



Association of Regina REALTORS® Inc.

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Quick Review

Regina 1 through 5 Total MLS® System for February 2017.

In February, 2017, we have seen a total value of 146 listings sold which has resulted in a 17.98% decrease from February, 2016 in which 178 listings were sold; we have seen a year to date value of 292 in 2017 and 301 in 2016 resulting in a 2.99% decrease.

The median sales price in February, 2017 was \$294K, 1.59% lower from this month of the prior year with a median sales price of \$299K. We have seen a year to date median sales price of \$289K in 2017 and \$297K in 2016 resulting in a 2.54% decrease from 2016.

In February, 2017 the total count of listing inventory available on the market was 1085. In February, 2016 the total count of listing inventory available on the market was 1180. This results in an 8.05% decrease from February, 2016 to February, 2017.

Key Figures

	Feb, 2017	Feb, 2016	Percent Change
<i>New Listings</i>	411	475	-13.47%
<i>Firm Sales</i>	146	178	-17.98%
<i>Firm Sales to New Listings</i>	36%	37%	-5.21%
<i>Median Sale Price</i>	\$294K	\$299K	-1.59%
<i>Average Sale Price</i>	\$301K	\$307K	-1.85%
<i>Average Ask to Sell Ratio</i>	95%	96%	-0.72%
<i>Total Months Supply</i>	4.28	5.07	-15.61%
<i>Total Listing Inventory</i>	1085	1180	-8.05%
<i>Days on Market Until Sale</i>	46.11	46.41	-0.65%

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Total Listing Inventory	16
Days on Market Until Sale	18

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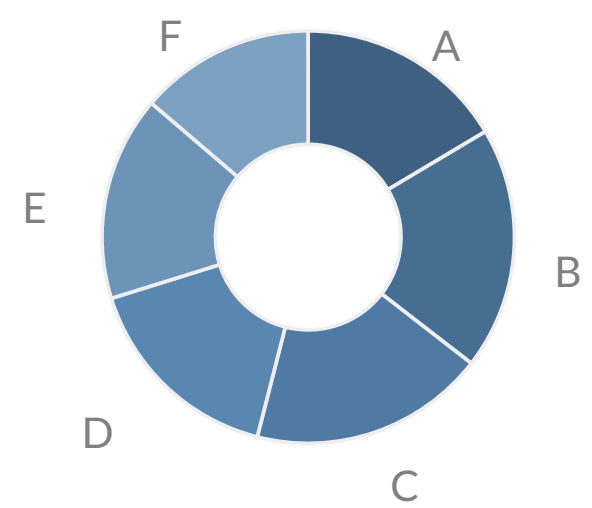
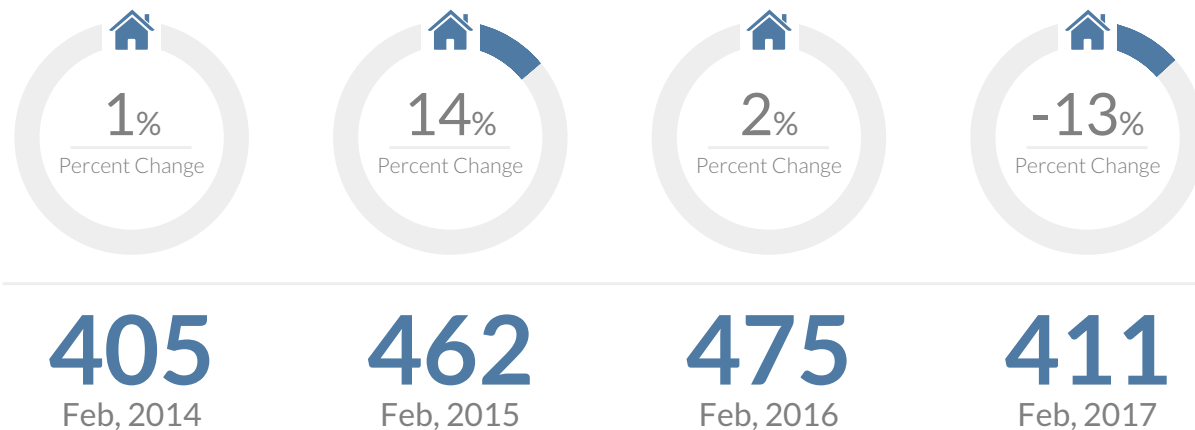
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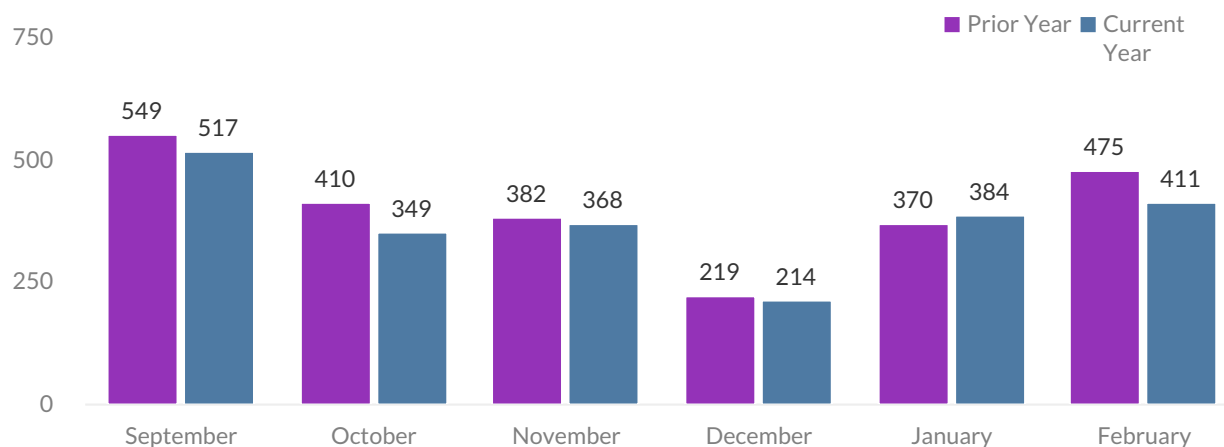
New Listings

Overview of the number of listings which have been added to the market as of February, 2017



Bar Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A FEB, 2017

There were 411 new listings, a 13.47% decrease from February, 2016

B FEB, 2016

There were 475 new listings, a 2.81% increase from February, 2015

C FEB, 2015

There were 462 new listings, a 14.07% increase from February, 2014

D FEB, 2014

There were 405 new listings, a 1% increase from February, 2013

E FEB, 2013

There were 401 new listings, a 16.91% increase from February, 2012

F FEB, 2012

There were 343 new listings, a 7.8% decrease from February, 2011

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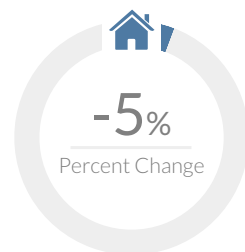
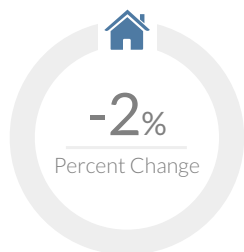
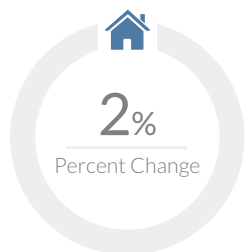
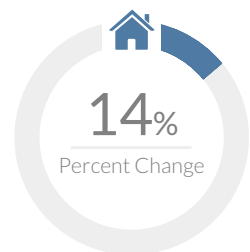
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New Listings

Overview of the number of listings which have been added to the market as of February, 2017



841
YTD 2014

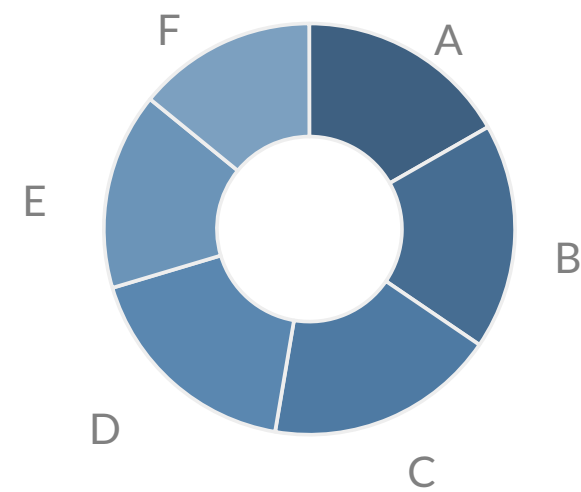
863
YTD 2015

845
YTD 2016

795
YTD 2017

Line Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A YTD 2017

There were 795 new listings, a 5.92% decrease from February, 2016

B YTD 2016

There were 845 new listings, a 2.09% decrease from February, 2015

C YTD 2015

There were 863 new listings, a 2.62% increase from February, 2014

D YTD 2014

There were 841 new listings, a 14.11% increase from February, 2013

E YTD 2013

There were 737 new listings, a 10% increase from February, 2012

F YTD 2012

There were 670 new listings, a 5.1% decrease from February, 2011

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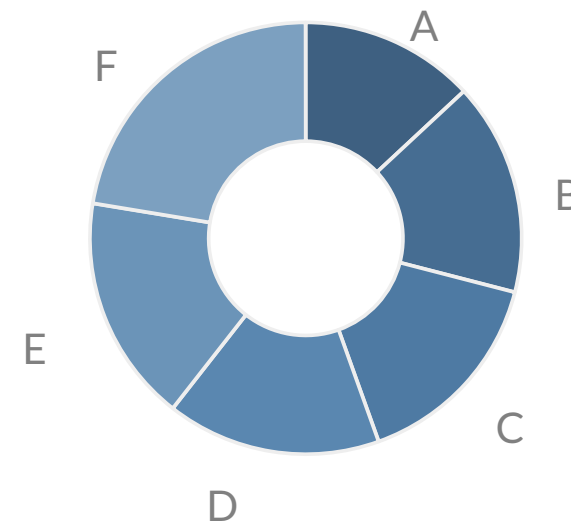
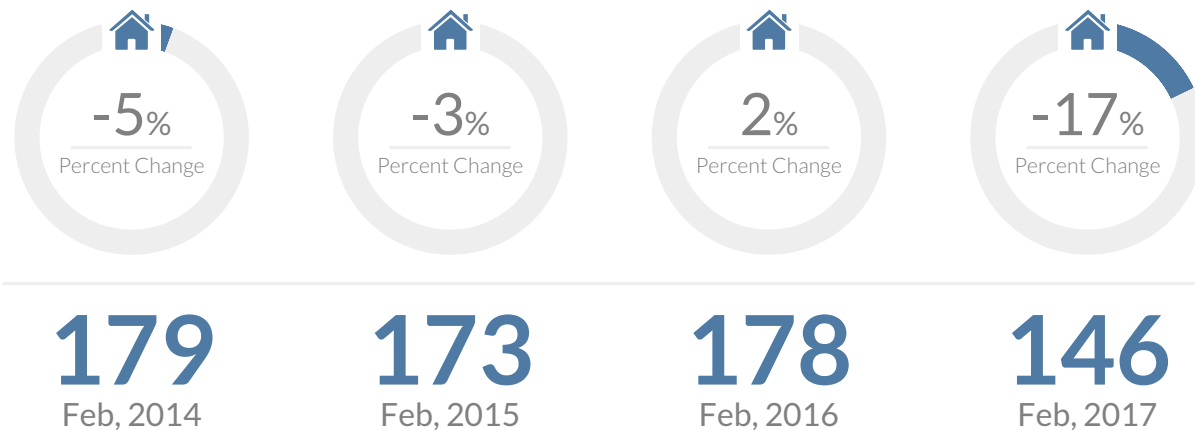
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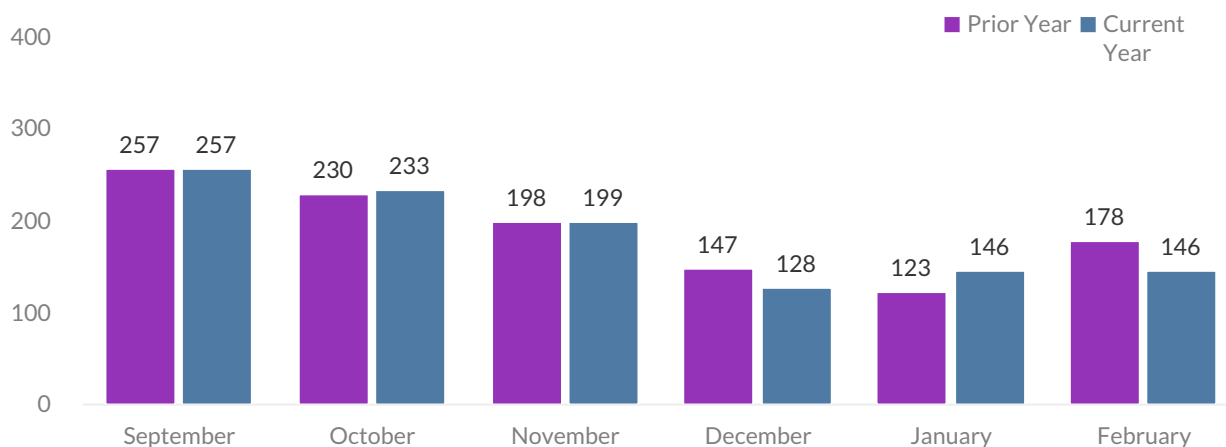
Firm Sales

Overview of the number of sold listings as of February, 2017



Bar Monthly Firm Sales

Overview of the number of sold listings on a monthly basis



A FEB, 2017

There were 146 sold listings, a 17.98% decrease from February, 2016

B FEB, 2016

There were 178 sold listings, a 2.89% increase from February, 2015

C FEB, 2015

There were 173 sold listings, a 3.35% decrease from February, 2014

D FEB, 2014

There were 179 sold listings, a 5.79% decrease from February, 2013

E FEB, 2013

There were 190 sold listings, a 24% decrease from February, 2012

F FEB, 2012

There were 250 sold listings, a 16.82% increase from February, 2011

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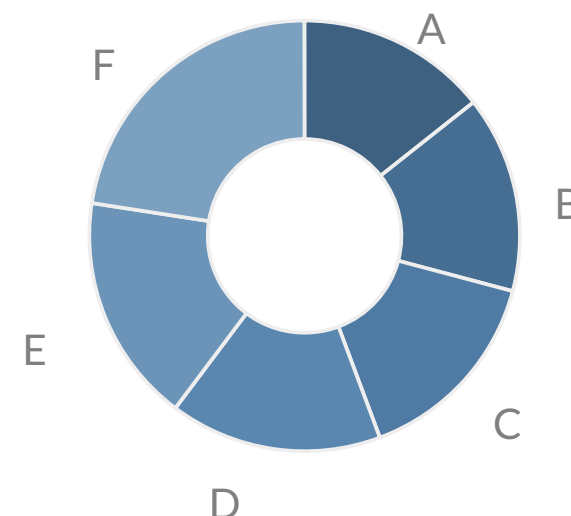
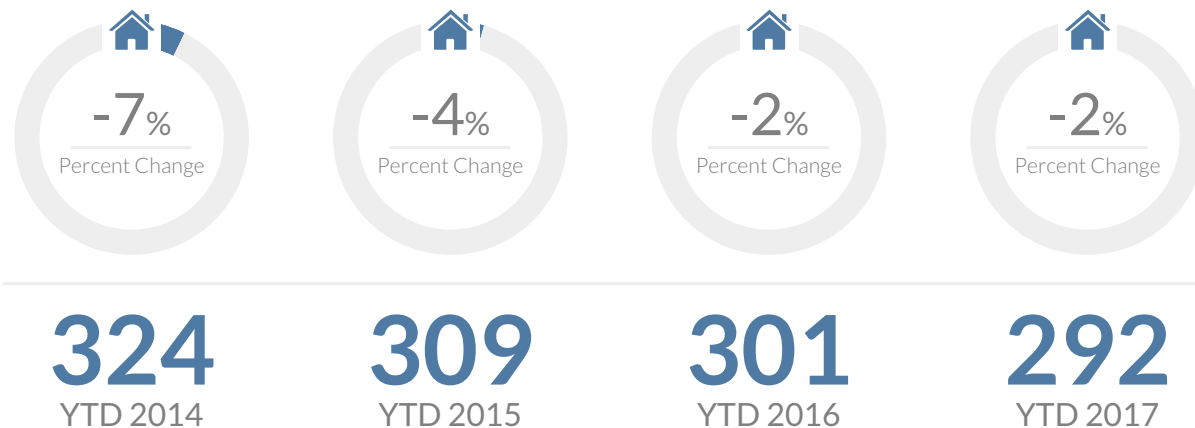
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Firm Sales

Overview of the number of sold listings as of February, 2017



Line Monthly Firm Sales

Overview of the number of sold listings on a monthly basis



A YTD 2017

There were 292 sold listings, a 2.99% decrease from February, 2016

B YTD 2016

There were 301 sold listings, a 2.59% decrease from February, 2015

C YTD 2015

There were 309 sold listings, a 4.63% decrease from February, 2014

D YTD 2014

There were 324 sold listings, a 7.43% decrease from February, 2013

E YTD 2013

There were 350 sold listings, a 23.75% decrease from February, 2012

F YTD 2012

There were 459 sold listings, a 16.5% increase from February, 2011

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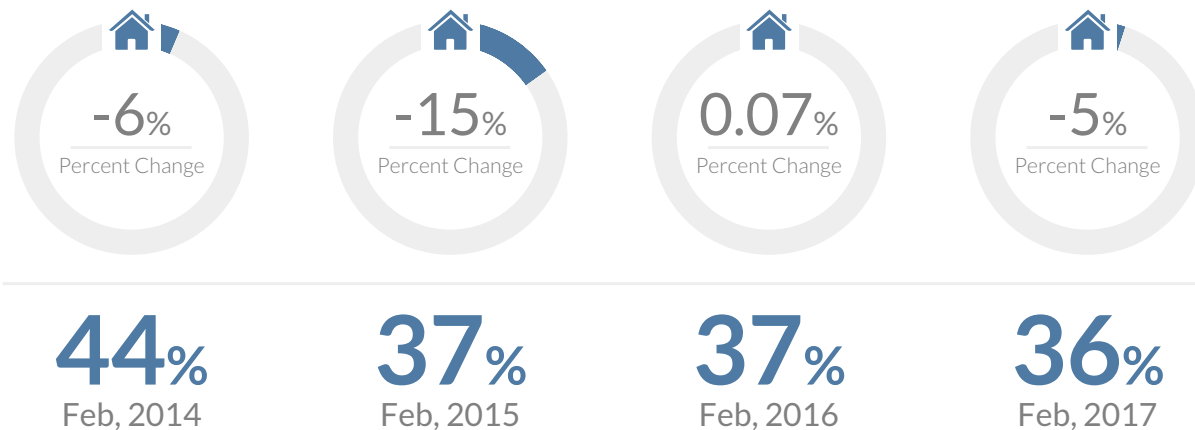
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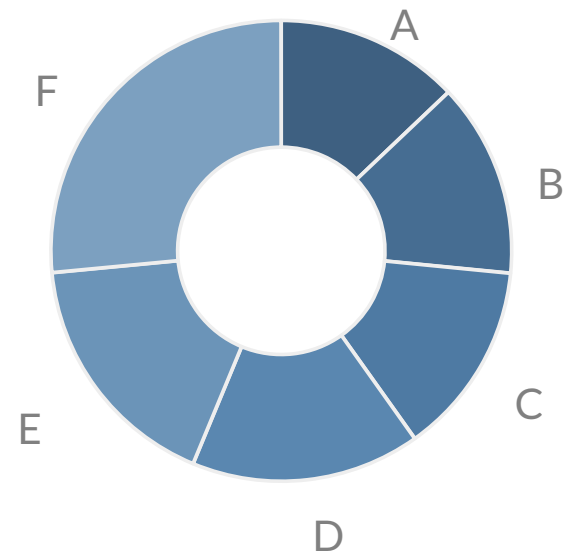
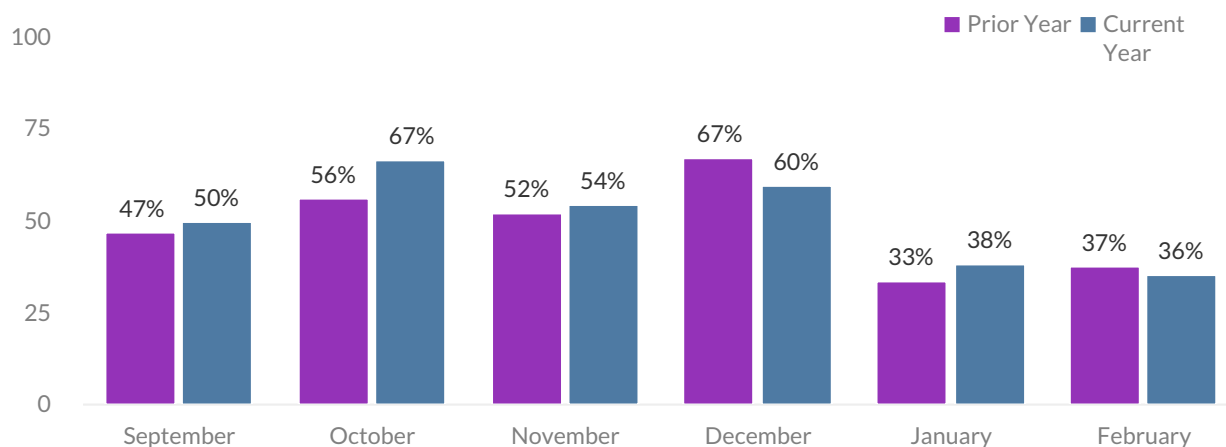
Firm Sales to New Listings

Comparison between the number of sold listings to the number of new listings as of February, 2017



Bar Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



A FEB, 2017

The ratio of firm sales to new listings was 36%, a 5.21% decrease from February, 2016

B FEB, 2016

The ratio of firm sales to new listings was 37%, a 0.07% increase from February, 2015

C FEB, 2015

The ratio of firm sales to new listings was 37%, a 15.28% decrease from February, 2014

D FEB, 2014

The ratio of firm sales to new listings was 44%, a 6.72% decrease from February, 2013

E FEB, 2013

The ratio of firm sales to new listings was 47%, a 34.99% decrease from February, 2012

F FEB, 2012

The ratio of firm sales to new listings was 73%, a 26.7% increase from February, 2011

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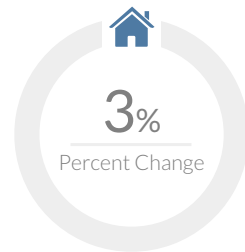
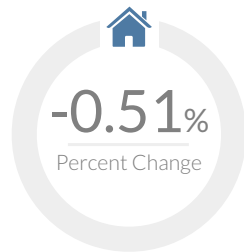
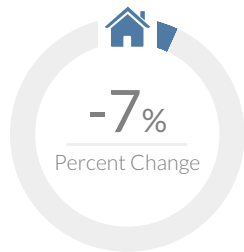
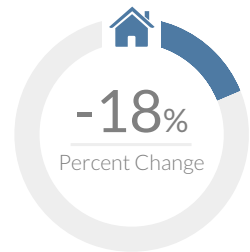
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Firm Sales to New Listings

Comparison between the number of sold listings to the number of new listings as of February, 2017



39%
YTD 2014

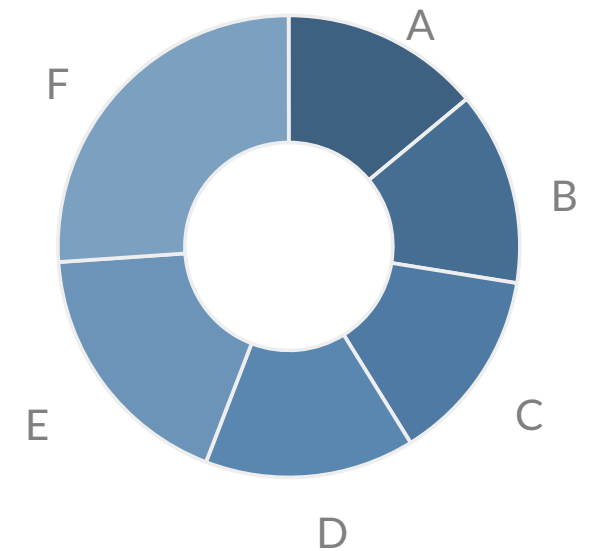
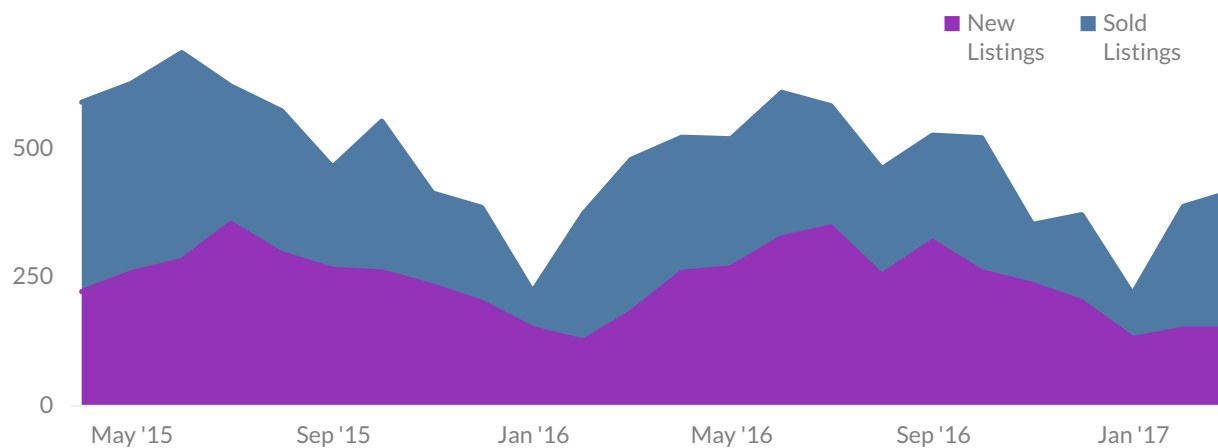
36%
YTD 2015

36%
YTD 2016

37%
YTD 2017

Area Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



A YTD 2017

The ratio of firm sales to new listings was 37%, a 3.11% increase from February, 2016

B YTD 2016

The ratio of firm sales to new listings was 36%, a 0.51% decrease from February, 2015

C YTD 2015

The ratio of firm sales to new listings was 36%, a 7.06% decrease from February, 2014

D YTD 2014

The ratio of firm sales to new listings was 39%, an 18.88% decrease from February, 2013

E YTD 2013

The ratio of firm sales to new listings was 47%, a 30.68% decrease from February, 2012

F YTD 2012

The ratio of firm sales to new listings was 69%, a 22.76% increase from February, 2011

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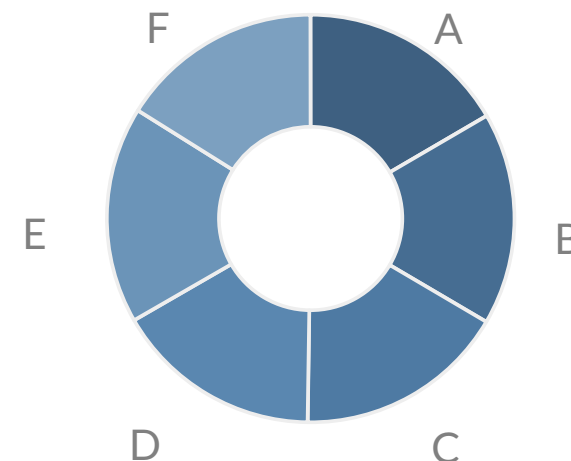
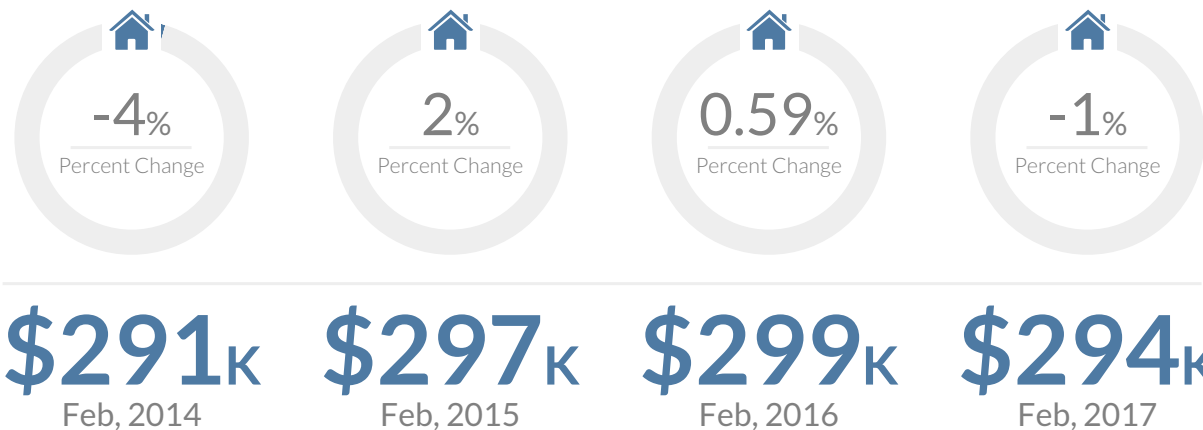
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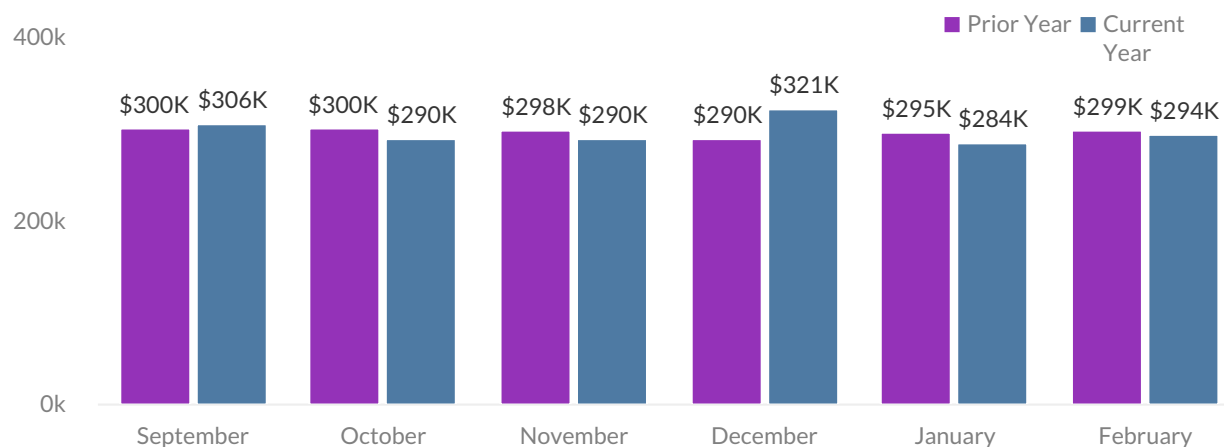
Median Sale Price

Overview of the median selling price based on sold listings as of February, 2017



Bar Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



A FEB, 2017

The median sales price was \$294K, a 1.59% decrease from February, 2016

B FEB, 2016

The median sales price was \$299K, a 0.59% increase from February, 2015

C FEB, 2015

The median sales price was \$297K, a 2.06% increase from February, 2014

D FEB, 2014

The median sales price was \$291K, a 4.59% decrease from February, 2013

E FEB, 2013

The median sales price was \$305K, a 7.02% increase from February, 2012

F FEB, 2012

The median sales price was \$285K, a 10.89% increase from February, 2011

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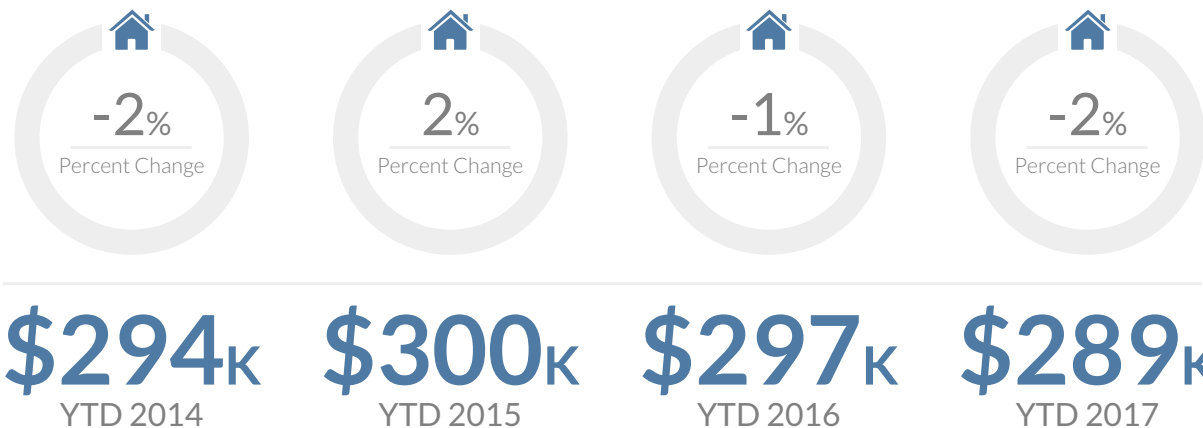
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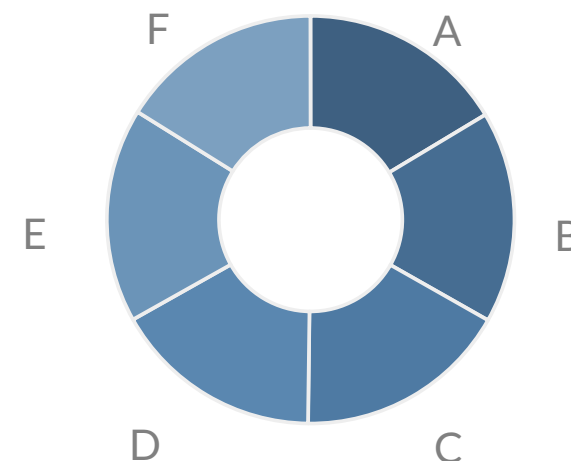
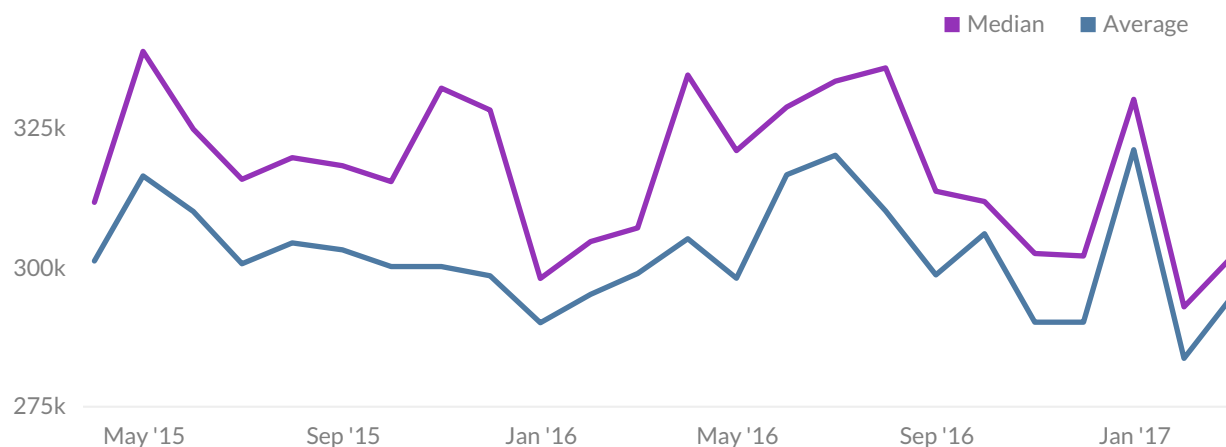
Median Sale Price

Overview of the median selling price based on sold listings as of February, 2017



Line Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



A YTD 2017

The median sales price was \$289K, a 2.54% decrease from February, 2016

B YTD 2016

The median sales price was \$297K, a 1% decrease from February, 2015

C YTD 2015

The median sales price was \$300K, a 2.04% increase from February, 2014

D YTD 2014

The median sales price was \$294K, a 2.08% decrease from February, 2013

E YTD 2013

The median sales price was \$300K, a 5.39% increase from February, 2012

F YTD 2012

The median sales price was \$285K, a 11.29% increase from February, 2011

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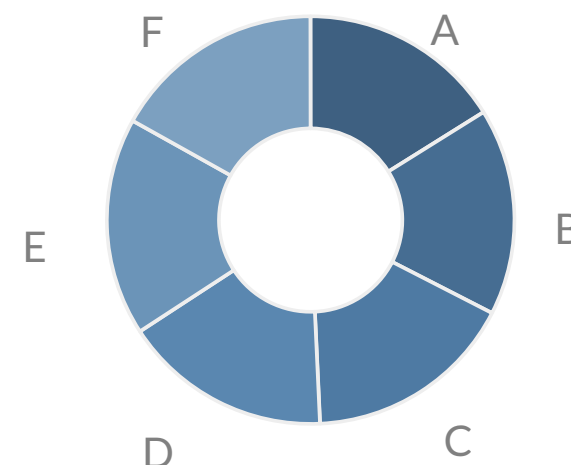
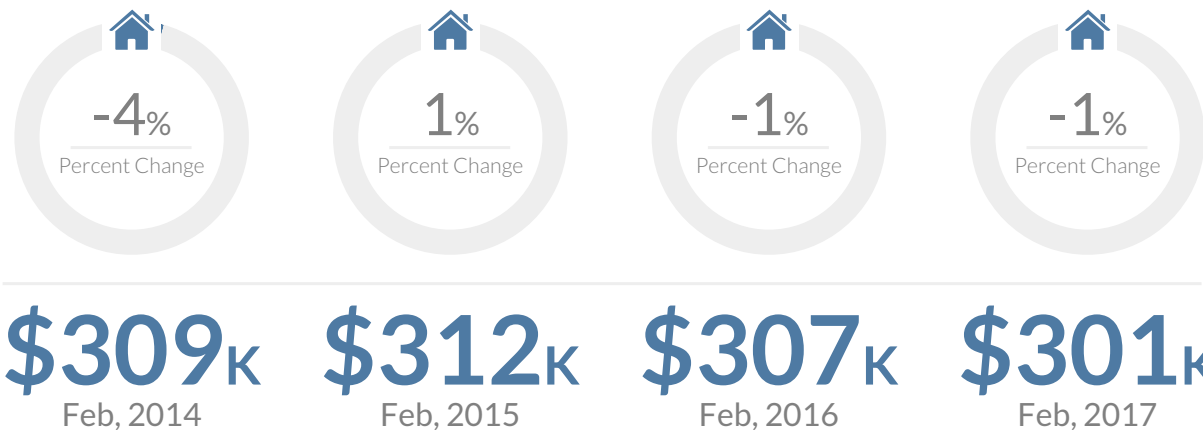
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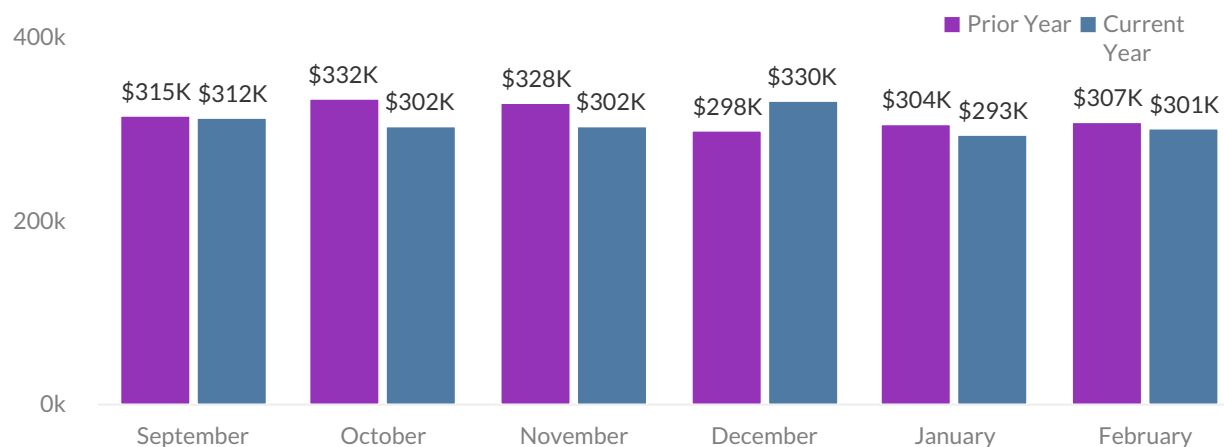
Average Sale Price

Overview of the average selling price based on sold listings as of February, 2017



Bar Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A FEB, 2017

The average sales price was \$301K, a 1.85% decrease from February, 2016

B FEB, 2016

The average sales price was \$307K, a 1.75% decrease from February, 2015

C FEB, 2015

The average sales price was \$312K, a 1.1% increase from February, 2014

D FEB, 2014

The average sales price was \$309K, a 4.4% decrease from February, 2013

E FEB, 2013

The average sales price was \$323K, a 2.35% increase from February, 2012

F FEB, 2012

The average sales price was \$316K, a 15.46% increase from February, 2011

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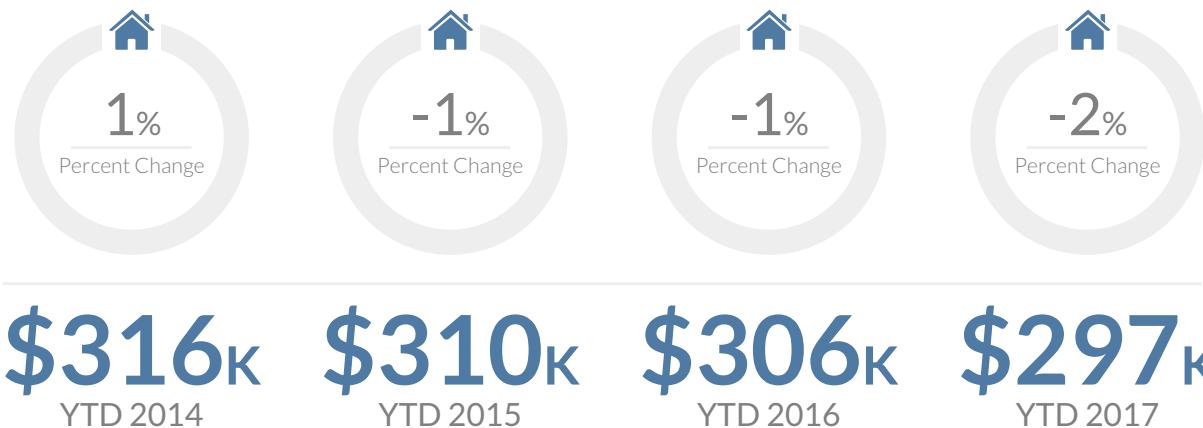
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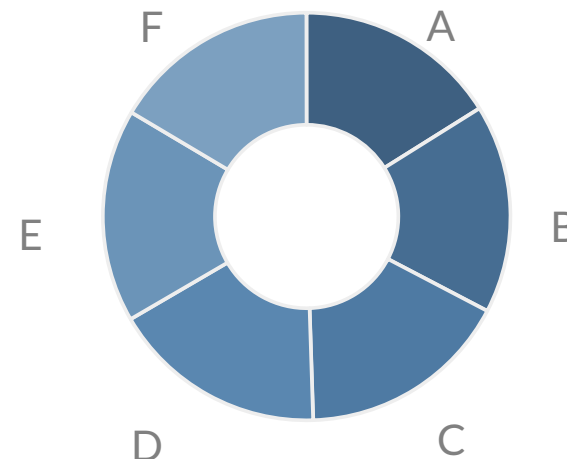
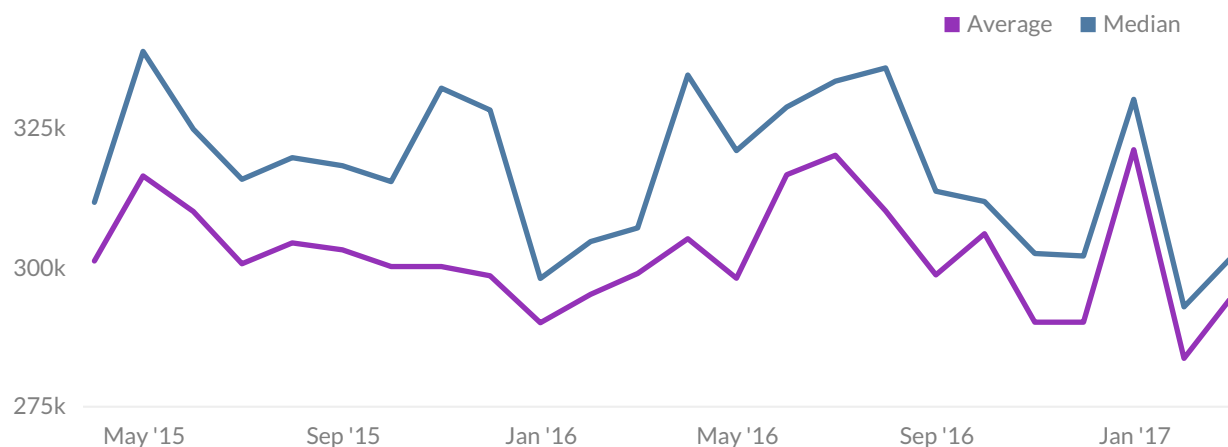
Average Sale Price

Overview of the average selling price based on sold listings as of February, 2017



Line Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A YTD 2017

The average sales price was \$297K, a 2.92% decrease from February, 2016

B YTD 2016

The average sales price was \$306K, a 1.42% decrease from February, 2015

C YTD 2015

The average sales price was \$310K, a 1.71% decrease from February, 2014

D YTD 2014

The average sales price was \$316K, a 1.09% increase from February, 2013

E YTD 2013

The average sales price was \$312K, a 2.8% increase from February, 2012

F YTD 2012

The average sales price was \$304K, a 12.36% increase from February, 2011

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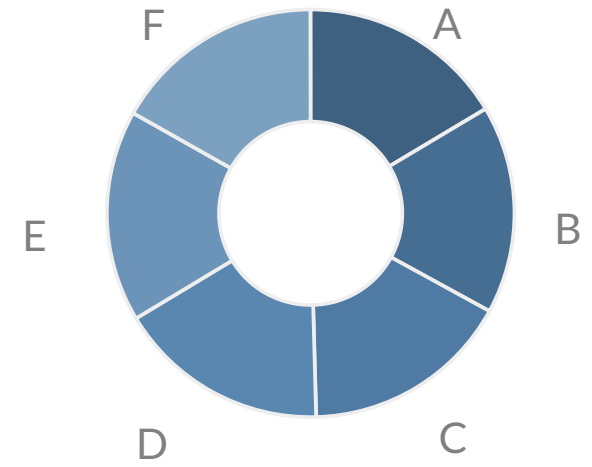
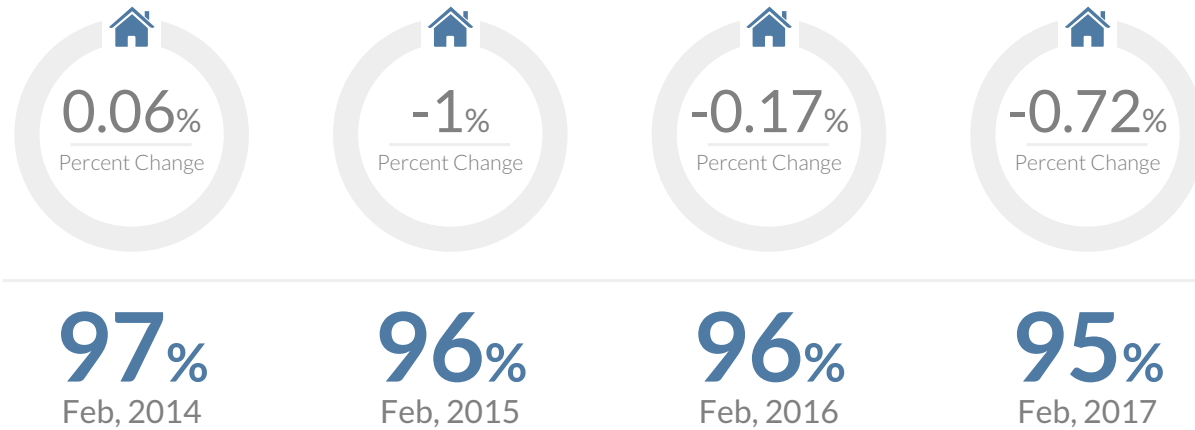
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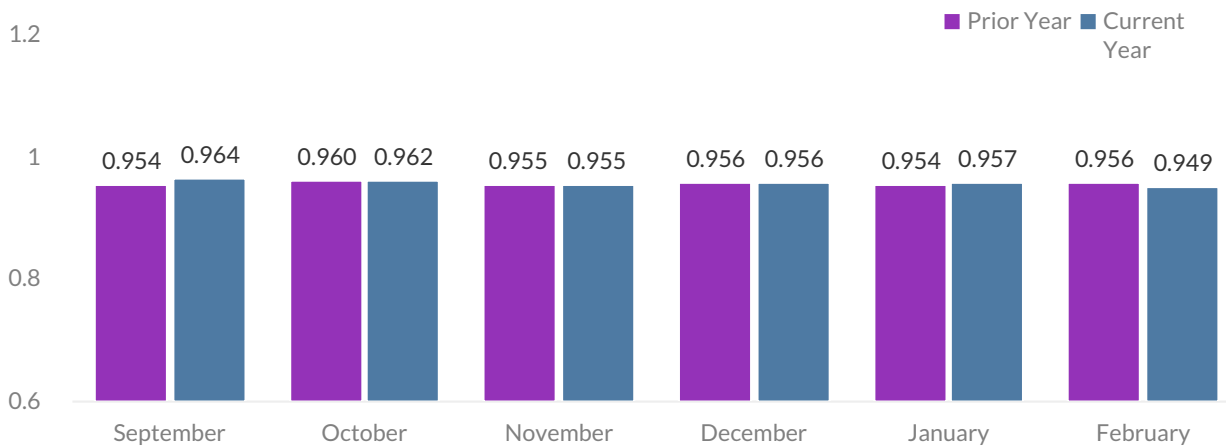
Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of February, 2017



Bar Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A FEB, 2017

The average ask to sell ratio was 0.949, a 0.72% decrease from February, 2016

B FEB, 2016

The average ask to sell ratio was 0.956, a 0.17% decrease from February, 2015

C FEB, 2015

The average ask to sell ratio was 0.958, a 1.39% decrease from February, 2014

D FEB, 2014

The average ask to sell ratio was 0.971, a 0.06% increase from February, 2013

E FEB, 2013

The average ask to sell ratio was 0.971, a 0.07% decrease from February, 2012

F FEB, 2012

The average ask to sell ratio was 0.971, a 0.46% increase from February, 2011

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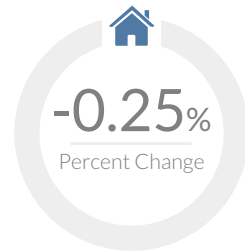
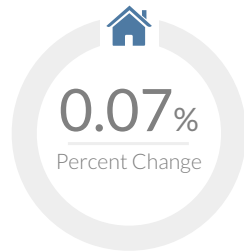
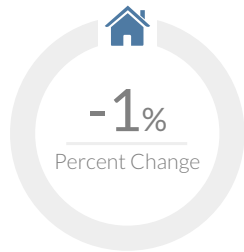
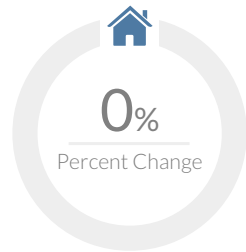
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Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of February, 2017



97%
YTD 2014

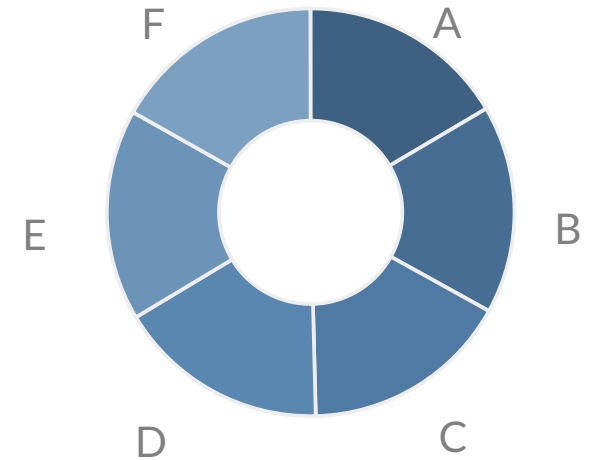
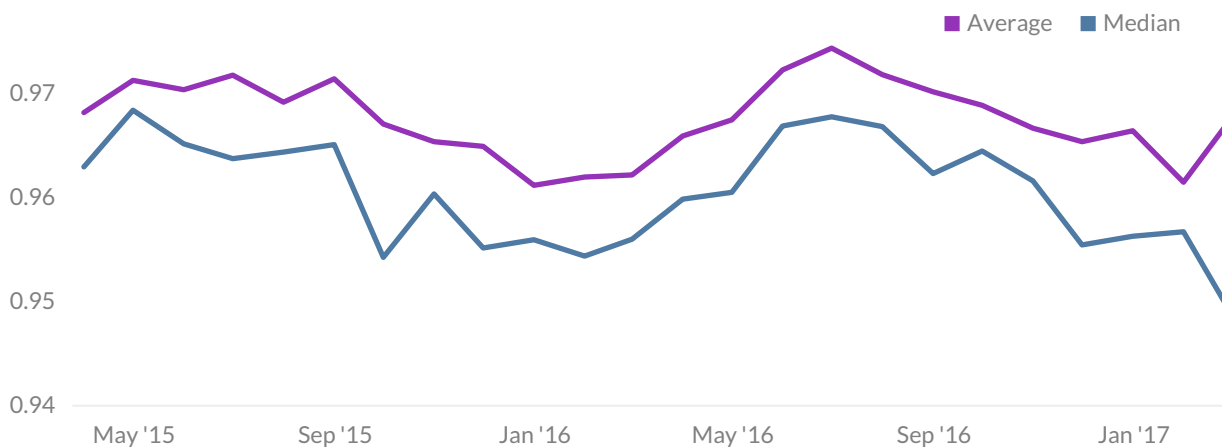
96%
YTD 2015

96%
YTD 2016

95%
YTD 2017

Line Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A YTD 2017

The average ask to sell ratio was 0.953, a 0.25% decrease from February, 2016

B YTD 2016

The average ask to sell ratio was 0.955, a 0.07% increase from February, 2015

C YTD 2015

The average ask to sell ratio was 0.955, a 1.46% decrease from February, 2014

D YTD 2014

The average ask to sell ratio was 0.969, a 0% decrease from February, 2013

E YTD 2013

The average ask to sell ratio was 0.969, a 0.29% decrease from February, 2012

F YTD 2012

The average ask to sell ratio was 0.971, a 0.77% increase from February, 2011

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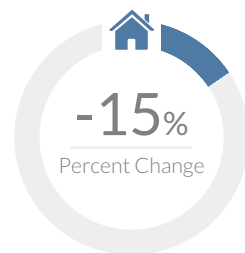
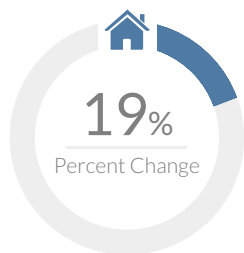
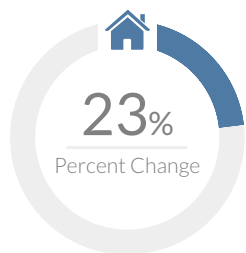
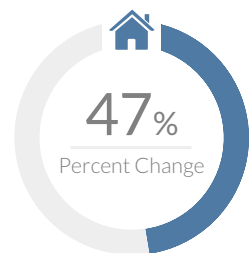
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Total Months Supply

Overview of months supply of total inventory based as of February, 2017



3.45
Feb, 2014

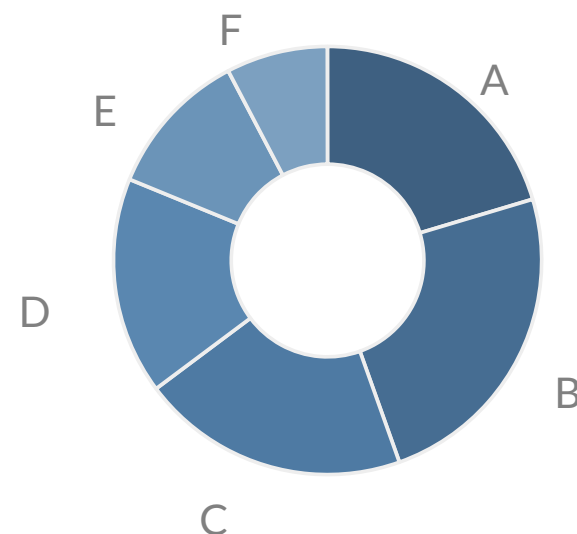
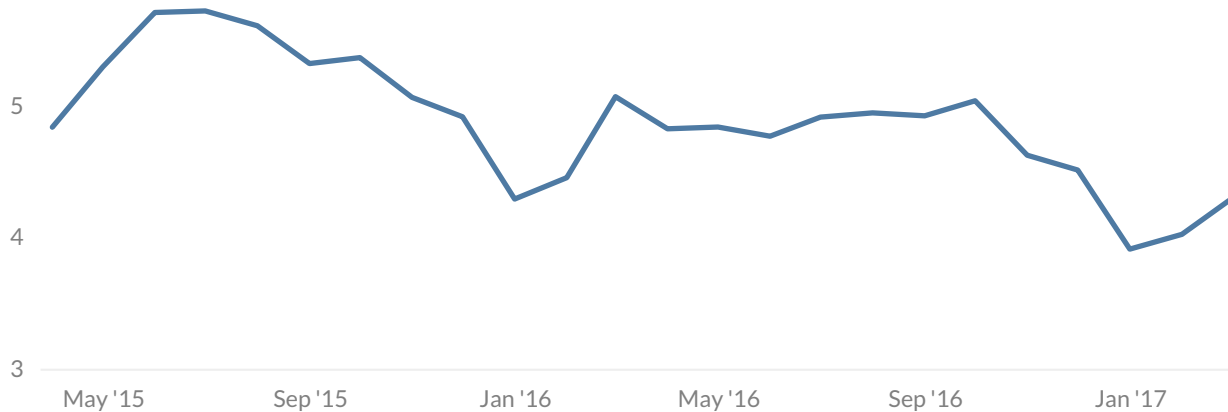
4.25
Feb, 2015

5.07
Feb, 2016

4.28
Feb, 2017

Line Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



A FEB, 2017

The total months supply of listing inventory as of February, 2017 was 4.28, a 15.61% decrease from February, 2016

C FEB, 2015

The total months supply of listing inventory as of February, 2015 was 4.25, a 23.24% increase from February, 2014

E FEB, 2013

The total months supply of listing inventory as of February, 2013 was 2.34, a 44.88% increase from February, 2012

B FEB, 2016

The total months supply of listing inventory as of February, 2016 was 5.07, a 19.45% increase from February, 2015

D FEB, 2014

The total months supply of listing inventory as of February, 2014 was 3.45, a 47.57% increase from February, 2013

F FEB, 2012

The total months supply of listing inventory as of February, 2012 was 1.61, a 25.99% decrease from February, 2011

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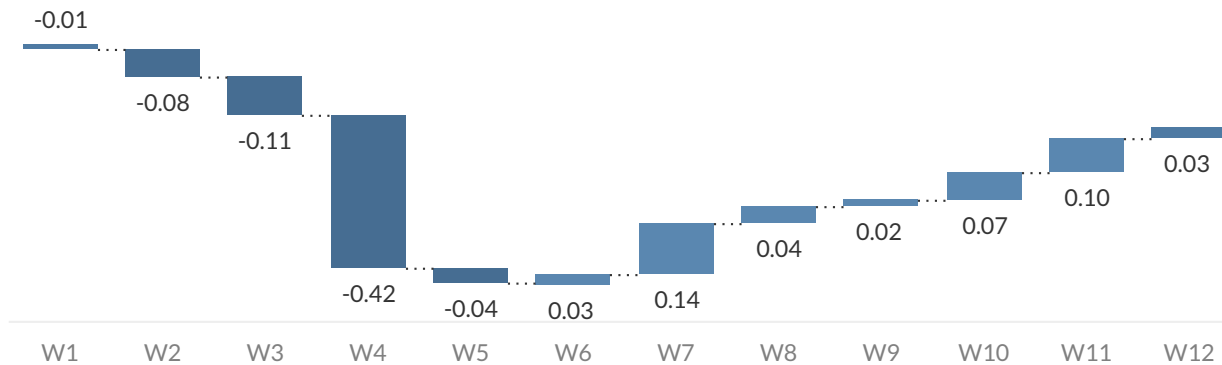
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Total Months Supply

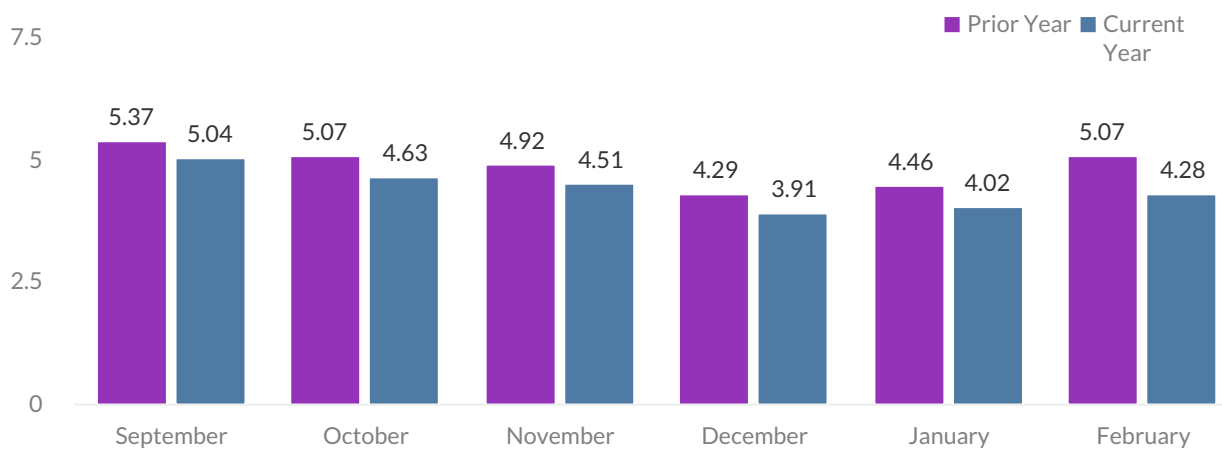
Overview of months supply of total inventory based as of February, 2017



The waterfall graph on the left displays the change in months supply over the last 12 weeks. Lighter colors represents an increase in months supply levels while darker colors represent a decrease.

Bar Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



W1 DEC 10/2016

The total months supply was 4.52 month(s), a 0.26% decrease from Dec 3

W2 DEC 17/2016

The total months supply was 4.44 month(s), a 1.76% decrease from Dec 10

W3 DEC 24/2016

The total months supply was 4.33 month(s), a 2.42% decrease from Dec 17

W4 DEC 31/2016

The total months supply was 3.91 month(s), a 9.64% decrease from Dec 24

W5 JAN 7/2017

The total months supply was 3.87 month(s), a 0.98% decrease from Dec 31

W6 JAN 14/2017

The total months supply was 3.9 month(s), a 0.72% increase from Jan 7

W7 JAN 21/2017

The total months supply was 4.04 month(s), a 3.47% increase from Jan 14

W8 JAN 28/2017

The total months supply was 4.08 month(s), a 1.18% increase from Jan 21

W9 FEB 4/2017

The total months supply was 4.1 month(s), a 0.31% increase from Jan 28

W10 FEB 11/2017

The total months supply was 4.17 month(s), a 1.93% increase from Feb 4

W11 FEB 18/2017

The total months supply was 4.27 month(s), a 2.36% increase from Feb 11

W12 FEB 25/2017

The total months supply was 4.3 month(s), a 0.65% increase from Feb 18

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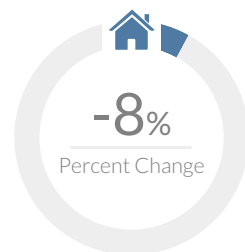
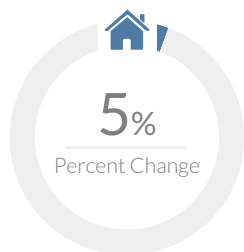
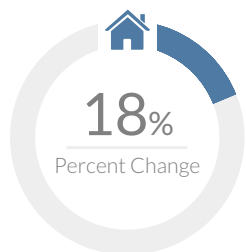
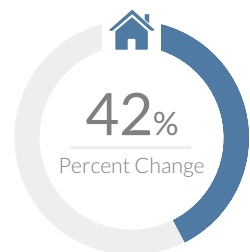
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Total Listing Inventory

Overview of the total number of listings which were currently active on the market as of February, 2017



938

Feb, 2014

1116

Feb, 2015

1180

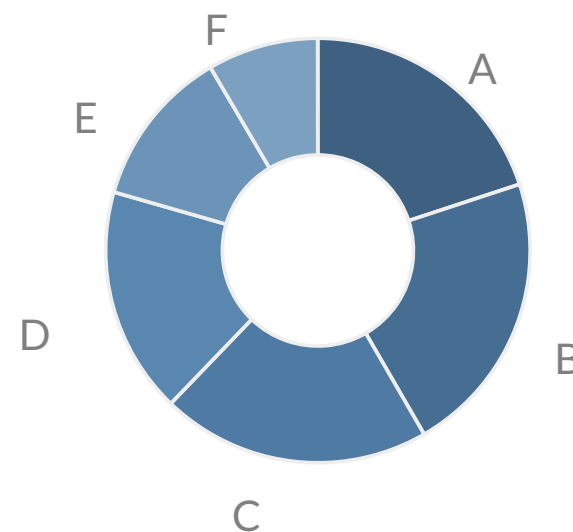
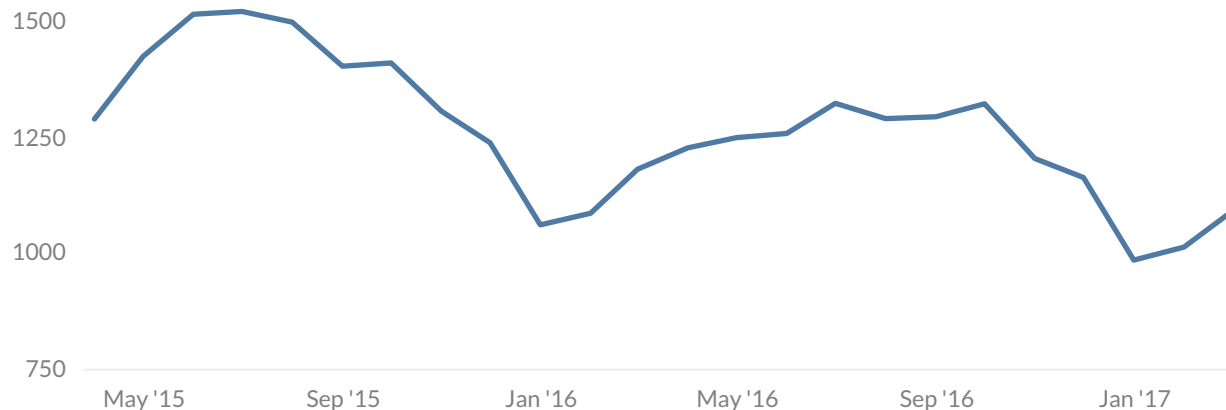
Feb, 2016

1085

Feb, 2017

Line Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



A FEB, 2017

As of February, 2017 the total inventory was 1085, an 8.05% decrease from February, 2016

B FEB, 2016

As of February, 2016 the total inventory was 1180, a 5.73% increase from February, 2015

C FEB, 2015

As of February, 2015 the total inventory was 1116, an 18.98% increase from February, 2014

D FEB, 2014

As of February, 2014 the total inventory was 938, a 42.55% increase from February, 2013

E FEB, 2013

As of February, 2013 the total inventory was 658, a 43.36% increase from February, 2012

F FEB, 2012

As of February, 2012 the total inventory was 459, a 24.51% decrease from February, 2011

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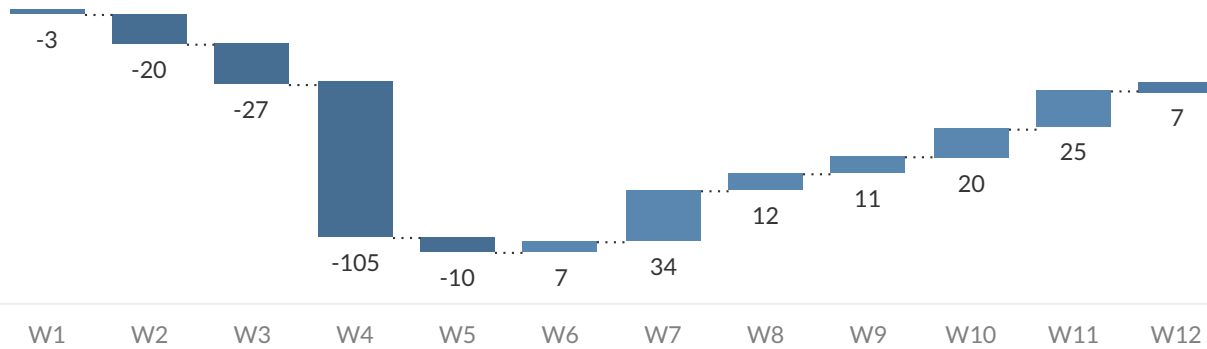
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Total Listing Inventory

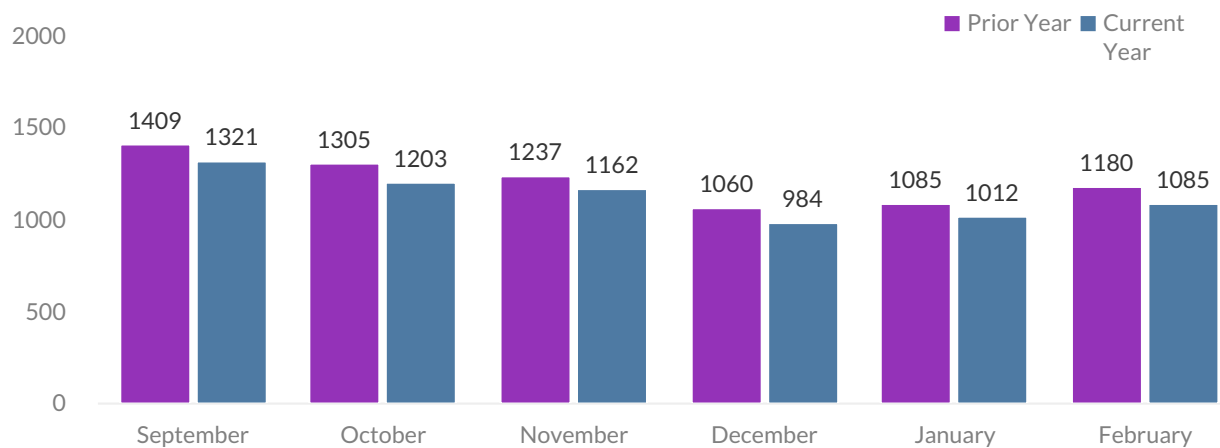
Overview of the total number of listings which were currently active on the market as of February, 2017



The waterfall graph on the left displays the change in inventory over the last 12 weeks. Lighter colors represents an increase in inventory levels while darker colors represent a decrease.

Bar Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



W1 DEC 10/2016

There were 1136 active listings as of Dec 10, a 0.26% decrease from Dec 3

W2 DEC 17/2016

There were 1116 active listings as of Dec 17, a 1.76% decrease from Dec 10

W3 DEC 24/2016

There were 1089 active listings as of Dec 24, a 2.42% decrease from Dec 17

W4 DEC 31/2016

There were 984 active listings as of Dec 31, a 9.64% decrease from Dec 24

W5 JAN 7/2017

There were 974 active listings as of Jan 7, a 1.02% decrease from Dec 31

W6 JAN 14/2017

There were 981 active listings as of Jan 14, a 0.72% increase from Jan 7

W7 JAN 21/2017

There were 1015 active listings as of Jan 21, a 3.47% increase from Jan 14

W8 JAN 28/2017

There were 1027 active listings as of Jan 28, a 1.18% increase from Jan 21

W9 FEB 4/2017

There were 1038 active listings as of Feb 4, a 1.07% increase from Jan 28

W10 FEB 11/2017

There were 1058 active listings as of Feb 11, a 1.93% increase from Feb 4

W11 FEB 18/2017

There were 1083 active listings as of Feb 18, a 2.36% increase from Feb 11

W12 FEB 25/2017

There were 1090 active listings as of Feb 25, a 0.65% increase from Feb 18

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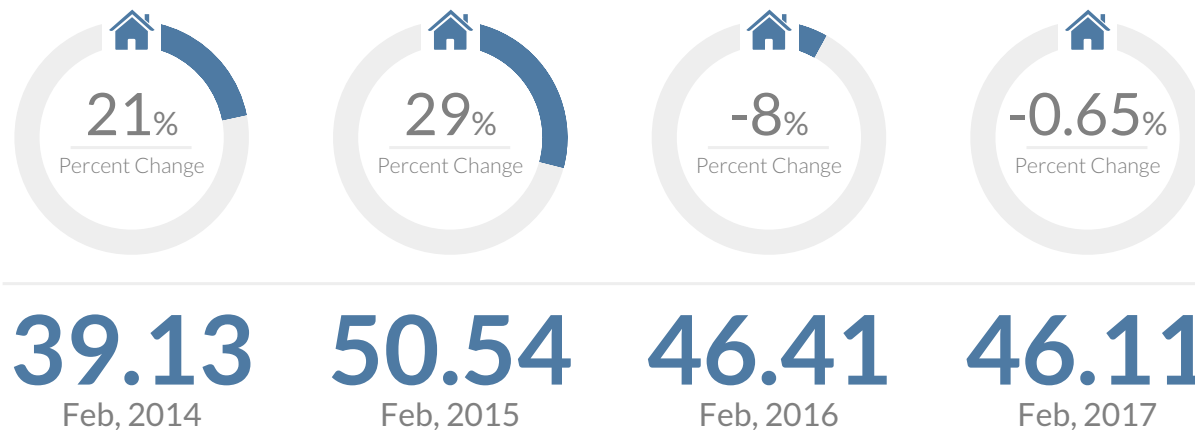
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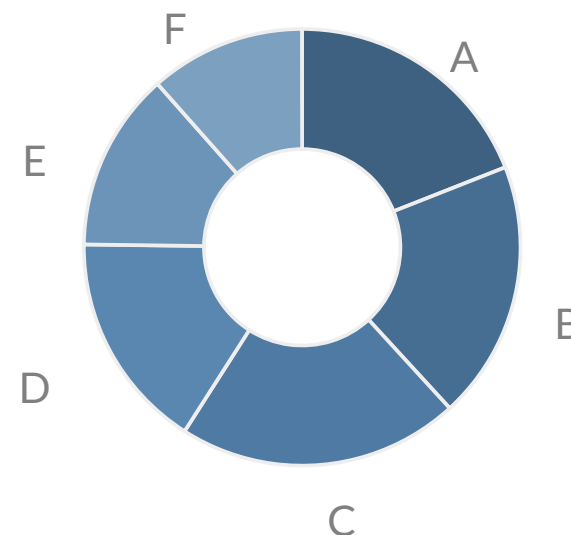
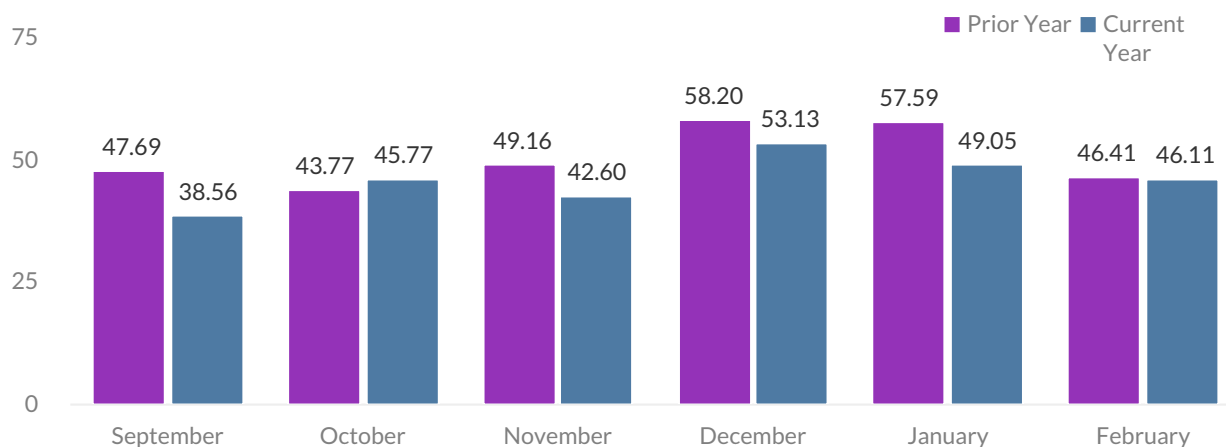
Days on Market Until Sale

Overview of the average number of days that sold listings as of February, 2017 have been on the market for



Bar Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



A FEB, 2017

The average days on market was 46.11, a 0.65% decrease from February, 2016

B FEB, 2016

The average days on market was 46.41, an 8.17% decrease from February, 2015

C FEB, 2015

The average days on market was 50.54, a 29.16% increase from February, 2014

D FEB, 2014

The average days on market was 39.13, a 21.92% increase from February, 2013

E FEB, 2013

The average days on market was 32.09, a 14.92% increase from February, 2012

F FEB, 2012

The average days on market was 27.93, a 28.94% decrease from February, 2011

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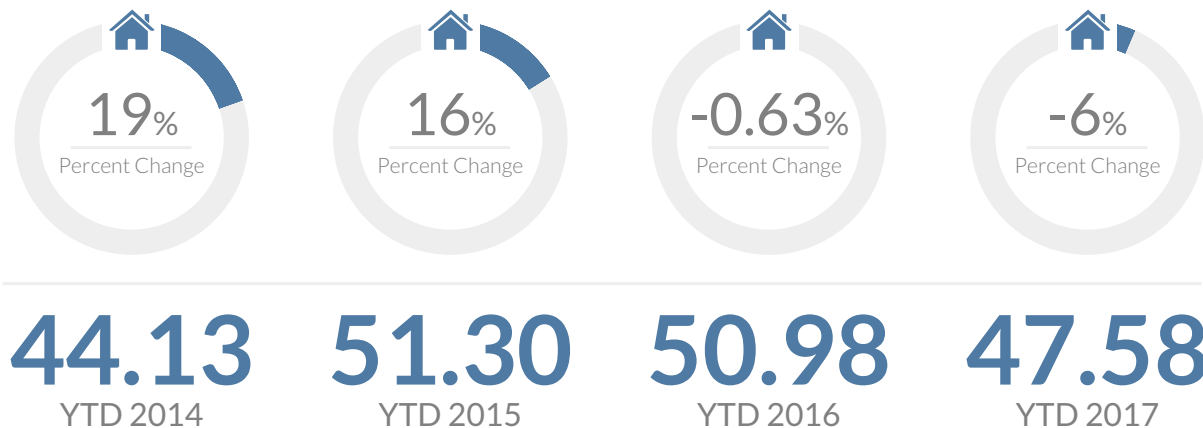
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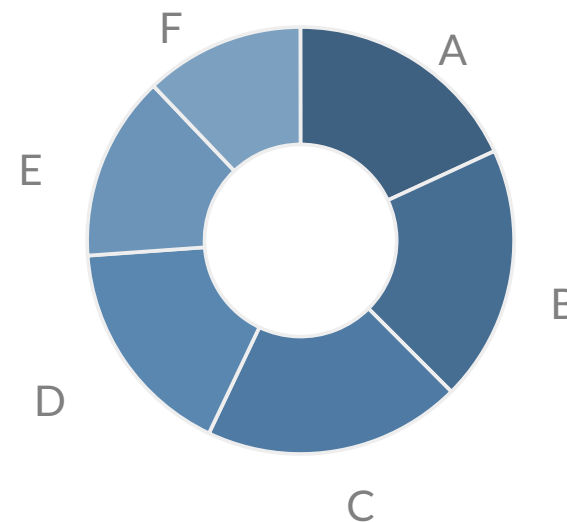
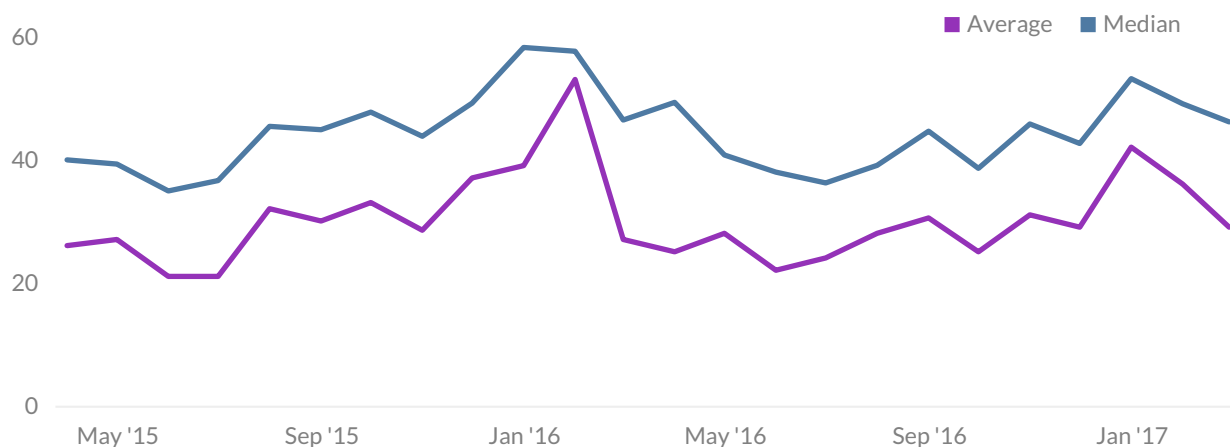
Days on Market Until Sale

Overview of the average number of days that sold listings as of February, 2017 have been on the market for



Line Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



A YTD 2017

The average days on market was 47.58, a 6.67% decrease from February, 2016

B YTD 2016

The average days on market was 50.98, a 0.63% decrease from February, 2015

C YTD 2015

The average days on market was 51.30, a 16.24% increase from February, 2014

D YTD 2014

The average days on market was 44.13, a 19.85% increase from February, 2013

E YTD 2013

The average days on market was 36.82, a 15.86% increase from February, 2012

F YTD 2012

The average days on market was 31.78, a 22.75% decrease from February, 2011

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