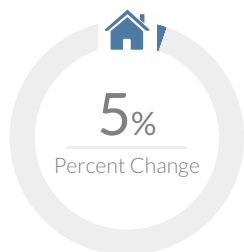
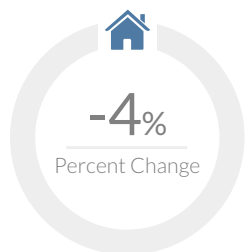
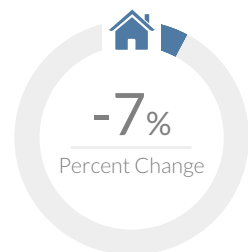
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Firm Sales

Overview of the number of sold listings as of March, 2017



550
YTD 2014

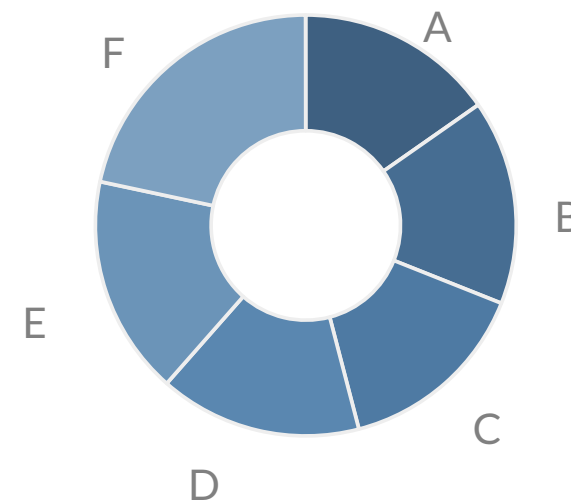
528
YTD 2015

557
YTD 2016

541
YTD 2017

Line Monthly Firm Sales

Overview of the number of sold listings on a monthly basis



A YTD 2017

There were 541 sold listings, a 2.87% decrease from March, 2016

B YTD 2016

There were 557 sold listings, a 5.49% increase from March, 2015

C YTD 2015

There were 528 sold listings, a 4% decrease from March, 2014

D YTD 2014

There were 550 sold listings, a 7.87% decrease from March, 2013

E YTD 2013

There were 597 sold listings, a 22.06% decrease from March, 2012

F YTD 2012

There were 766 sold listings, a 12.98% increase from March, 2011

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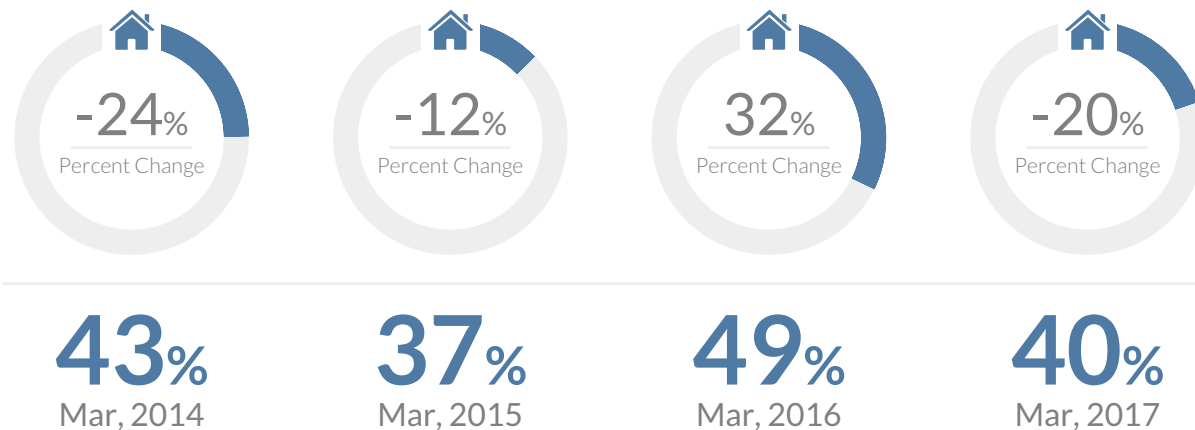
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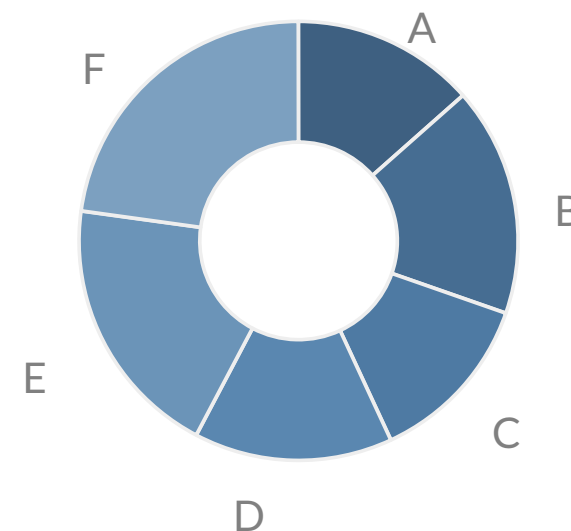
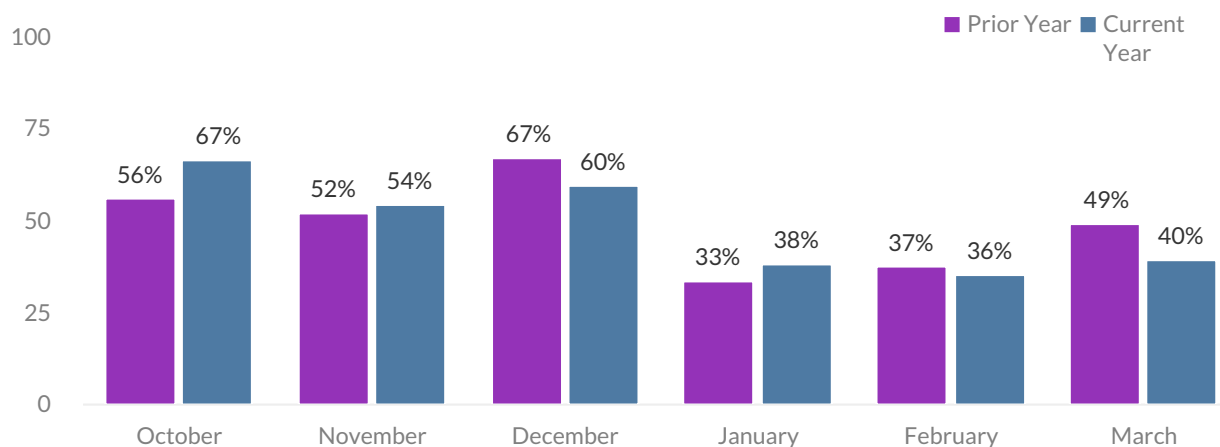
Firm Sales to New Listings

Comparison between the number of sold listings to the number of new listings as of March, 2017



Bar Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



A MAR, 2017

The ratio of firm sales to new listings was 40%, a 20.03% decrease from March, 2016

B MAR, 2016

The ratio of firm sales to new listings was 49%, a 32.24% increase from March, 2015

C MAR, 2015

The ratio of firm sales to new listings was 37%, a 12.85% decrease from March, 2014

D MAR, 2014

The ratio of firm sales to new listings was 43%, a 24.82% decrease from March, 2013

E MAR, 2013

The ratio of firm sales to new listings was 57%, a 14.71% decrease from March, 2012

F MAR, 2012

The ratio of firm sales to new listings was 67%, a 5.04% increase from March, 2011

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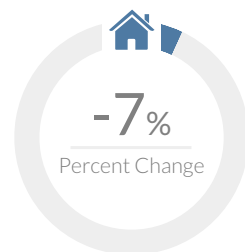
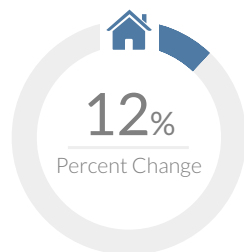
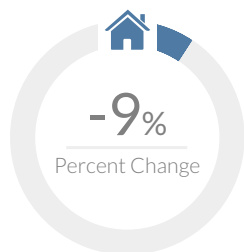
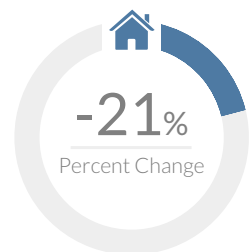
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Firm Sales to New Listings

Comparison between the number of sold listings to the number of new listings as of March, 2017



40%
YTD 2014

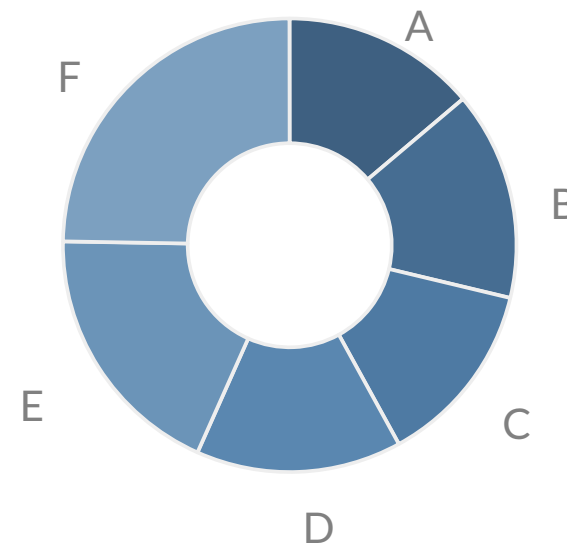
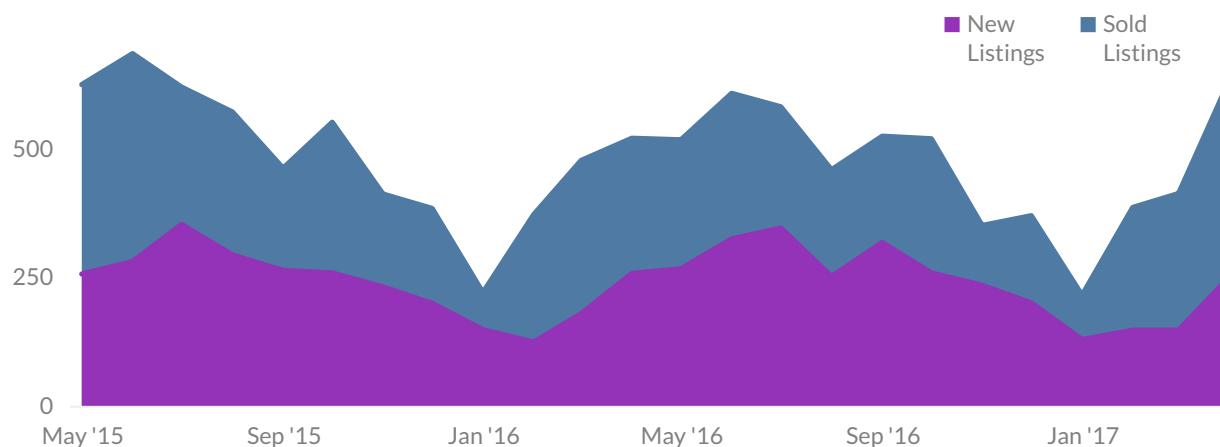
36%
YTD 2015

41%
YTD 2016

38%
YTD 2017

Area Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



A YTD 2017

The ratio of firm sales to new listings was 38%, a 7.1% decrease from March, 2016

B YTD 2016

The ratio of firm sales to new listings was 41%, a 12.15% increase from March, 2015

C YTD 2015

The ratio of firm sales to new listings was 36%, a 9.37% decrease from March, 2014

D YTD 2014

The ratio of firm sales to new listings was 40%, a 21.21% decrease from March, 2013

E YTD 2013

The ratio of firm sales to new listings was 51%, a 24.79% decrease from March, 2012

F YTD 2012

The ratio of firm sales to new listings was 68%, a 15.28% increase from March, 2011

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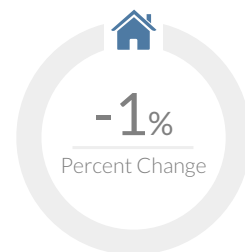
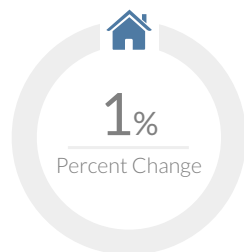
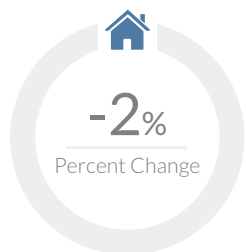
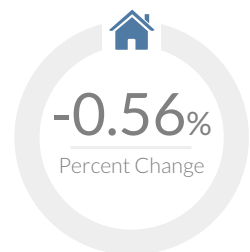
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Median Sale Price

Overview of the median selling price based on sold listings as of March, 2017



\$308k
Mar, 2014

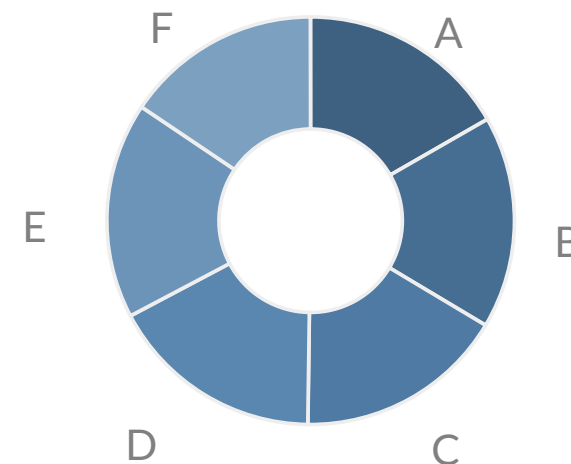
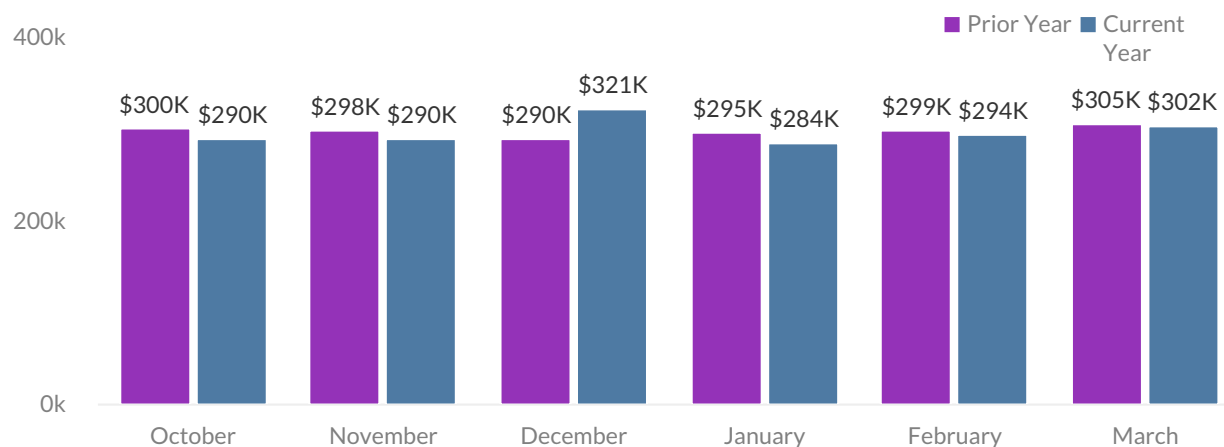
\$301k
Mar, 2015

\$305k
Mar, 2016

\$302k
Mar, 2017

Bar Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



A MAR, 2017

The median sales price was \$302K, a 1.02% decrease from March, 2016

B MAR, 2016

The median sales price was \$305K, a 1.33% increase from March, 2015

C MAR, 2015

The median sales price was \$301K, a 2.35% decrease from March, 2014

D MAR, 2014

The median sales price was \$308K, a 0.56% decrease from March, 2013

E MAR, 2013

The median sales price was \$310K, a 10.12% increase from March, 2012

F MAR, 2012

The median sales price was \$282K, a 5.65% increase from March, 2011

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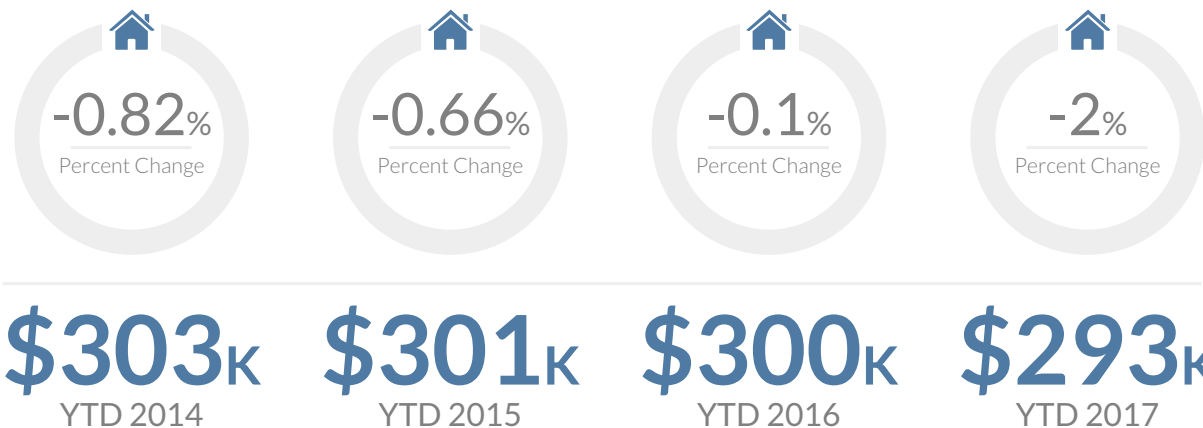
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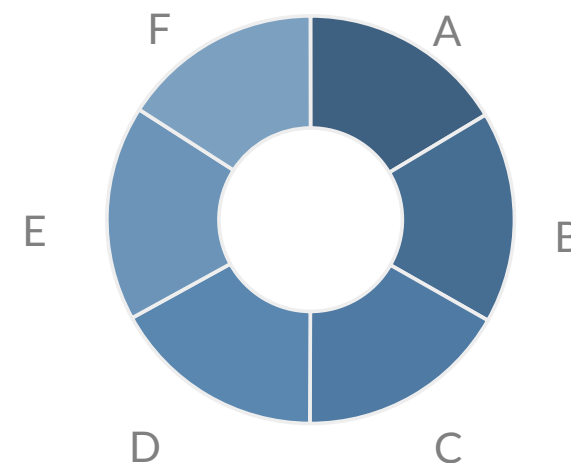
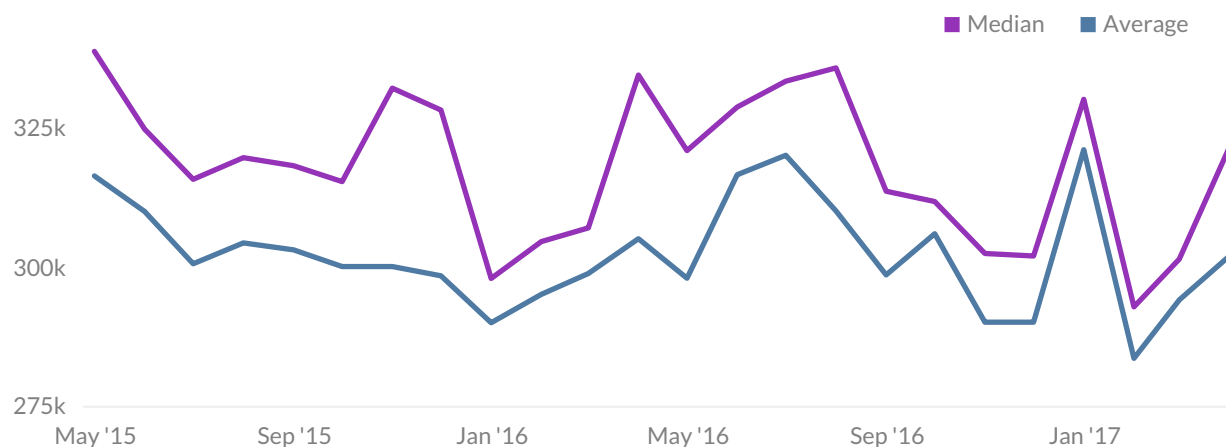
Median Sale Price

Overview of the median selling price based on sold listings as of March, 2017



Line Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



A YTD 2017

The median sales price was \$293K, a 2.4% decrease from March, 2016

B YTD 2016

The median sales price was \$300K, a 0.1% decrease from March, 2015

C YTD 2015

The median sales price was \$301K, a 0.66% decrease from March, 2014

D YTD 2014

The median sales price was \$303K, a 0.82% decrease from March, 2013

E YTD 2013

The median sales price was \$305K, a 7.39% increase from March, 2012

F YTD 2012

The median sales price was \$284K, a 9.23% increase from March, 2011

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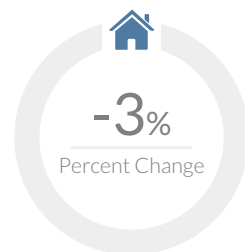
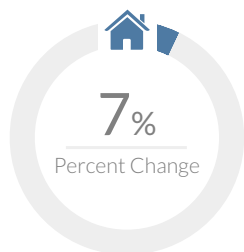
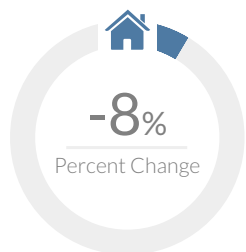
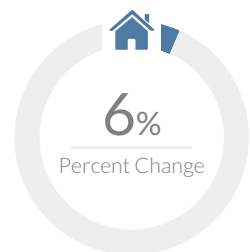
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Average Sale Price

Overview of the average selling price based on sold listings as of March, 2017



\$341k

Mar, 2014

\$312k

Mar, 2015

\$334k

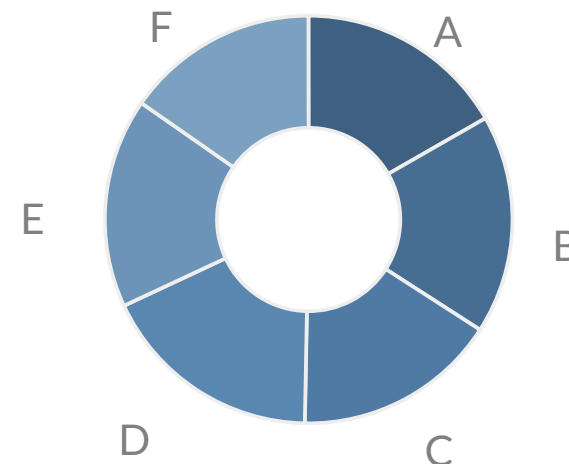
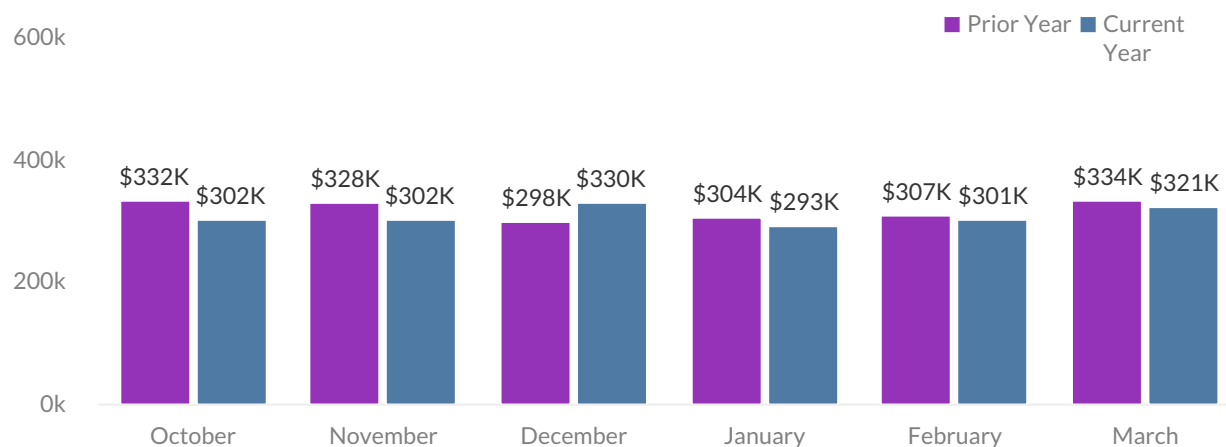
Mar, 2016

\$321k

Mar, 2017

Bar Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A MAR, 2017

The average sales price was \$321K, a 3.88% decrease from March, 2016

B MAR, 2016

The average sales price was \$334K, a 7.34% increase from March, 2015

C MAR, 2015

The average sales price was \$312K, an 8.71% decrease from March, 2014

D MAR, 2014

The average sales price was \$341K, a 6.69% increase from March, 2013

E MAR, 2013

The average sales price was \$320K, an 8.65% increase from March, 2012

F MAR, 2012

The average sales price was \$294K, a 4.03% increase from March, 2011

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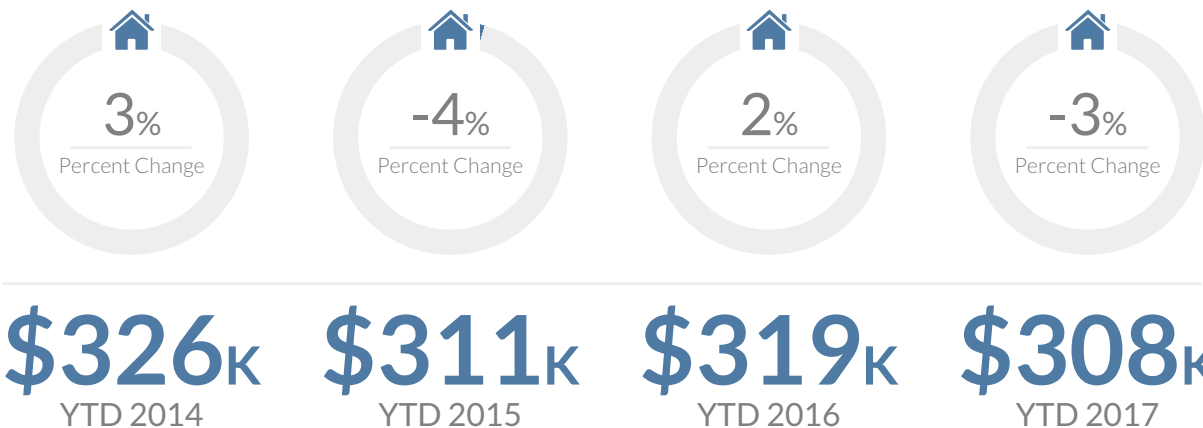
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Average Sale Price

Overview of the average selling price based on sold listings as of March, 2017



\$326k
YTD 2014

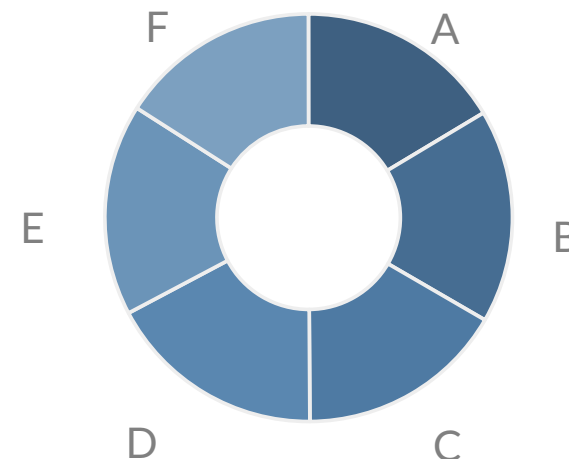
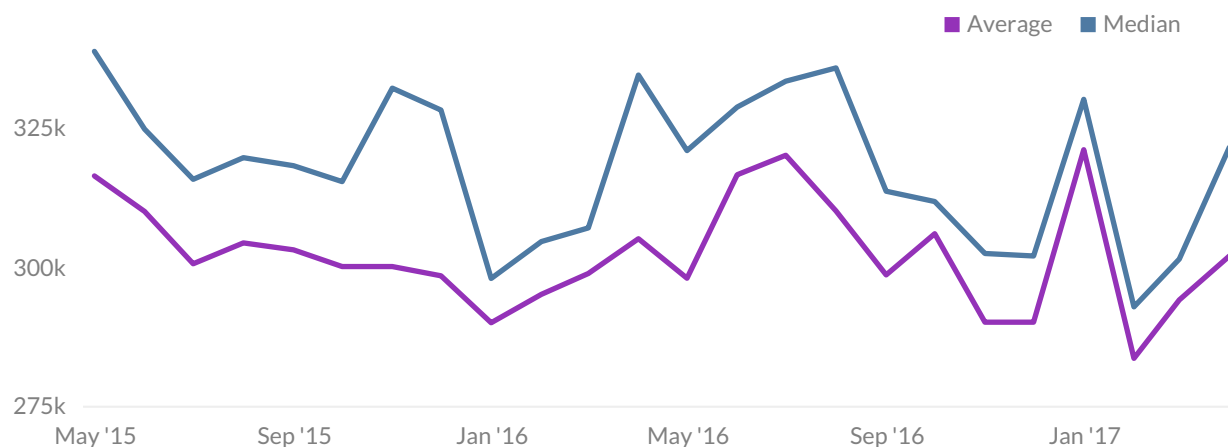
\$311k
YTD 2015

\$319k
YTD 2016

\$308k
YTD 2017

Line Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A YTD 2017

The average sales price was \$308K, a 3.37% decrease from March, 2016

B YTD 2016

The average sales price was \$319K, a 2.64% increase from March, 2015

C YTD 2015

The average sales price was \$311K, a 4.72% decrease from March, 2014

D YTD 2014

The average sales price was \$326K, a 3.42% increase from March, 2013

E YTD 2013

The average sales price was \$315K, a 5.13% increase from March, 2012

F YTD 2012

The average sales price was \$300K, an 8.84% increase from March, 2011

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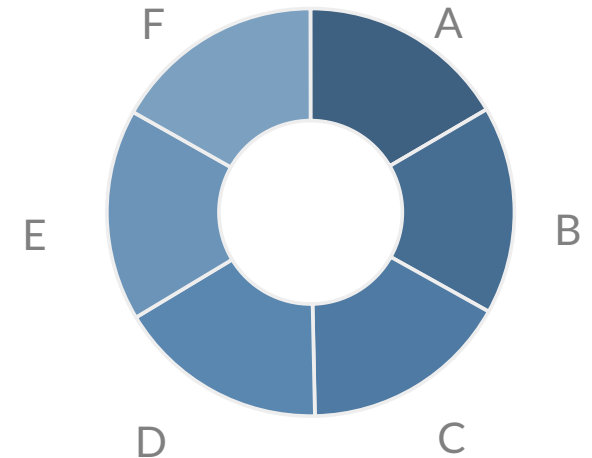
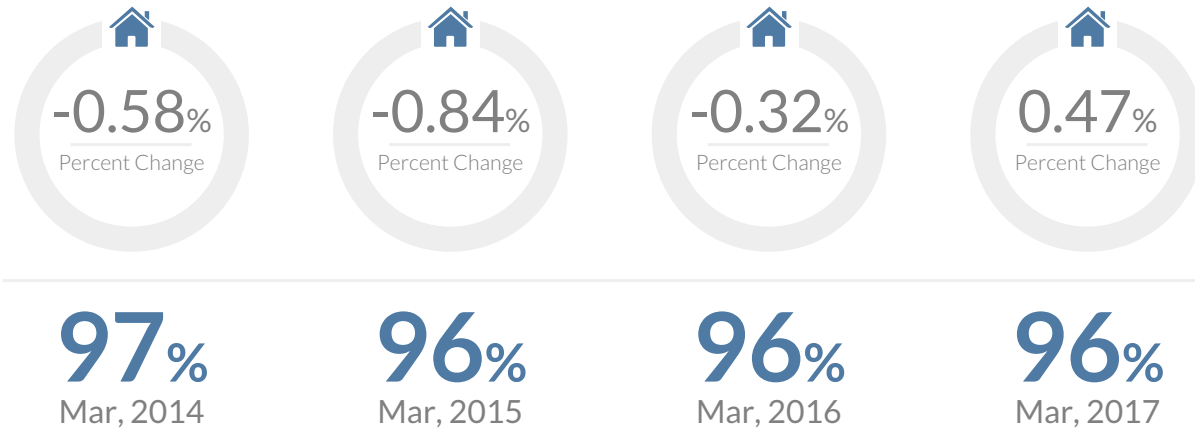
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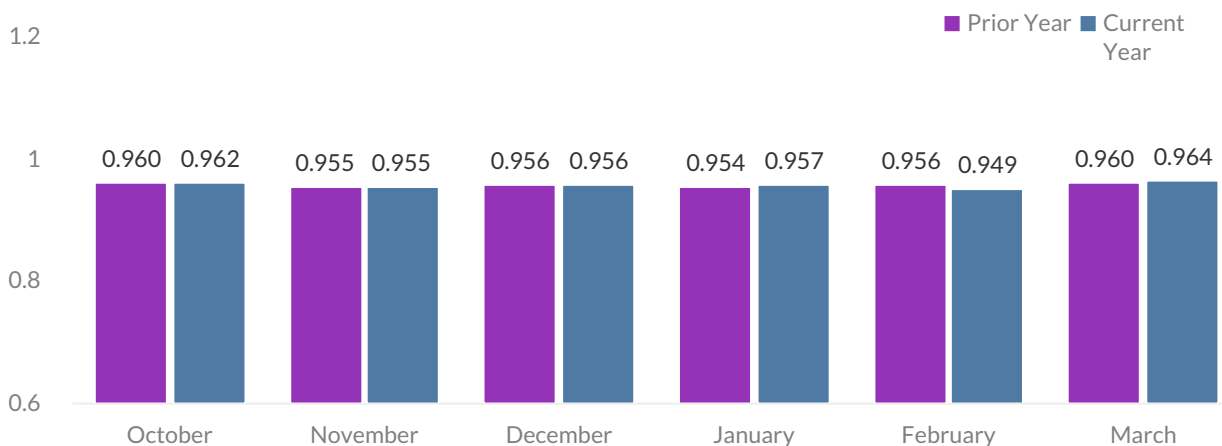
Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of March, 2017



Bar Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A MAR, 2017

The average ask to sell ratio was 0.964, a 0.47% increase from March, 2016

B MAR, 2016

The average ask to sell ratio was 0.960, a 0.32% decrease from March, 2015

C MAR, 2015

The average ask to sell ratio was 0.963, a 0.84% decrease from March, 2014

D MAR, 2014

The average ask to sell ratio was 0.971, a 0.58% decrease from March, 2013

E MAR, 2013

The average ask to sell ratio was 0.977, a 0.02% decrease from March, 2012

F MAR, 2012

The average ask to sell ratio was 0.977, a 0.49% increase from March, 2011

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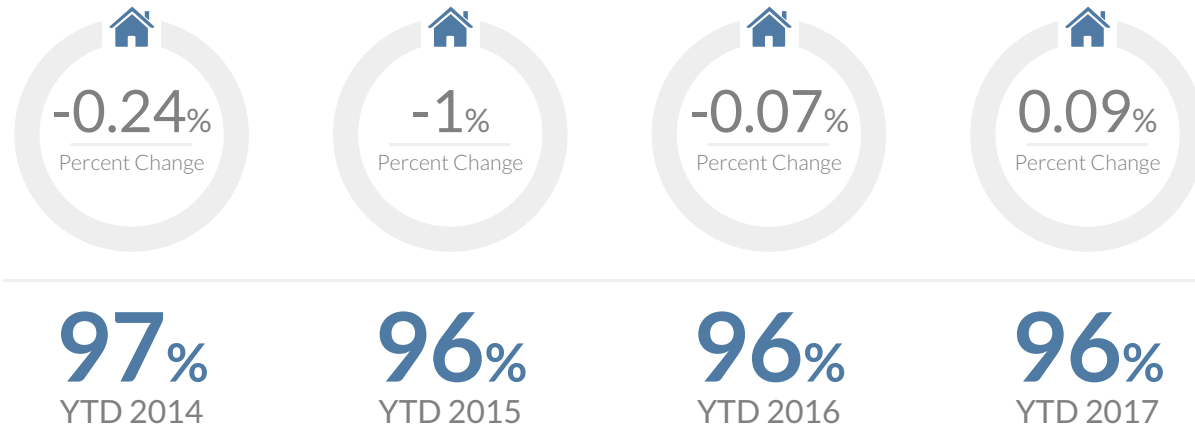
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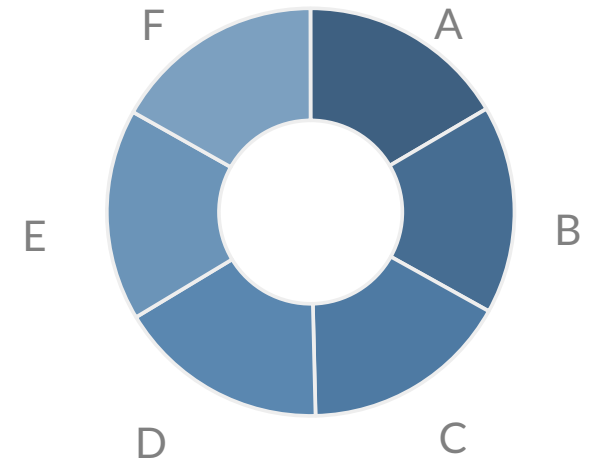
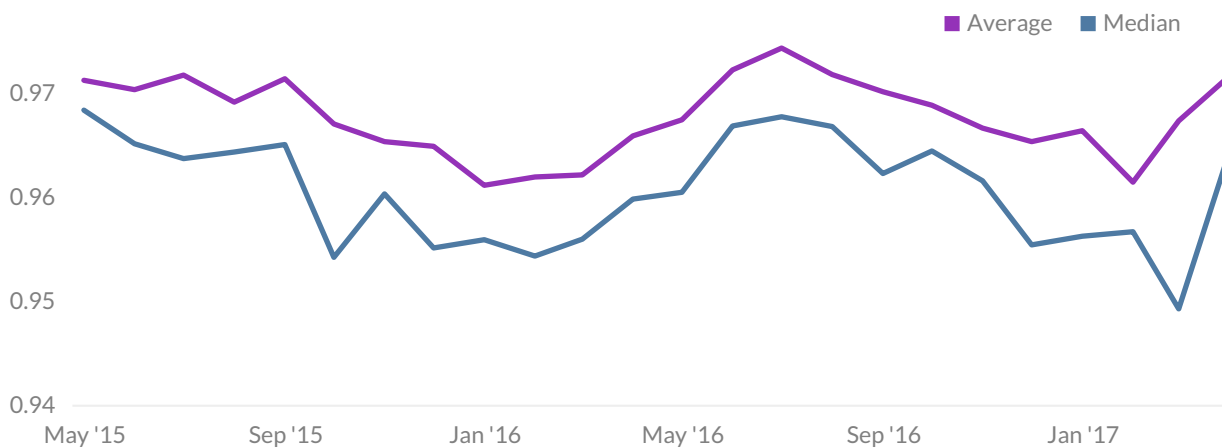
Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of March, 2017



Line Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A YTD 2017

The average ask to sell ratio was 0.958, a 0.09% increase from March, 2016

B YTD 2016

The average ask to sell ratio was 0.957, a 0.07% decrease from March, 2015

C YTD 2015

The average ask to sell ratio was 0.958, a 1.2% decrease from March, 2014

D YTD 2014

The average ask to sell ratio was 0.970, a 0.24% decrease from March, 2013

E YTD 2013

The average ask to sell ratio was 0.972, a 0.17% decrease from March, 2012

F YTD 2012

The average ask to sell ratio was 0.974, a 0.64% increase from March, 2011

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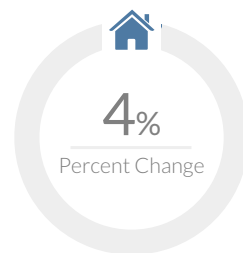
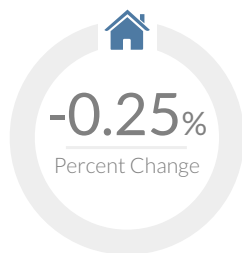
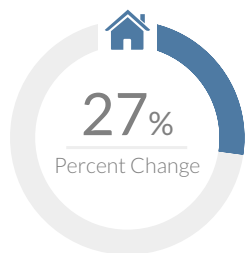
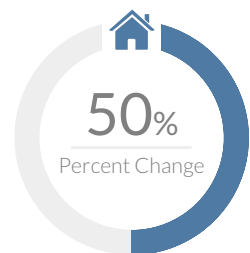
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Total Months Supply

Overview of months supply of total inventory based as of March, 2017



3.80
Mar, 2014

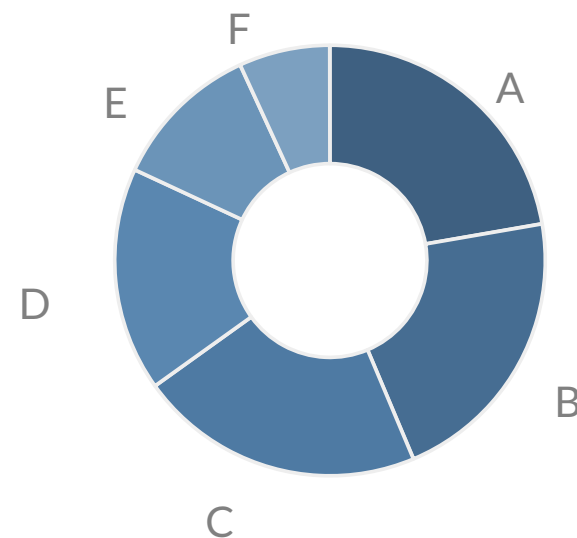
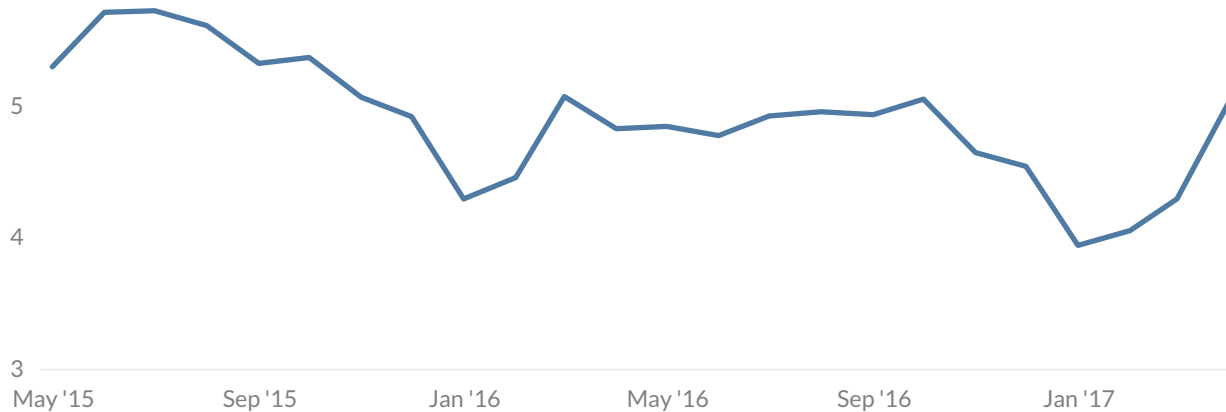
4.84
Mar, 2015

4.83
Mar, 2016

5.03
Mar, 2017

Line Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



A MAR, 2017

The total months supply of listing inventory as of March, 2017 was 5.03, a 4.22% increase from March, 2016

B MAR, 2016

The total months supply of listing inventory as of March, 2016 was 4.83, a 0.25% decrease from March, 2015

C MAR, 2015

The total months supply of listing inventory as of March, 2015 was 4.84, a 27.34% increase from March, 2014

D MAR, 2014

The total months supply of listing inventory as of March, 2014 was 3.80, a 50.08% increase from March, 2013

E MAR, 2013

The total months supply of listing inventory as of March, 2013 was 2.53, a 63.76% increase from March, 2012

F MAR, 2012

The total months supply of listing inventory as of March, 2012 was 1.55, a 34.61% decrease from March, 2011

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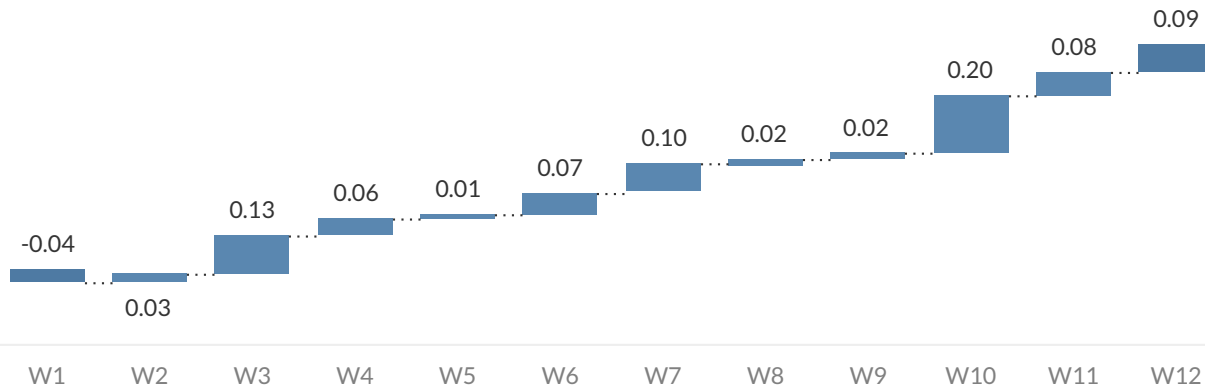
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Total Months Supply

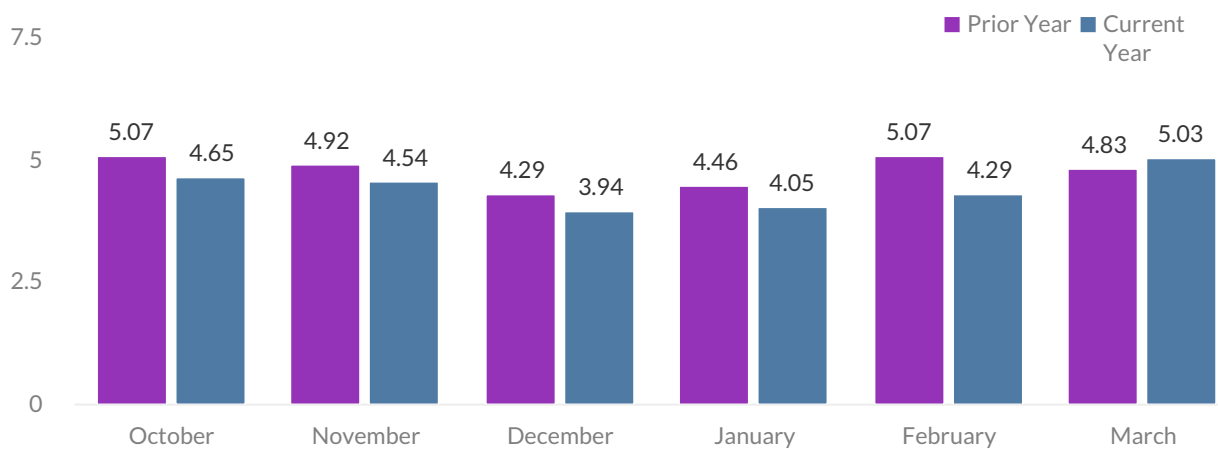
Overview of months supply of total inventory based as of March, 2017



The waterfall graph on the left displays the change in months supply over the last 12 weeks. Lighter colors represents an increase in months supply levels while darker colors represent a decrease.

Bar Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



W1 JAN 7/2017

The total months supply was 3.9 month(s), a 0.98% decrease from Dec 31

W2 JAN 14/2017

The total months supply was 3.93 month(s), a 0.71% increase from Jan 7

W3 JAN 21/2017

The total months supply was 4.06 month(s), a 3.44% increase from Jan 14

W4 JAN 28/2017

The total months supply was 4.12 month(s), a 1.27% increase from Jan 21

W5 FEB 4/2017

The total months supply was 4.13 month(s), a 0.3% increase from Jan 28

W6 FEB 11/2017

The total months supply was 4.2 month(s), a 1.82% increase from Feb 4

W7 FEB 18/2017

The total months supply was 4.3 month(s), a 2.35% increase from Feb 11

W8 FEB 25/2017

The total months supply was 4.32 month(s), a 0.46% increase from Feb 18

W9 MAR 4/2017

The total months supply was 4.34 month(s), a 0.48% increase from Feb 25

W10 MAR 11/2017

The total months supply was 4.54 month(s), a 4.62% increase from Mar 4

W11 MAR 18/2017

The total months supply was 4.62 month(s), a 1.61% increase from Mar 11

W12 MAR 25/2017

The total months supply was 4.71 month(s), a 2.09% increase from Mar 18

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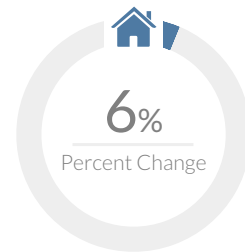
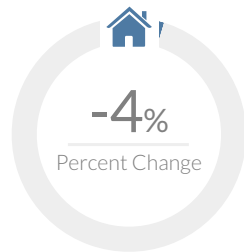
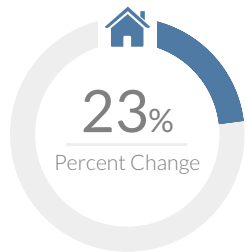
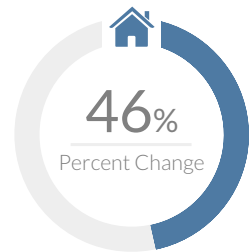
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Total Listing Inventory

Overview of the total number of listings which were currently active on the market as of March, 2017



1046
Mar, 2014

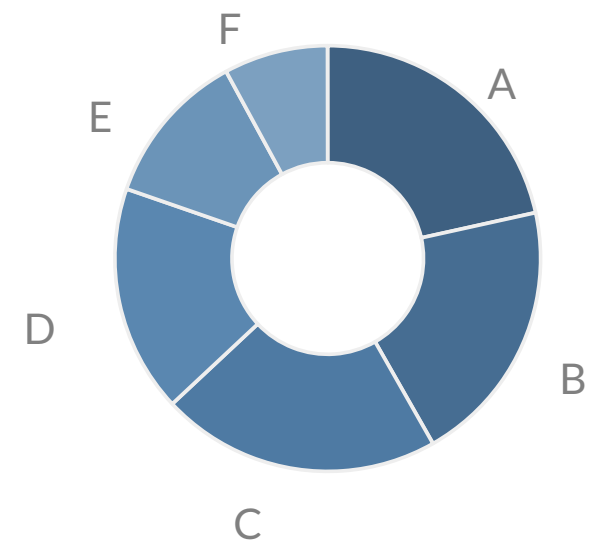
1288
Mar, 2015

1226
Mar, 2016

1305
Mar, 2017

Line Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



A MAR, 2017

As of March, 2017 the total inventory was 1305, a 6.44% increase from March, 2016

B MAR, 2016

As of March, 2016 the total inventory was 1226, a 4.81% decrease from March, 2015

C MAR, 2015

As of March, 2015 the total inventory was 1288, a 23.14% increase from March, 2014

D MAR, 2014

As of March, 2014 the total inventory was 1046, a 46.7% increase from March, 2013

E MAR, 2013

As of March, 2013 the total inventory was 713, a 48.54% increase from March, 2012

F MAR, 2012

As of March, 2012 the total inventory was 480, a 28.25% decrease from March, 2011

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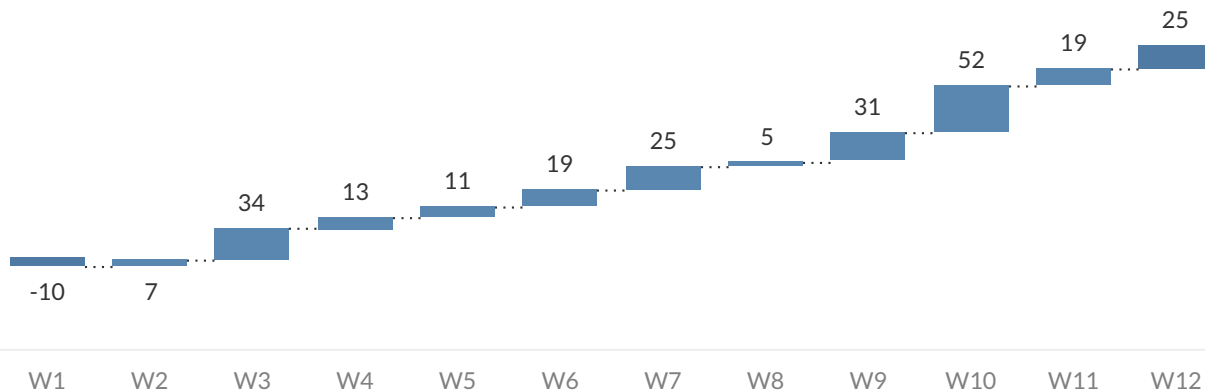
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Total Listing Inventory

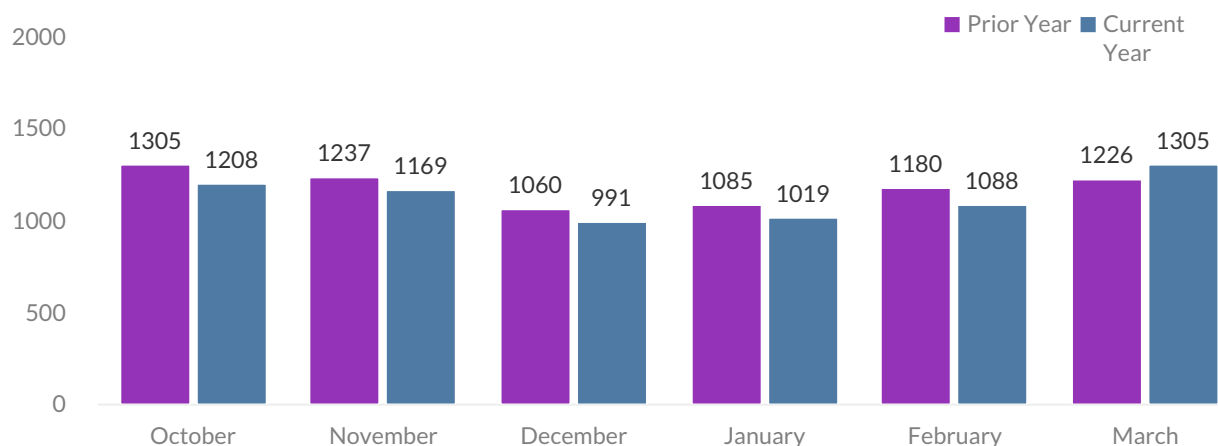
Overview of the total number of listings which were currently active on the market as of March, 2017



The waterfall graph on the left displays the change in inventory over the last 12 weeks. Lighter colors represents an increase in inventory levels while darker colors represent a decrease.

Bar Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



W1 JAN 7/2017

There were 981 active listings as of Jan 7, a 1.01% decrease from Dec 31

W2 JAN 14/2017

There were 988 active listings as of Jan 14, a 0.71% increase from Jan 7

W3 JAN 21/2017

There were 1022 active listings as of Jan 21, a 3.44% increase from Jan 14

W4 JAN 28/2017

There were 1035 active listings as of Jan 28, a 1.27% increase from Jan 21

W5 FEB 4/2017

There were 1046 active listings as of Feb 4, a 1.06% increase from Jan 28

W6 FEB 11/2017

There were 1065 active listings as of Feb 11, a 1.82% increase from Feb 4

W7 FEB 18/2017

There were 1090 active listings as of Feb 18, a 2.35% increase from Feb 11

W8 FEB 25/2017

There were 1095 active listings as of Feb 25, a 0.46% increase from Feb 18

W9 MAR 4/2017

There were 1126 active listings as of Mar 4, a 2.83% increase from Feb 25

W10 MAR 11/2017

There were 1178 active listings as of Mar 11, a 4.62% increase from Mar 4

W11 MAR 18/2017

There were 1197 active listings as of Mar 18, a 1.61% increase from Mar 11

W12 MAR 25/2017

There were 1222 active listings as of Mar 25, a 2.09% increase from Mar 18

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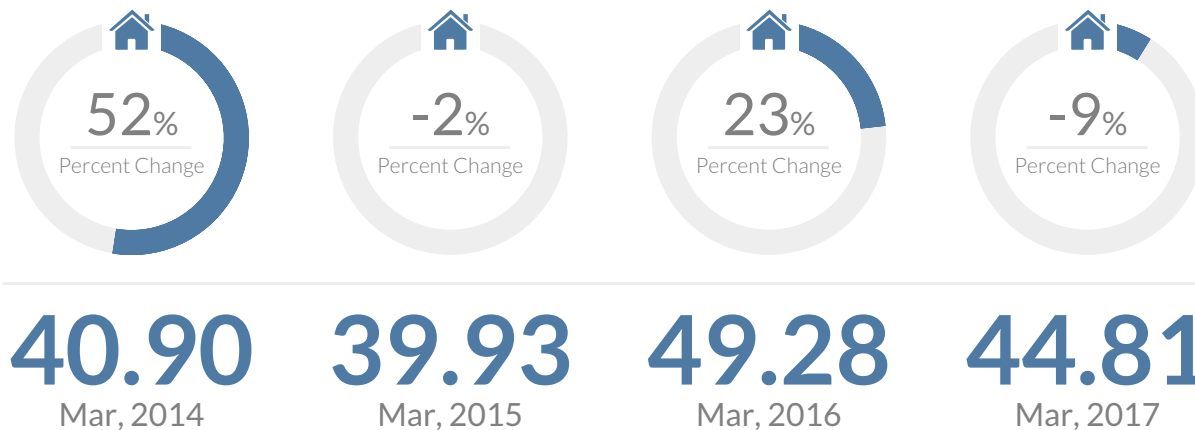
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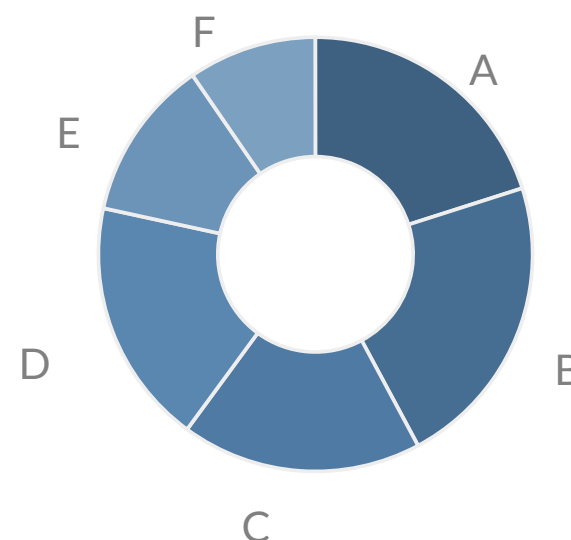
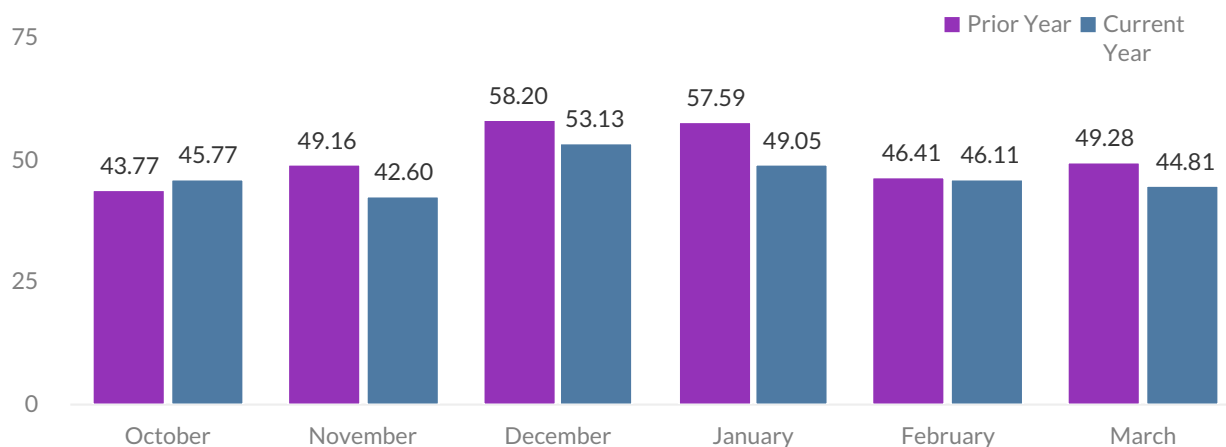
Days on Market Until Sale

Overview of the average number of days that sold listings as of March, 2017 have been on the market for



Bar Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



- A MAR, 2017**
The average days on market was 44.81, a 9.07% decrease from March, 2016
- B MAR, 2016**
The average days on market was 49.28, a 23.4% increase from March, 2015
- C MAR, 2015**
The average days on market was 39.93, a 2.36% decrease from March, 2014
- D MAR, 2014**
The average days on market was 40.90, a 52.67% increase from March, 2013
- E MAR, 2013**
The average days on market was 26.79, a 25.37% increase from March, 2012
- F MAR, 2012**
The average days on market was 21.37, a 23.38% decrease from March, 2011

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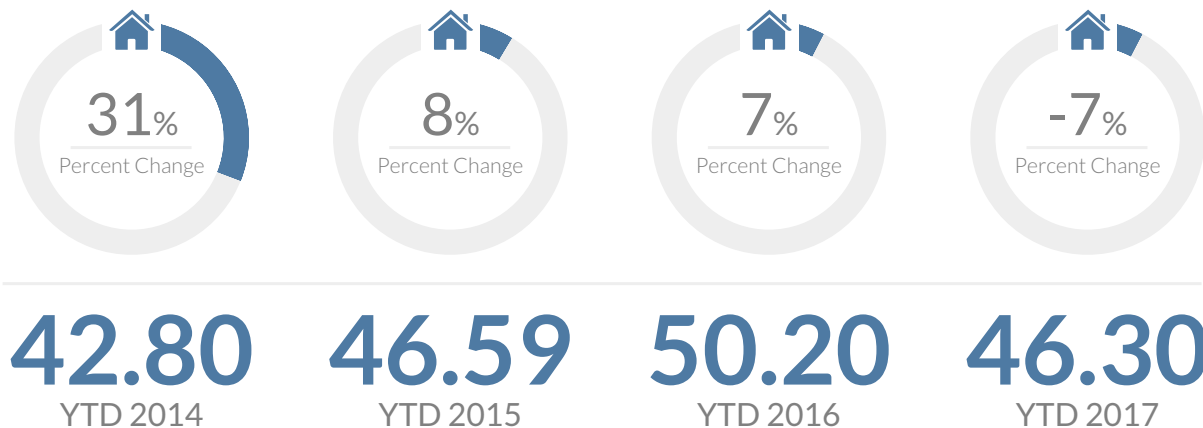
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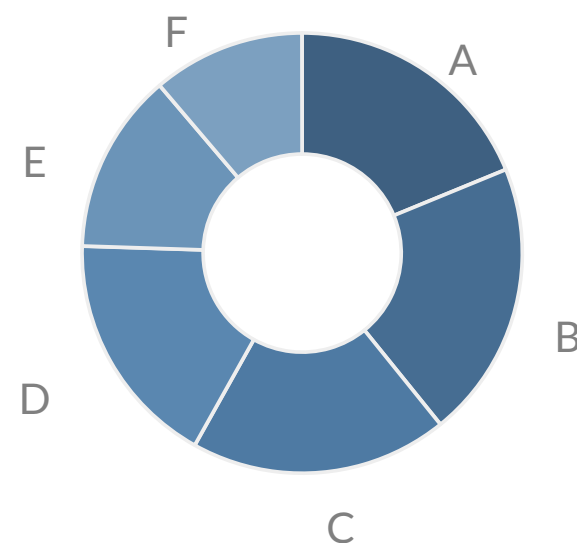
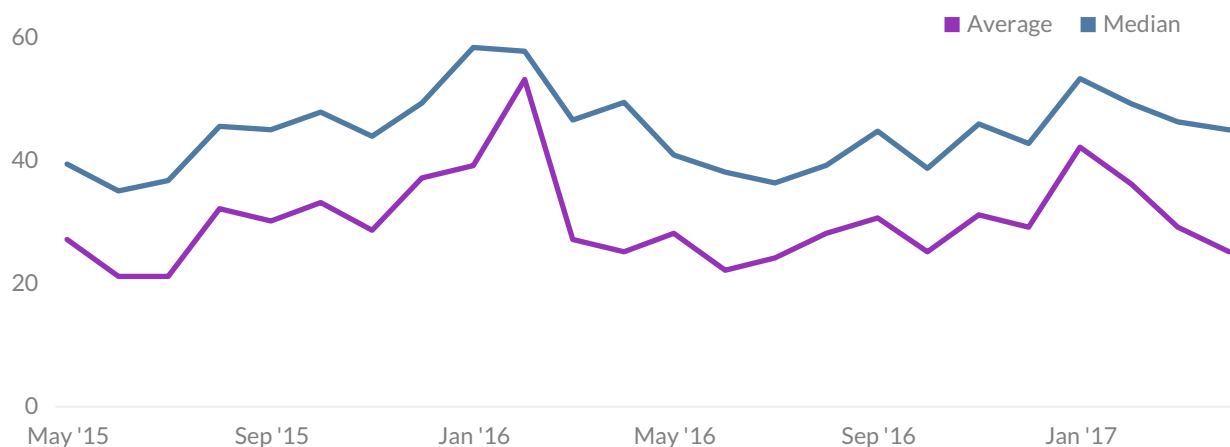
Days on Market Until Sale

Overview of the average number of days that sold listings as of March, 2017 have been on the market for



Line Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



A YTD 2017

The average days on market was 46.30, a 7.75% decrease from March, 2016

B YTD 2016

The average days on market was 50.20, a 7.75% increase from March, 2015

C YTD 2015

The average days on market was 46.59, an 8.83% increase from March, 2014

D YTD 2014

The average days on market was 42.80, a 31.01% increase from March, 2013

E YTD 2013

The average days on market was 32.67, an 18.34% increase from March, 2012

F YTD 2012

The average days on market was 27.61, a 22.43% decrease from March, 2011

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