



Association of Regina REALTORS® Inc.

info@reginarealtors.com
(306) 791-2700



Quick Review

Regina Areas 1-5

In April, 2017, we have seen a total value of 248 listings sold which has resulted in a 6.42% decrease from April, 2016 in which 265 listings were sold; we have seen a year to date value of 789 in 2017 and 822 in 2016 resulting in a 4.01% decrease.

The median sales price in April, 2017 was \$311K, 4.23% higher from this month of the prior year with a median sales price of \$298K. We have seen a year to date median sales price of \$298K in 2017 and \$300K in 2016 resulting in a 0.67% decrease from 2016.

In April, 2017 the total count of listing inventory available on the market was 1437. In April, 2016 the total count of listing inventory available on the market was 1249. This results in a 15.05% increase from April, 2016 to April, 2017.

Key Figures

	Apr, 2017	Apr, 2016	Percent Change
<i>New Listings</i>	594	515	+15.34%
<i>Firm Sales</i>	248	265	-6.42%
<i>Firm Sales to New Listings</i>	42%	51%	-18.86%
<i>Median Sale Price</i>	\$311K	\$298K	+4.23%
<i>Average Sale Price</i>	\$331K	\$321K	+3.27%
<i>Average Ask to Sell Ratio</i>	96%	96%	0.27%
<i>Total Months Supply</i>	5.56	4.85	+14.64%
<i>Total Listing Inventory</i>	1437	1249	+15.05%
<i>Days on Market Until Sale</i>	36.65	40.73	-10.01%

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Average Sale Price	10
Average Ask to Sell Ratio	12
Total Months Supply	14
Total Listing Inventory	16
Days on Market Until Sale	18

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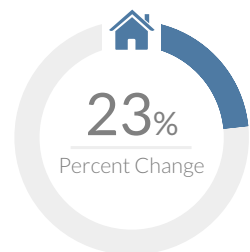
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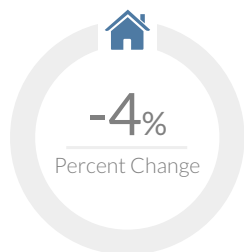


New Listings

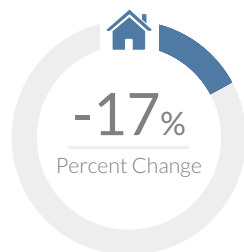
Overview of the number of listings which have been added to the market as of April, 2017



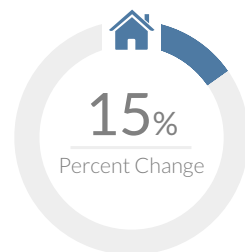
648
Apr, 2014



622
Apr, 2015



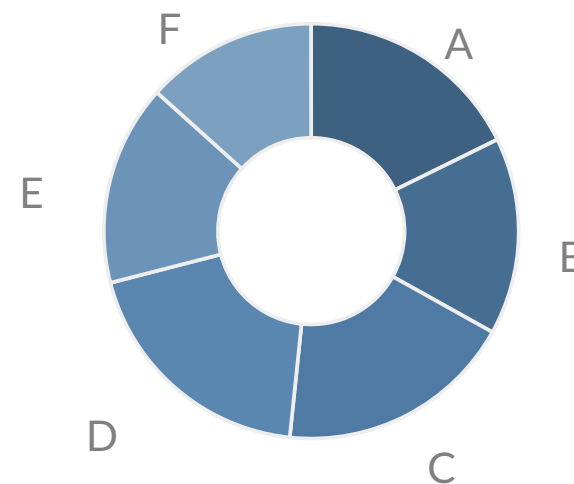
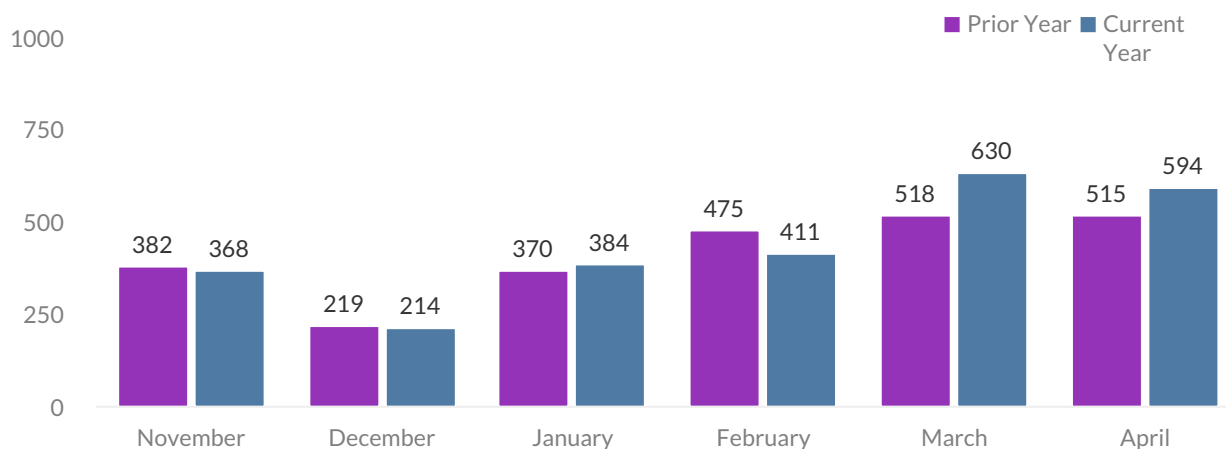
515
Apr, 2016



594
Apr, 2017

Bar Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A APR, 2017

There were 594 new listings, a 15.34% increase from April, 2016

B APR, 2016

There were 515 new listings, a 17.2% decrease from April, 2015

C APR, 2015

There were 622 new listings, a 4.01% decrease from April, 2014

D APR, 2014

There were 648 new listings, a 23.43% increase from April, 2013

E APR, 2013

There were 525 new listings, a 17.45% increase from April, 2012

F APR, 2012

There were 447 new listings, a 3.04% decrease from April, 2011

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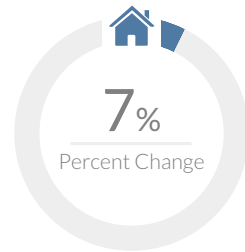
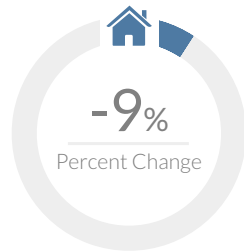
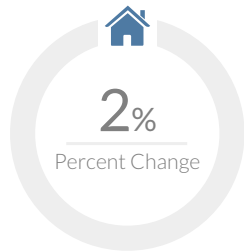
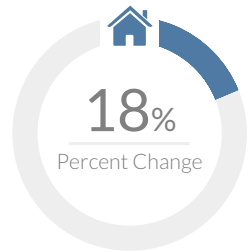
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New Listings

Overview of the number of listings which have been added to the market as of April, 2017



2016
YTD 2014

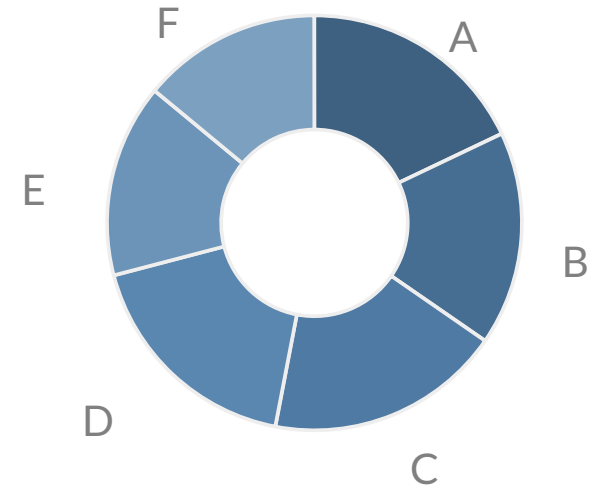
2071
YTD 2015

1878
YTD 2016

2019
YTD 2017

Line Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A YTD 2017

There were 2019 new listings, a 7.51% increase from April, 2016

B YTD 2016

There were 1878 new listings, a 9.32% decrease from April, 2015

C YTD 2015

There were 2071 new listings, a 2.73% increase from April, 2014

D YTD 2014

There were 2016 new listings, an 18.94% increase from April, 2013

E YTD 2013

There were 1695 new listings, a 7.55% increase from April, 2012

F YTD 2012

There were 1576 new listings, a 2.29% decrease from April, 2011

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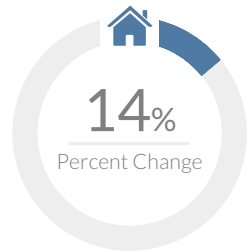
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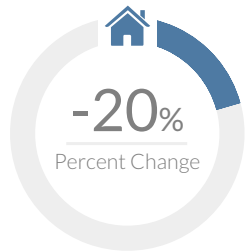


Firm Sales

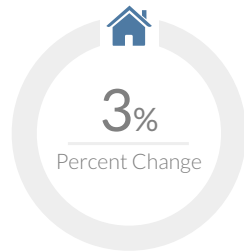
Overview of the number of sold listings as of April, 2017



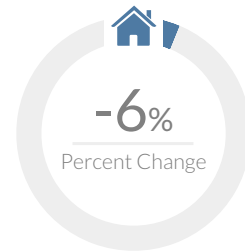
322
Apr, 2014



255
Apr, 2015



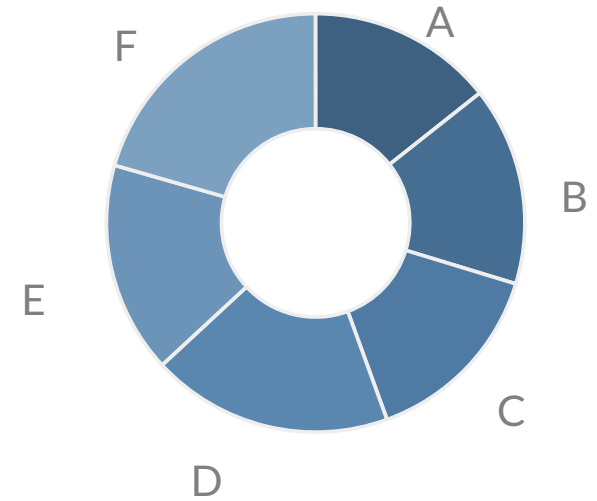
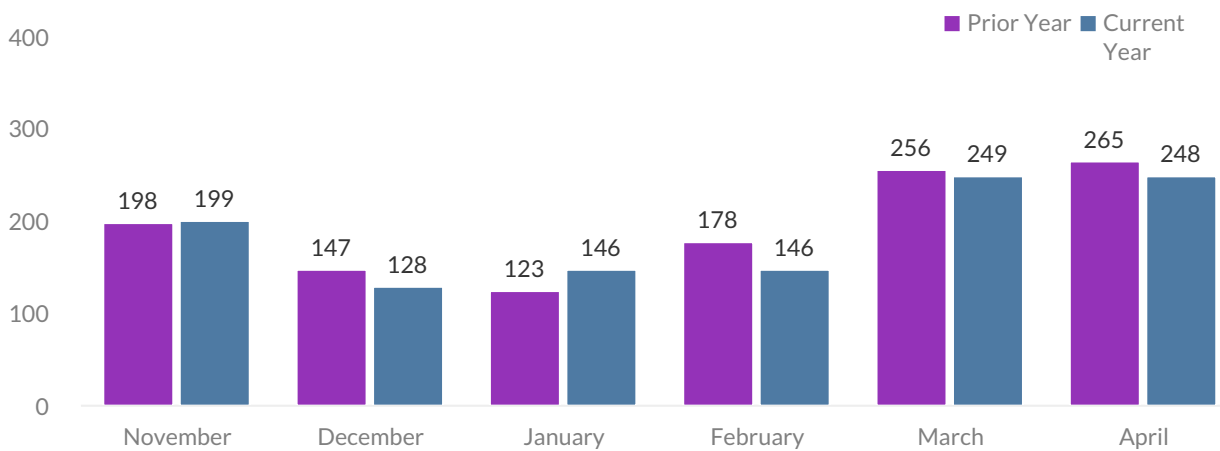
265
Apr, 2016



248
Apr, 2017

Bar Monthly Firm Sales

Overview of the number of sold listings on a monthly basis



A APR, 2017

There were 248 sold listings, a 6.42% decrease from April, 2016

B APR, 2016

There were 265 sold listings, a 3.92% increase from April, 2015

C APR, 2015

There were 255 sold listings, a 20.81% decrease from April, 2014

D APR, 2014

There were 322 sold listings, a 14.18% increase from April, 2013

E APR, 2013

There were 282 sold listings, a 20.56% decrease from April, 2012

F APR, 2012

There were 355 sold listings, a 17.94% increase from April, 2011

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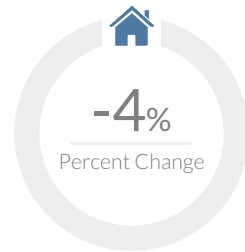
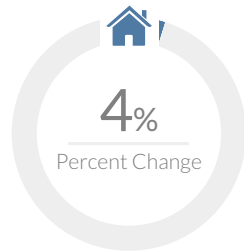
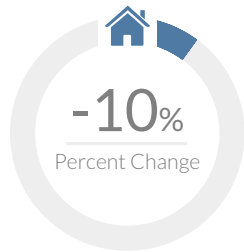
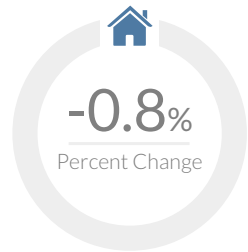
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Firm Sales

Overview of the number of sold listings as of April, 2017



872
YTD 2014

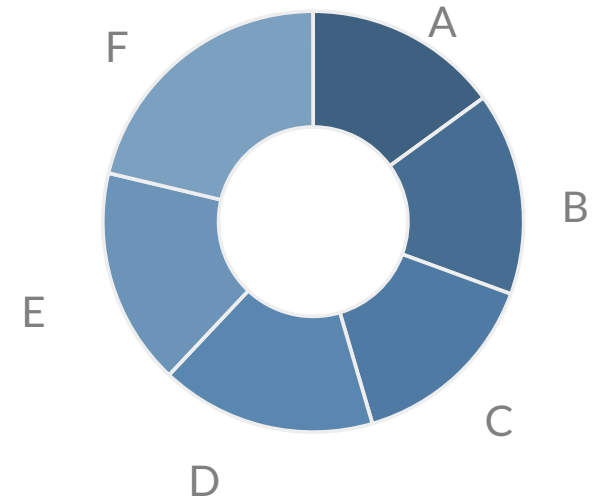
783
YTD 2015

822
YTD 2016

789
YTD 2017

Line Monthly Firm Sales

Overview of the number of sold listings on a monthly basis



A YTD 2017

There were 789 sold listings, a 4.01% decrease from April, 2016

B YTD 2016

There were 822 sold listings, a 4.98% increase from April, 2015

C YTD 2015

There were 783 sold listings, a 10.21% decrease from April, 2014

D YTD 2014

There were 872 sold listings, a 0.8% decrease from April, 2013

E YTD 2013

There were 879 sold listings, a 21.59% decrease from April, 2012

F YTD 2012

There were 1121 sold listings, a 14.5% increase from April, 2011

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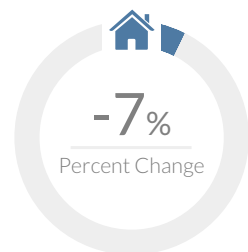
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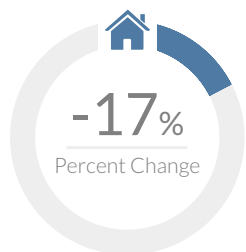


Firm Sales to New Listings

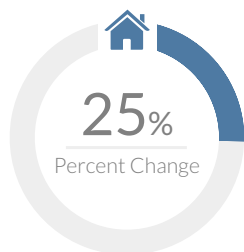
Comparison between the number of sold listings to the number of new listings as of April, 2017



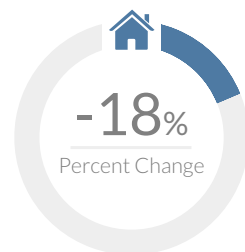
50%
Apr, 2014



41%
Apr, 2015



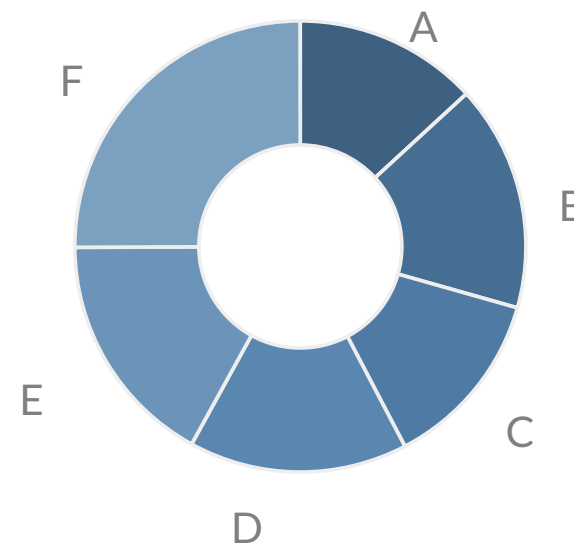
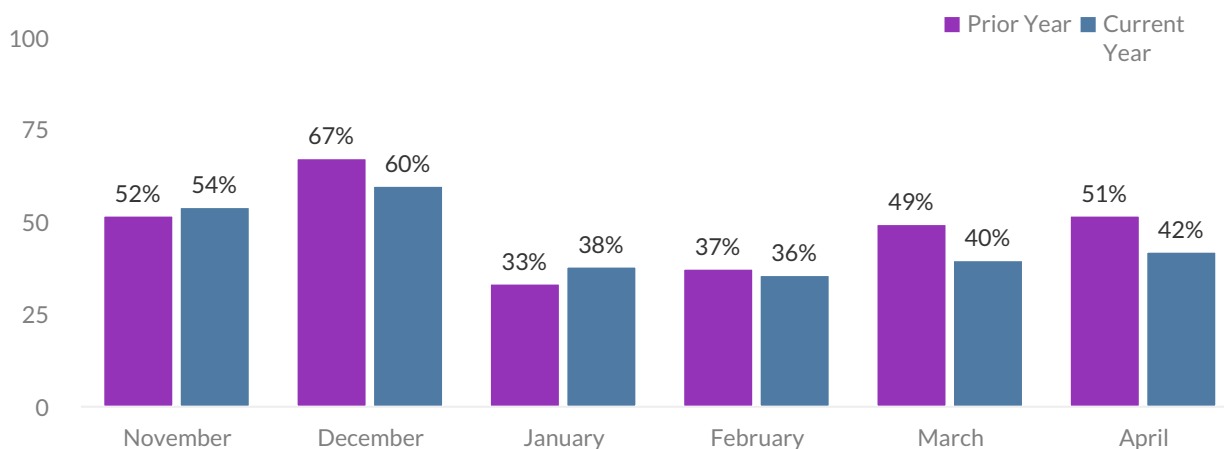
51%
Apr, 2016



42%
Apr, 2017

Bar Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



A APR, 2017

The ratio of firm sales to new listings was 42%, an 18.86% decrease from April, 2016

B APR, 2016

The ratio of firm sales to new listings was 51%, a 25.51% increase from April, 2015

C APR, 2015

The ratio of firm sales to new listings was 41%, a 17.5% decrease from April, 2014

D APR, 2014

The ratio of firm sales to new listings was 50%, a 7.49% decrease from April, 2013

E APR, 2013

The ratio of firm sales to new listings was 54%, a 32.37% decrease from April, 2012

F APR, 2012

The ratio of firm sales to new listings was 79%, a 21.63% increase from April, 2011

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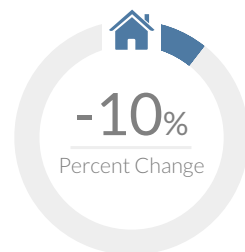
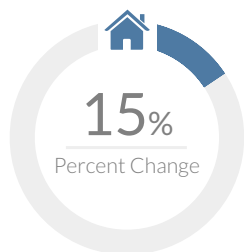
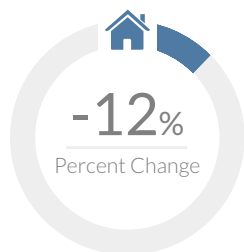
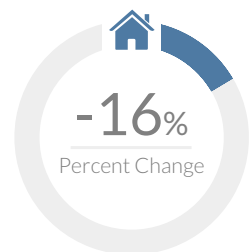
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Firm Sales to New Listings

Comparison between the number of sold listings to the number of new listings as of April, 2017



43%
YTD 2014

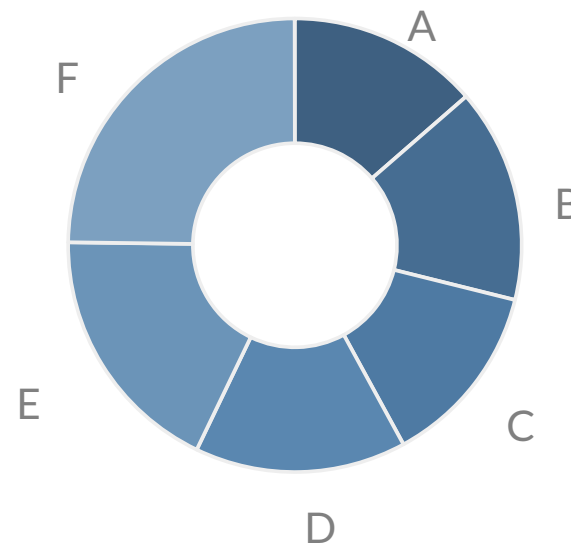
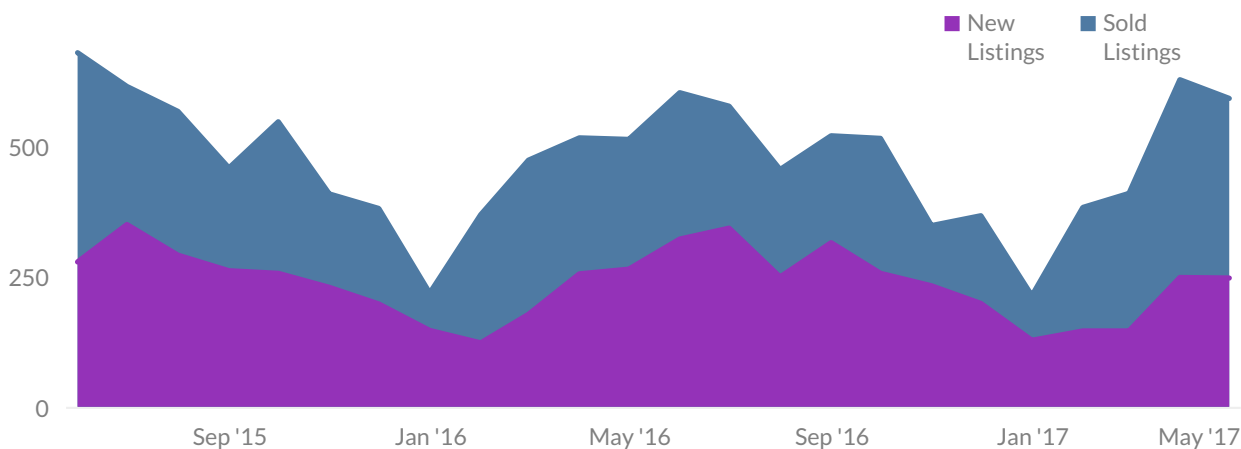
38%
YTD 2015

44%
YTD 2016

39%
YTD 2017

Area Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



A YTD 2017

The ratio of firm sales to new listings was 39%, a 10.72% decrease from April, 2016

B YTD 2016

The ratio of firm sales to new listings was 44%, a 15.77% increase from April, 2015

C YTD 2015

The ratio of firm sales to new listings was 38%, a 12.59% decrease from April, 2014

D YTD 2014

The ratio of firm sales to new listings was 43%, a 16.59% decrease from April, 2013

E YTD 2013

The ratio of firm sales to new listings was 52%, a 27.09% decrease from April, 2012

F YTD 2012

The ratio of firm sales to new listings was 71%, a 17.19% increase from April, 2011

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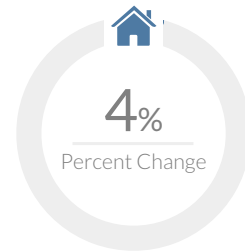
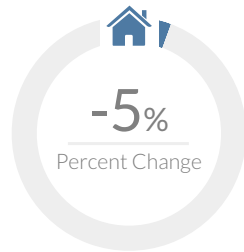
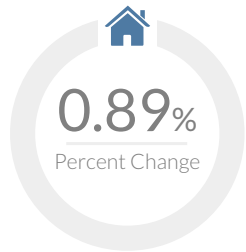
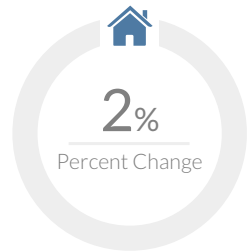
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Median Sale Price

Overview of the median selling price based on sold listings as of April, 2017



\$314k
Apr, 2014

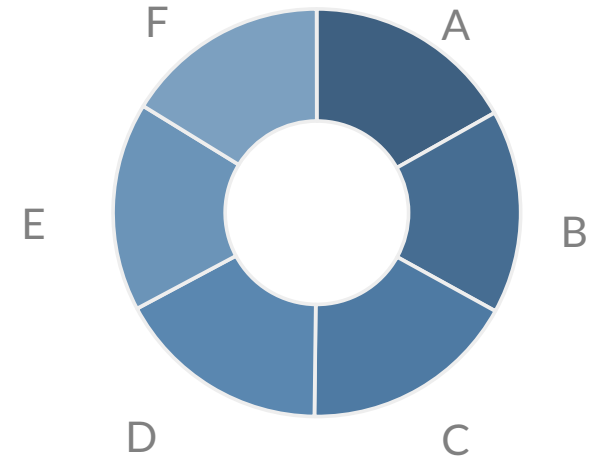
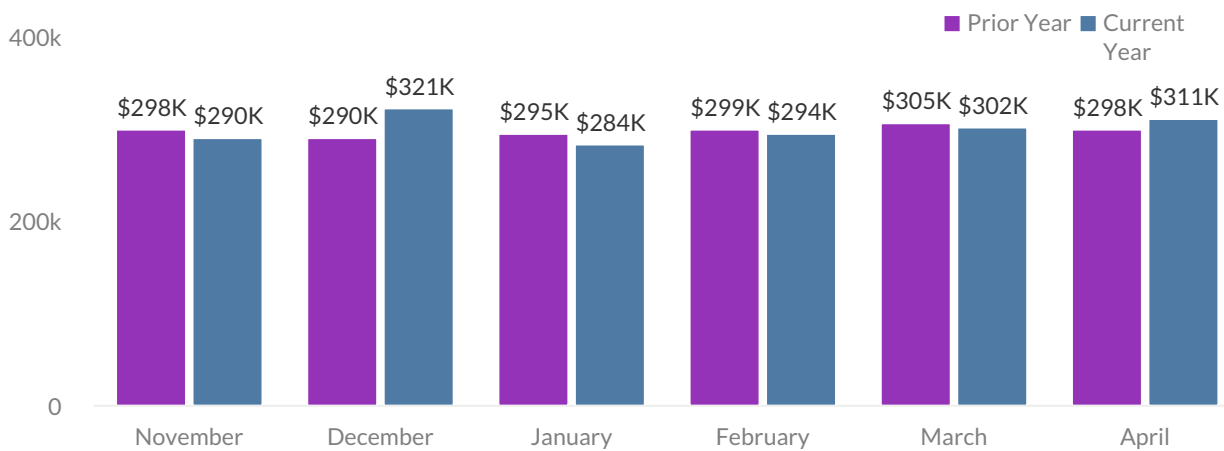
\$316k
Apr, 2015

\$298k
Apr, 2016

\$311k
Apr, 2017

Bar Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



A APR, 2017

The median sales price was \$311K, a 4.23% increase from April, 2016

B APR, 2016

The median sales price was \$298K, a 5.81% decrease from April, 2015

C APR, 2015

The median sales price was \$316K, a 0.89% increase from April, 2014

D APR, 2014

The median sales price was \$314K, a 2.79% increase from April, 2013

E APR, 2013

The median sales price was \$305K, a 2.01% increase from April, 2012

F APR, 2012

The median sales price was \$299K, a 13.04% increase from April, 2011

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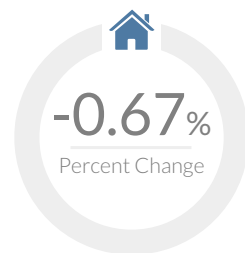
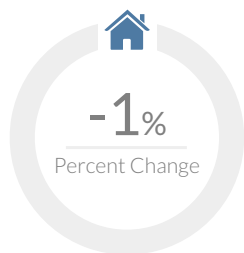
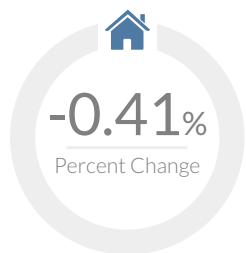
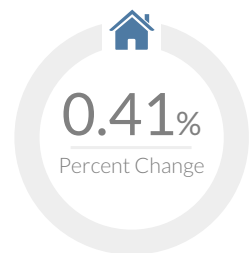
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Median Sale Price

Overview of the median selling price based on sold listings as of April, 2017



\$306k
YTD 2014

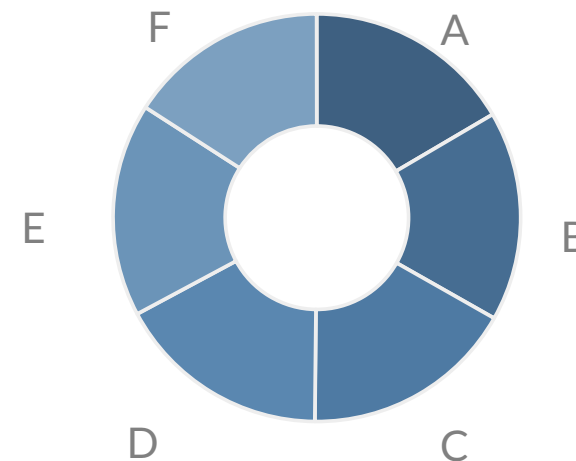
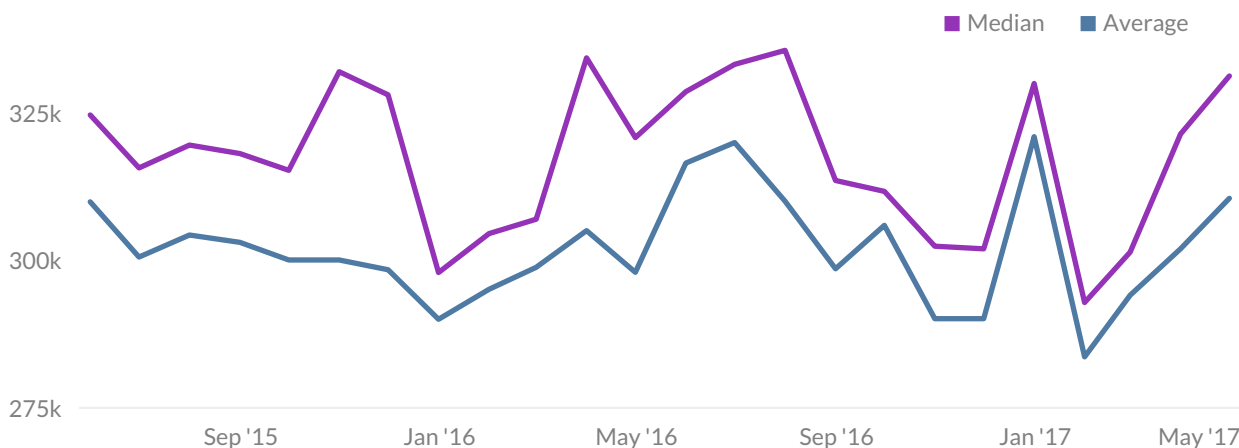
\$305k
YTD 2015

\$300k
YTD 2016

\$298k
YTD 2017

Line Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



A YTD 2017

The median sales price was \$298K, a 0.67% decrease from April, 2016

B YTD 2016

The median sales price was \$300K, a 1.64% decrease from April, 2015

C YTD 2015

The median sales price was \$305K, a 0.41% decrease from April, 2014

D YTD 2014

The median sales price was \$306K, a 0.41% increase from April, 2013

E YTD 2013

The median sales price was \$305K, a 6.61% increase from April, 2012

F YTD 2012

The median sales price was \$286K, a 9.19% increase from April, 2011

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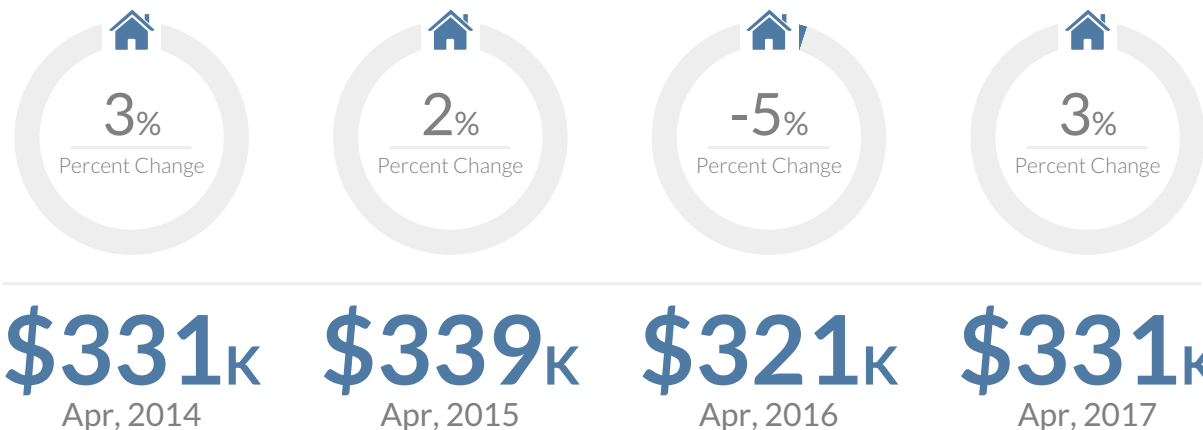
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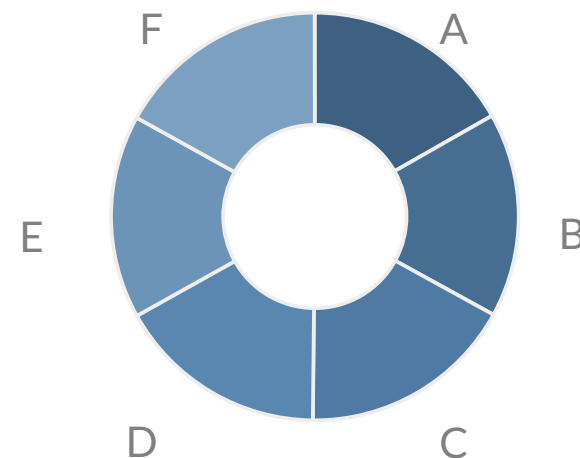
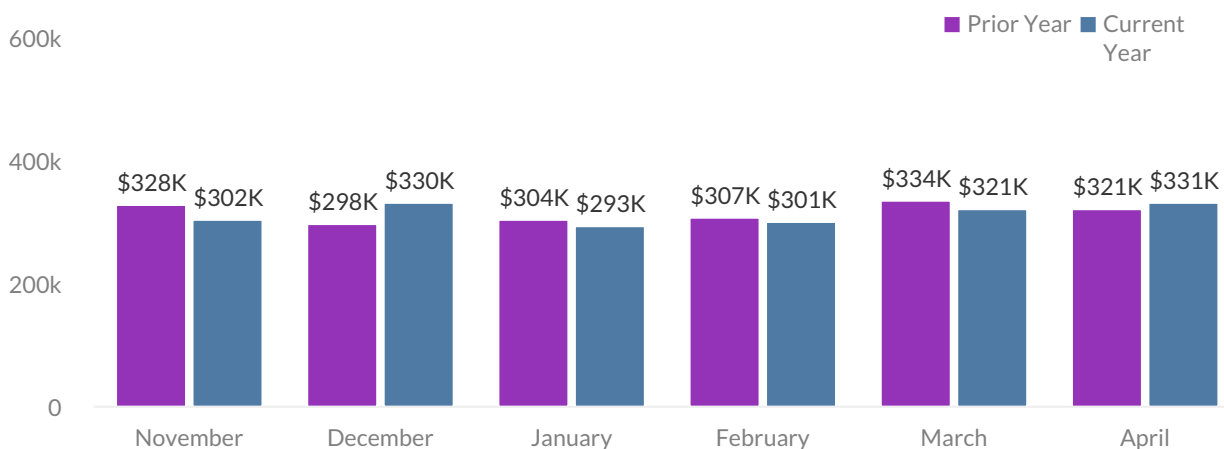
Average Sale Price

Overview of the average selling price based on sold listings as of April, 2017



Bar Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A APR, 2017

The average sales price was \$331K, a 3.27% increase from April, 2016

B APR, 2016

The average sales price was \$321K, a 5.26% decrease from April, 2015

C APR, 2015

The average sales price was \$339K, a 2.32% increase from April, 2014

D APR, 2014

The average sales price was \$331K, a 3.72% increase from April, 2013

E APR, 2013

The average sales price was \$319K, a 4.6% decrease from April, 2012

F APR, 2012

The average sales price was \$335K, an 18.24% increase from April, 2011

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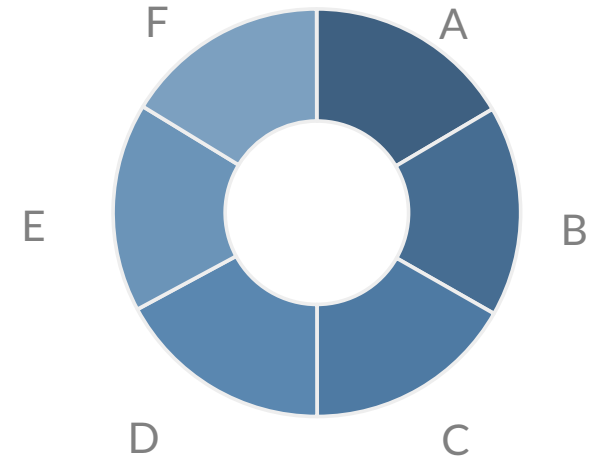
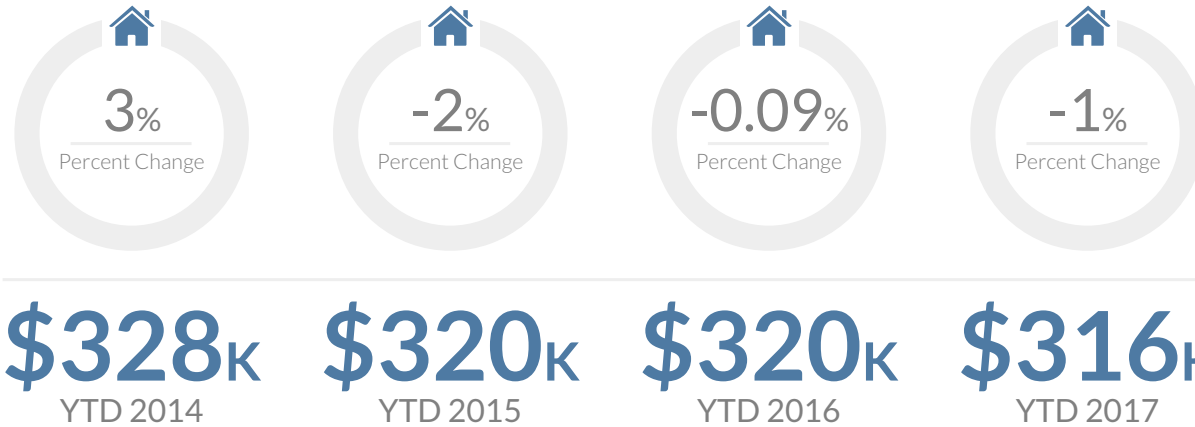
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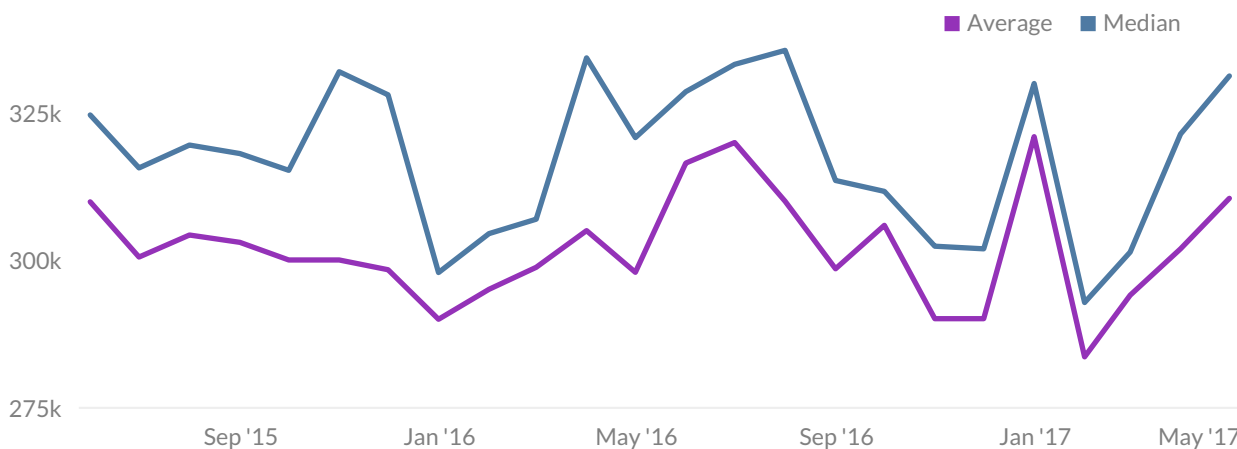
Average Sale Price

Overview of the average selling price based on sold listings as of April, 2017



Line Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A YTD 2017

The average sales price was \$316K, a 1.28% decrease from April, 2016

B YTD 2016

The average sales price was \$320K, a 0.09% decrease from April, 2015

C YTD 2015

The average sales price was \$320K, a 2.47% decrease from April, 2014

D YTD 2014

The average sales price was \$328K, a 3.59% increase from April, 2013

E YTD 2013

The average sales price was \$317K, a 1.82% increase from April, 2012

F YTD 2012

The average sales price was \$311K, an 11.89% increase from April, 2011

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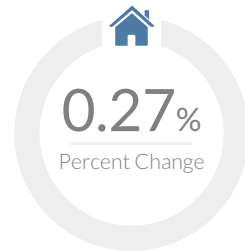
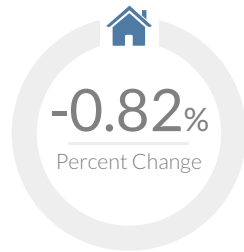
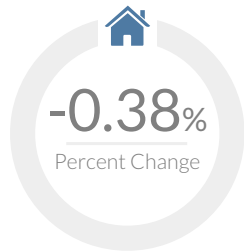
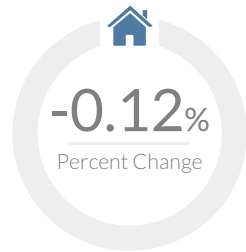
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Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of April, 2017



97%
Apr, 2014

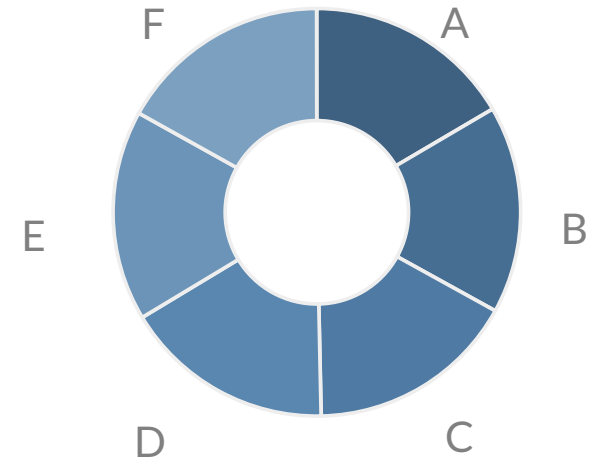
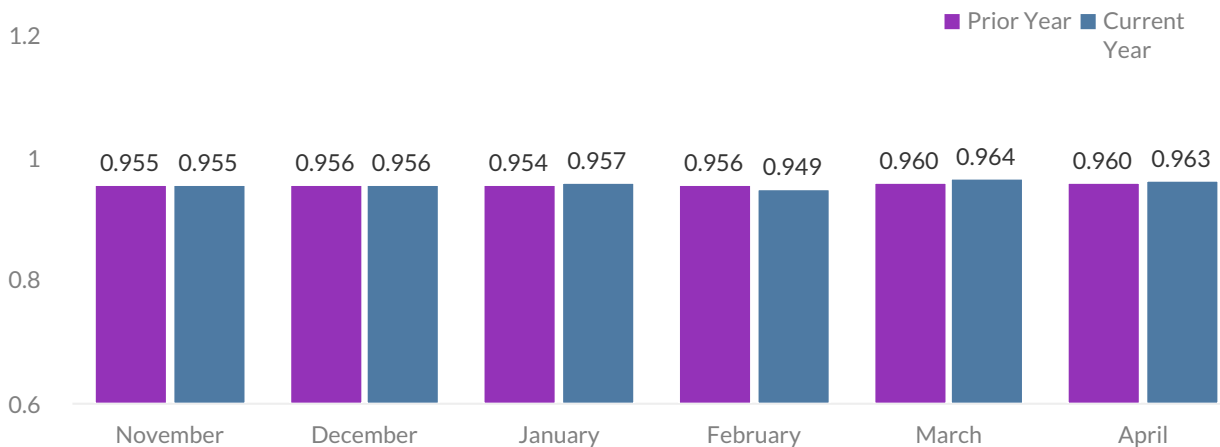
97%
Apr, 2015

96%
Apr, 2016

96%
Apr, 2017

Bar Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A APR, 2017

The average ask to sell ratio was 0.963, a 0.27% increase from April, 2016

B APR, 2016

The average ask to sell ratio was 0.960, a 0.82% decrease from April, 2015

C APR, 2015

The average ask to sell ratio was 0.968, a 0.38% decrease from April, 2014

D APR, 2014

The average ask to sell ratio was 0.972, a 0.12% decrease from April, 2013

E APR, 2013

The average ask to sell ratio was 0.973, a 1.1% decrease from April, 2012

F APR, 2012

The average ask to sell ratio was 0.984, a 1.45% increase from April, 2011

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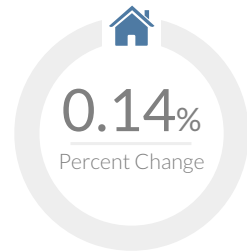
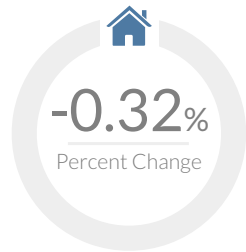
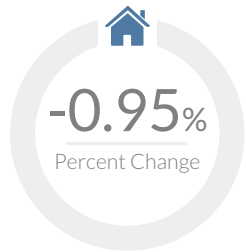
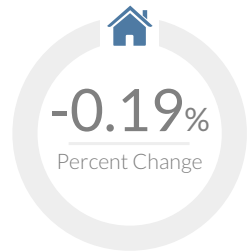
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Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of April, 2017



97%
YTD 2014

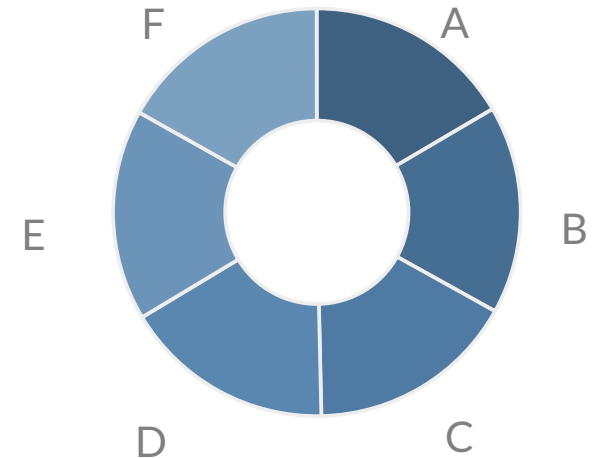
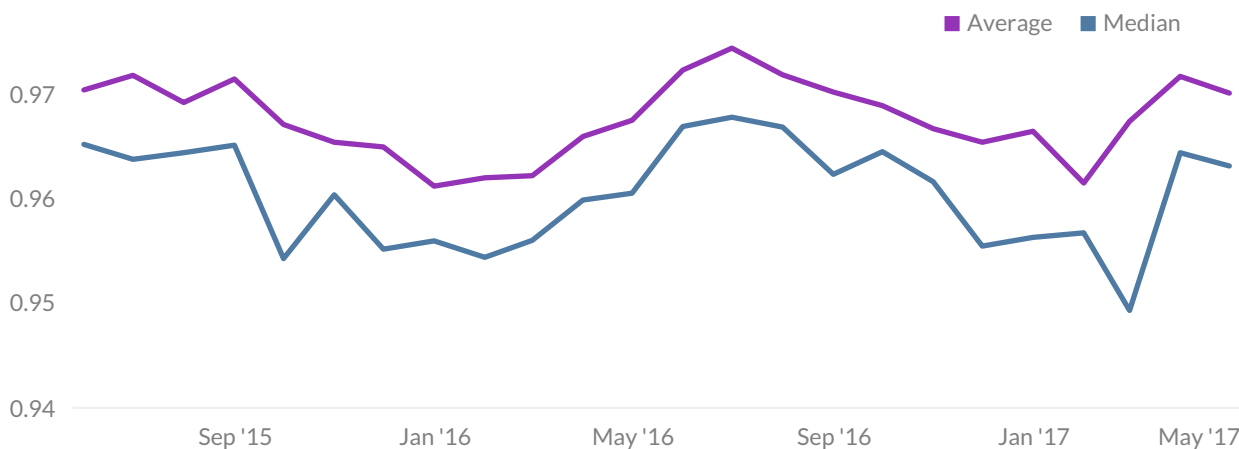
96%
YTD 2015

96%
YTD 2016

96%
YTD 2017

Line Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A YTD 2017

The average ask to sell ratio was 0.960, a 0.14% increase from April, 2016

B YTD 2016

The average ask to sell ratio was 0.958, a 0.32% decrease from April, 2015

C YTD 2015

The average ask to sell ratio was 0.961, a 0.95% decrease from April, 2014

D YTD 2014

The average ask to sell ratio was 0.971, a 0.19% decrease from April, 2013

E YTD 2013

The average ask to sell ratio was 0.972, a 0.47% decrease from April, 2012

F YTD 2012

The average ask to sell ratio was 0.977, a 0.9% increase from April, 2011

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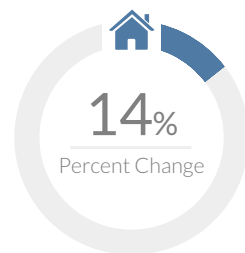
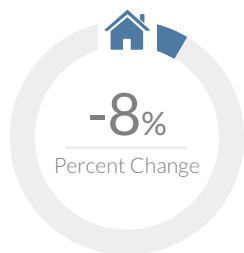
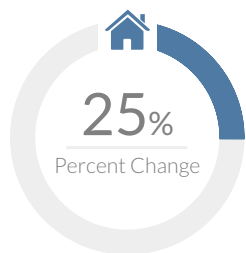
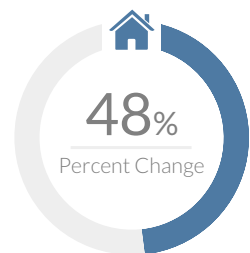
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Total Months Supply

Overview of months supply of total inventory based as of April, 2017



4.23
Apr, 2014

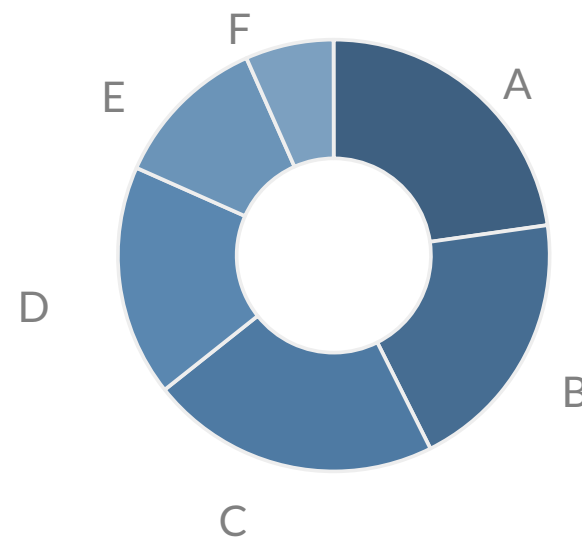
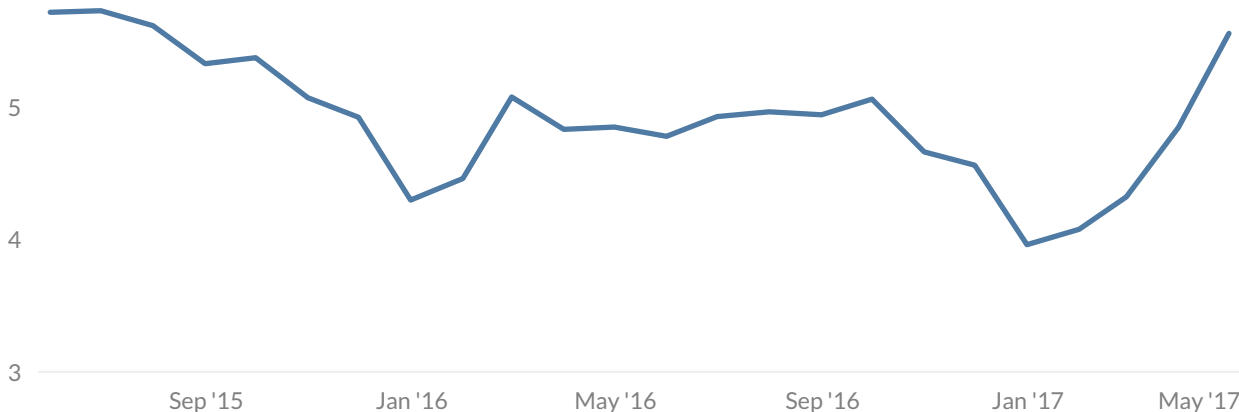
5.30
Apr, 2015

4.85
Apr, 2016

5.56
Apr, 2017

Line Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



A APR, 2017

The months supply as of April, 2017 was 5.56, a 14.64% increase from April, 2016

B APR, 2016

The months supply as of April, 2016 was 4.85, an 8.57% decrease from April, 2015

C APR, 2015

The months supply as of April, 2015 was 5.30, a 25.23% increase from April, 2014

D APR, 2014

The months supply as of April, 2014 was 4.23, a 48.19% increase from April, 2013

E APR, 2013

The months supply as of April, 2013 was 2.86, a 76.41% increase from April, 2012

F APR, 2012

The months supply as of April, 2012 was 1.62, a 34.65% decrease from April, 2011

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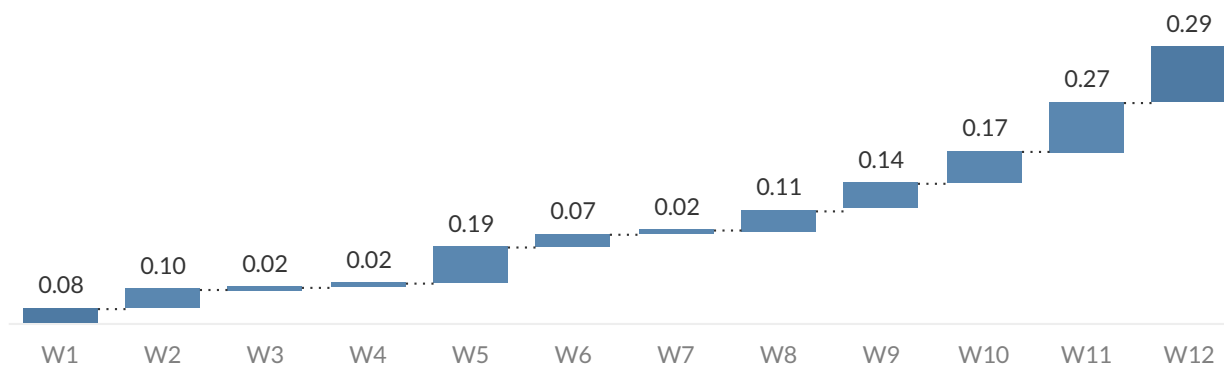
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Total Months Supply

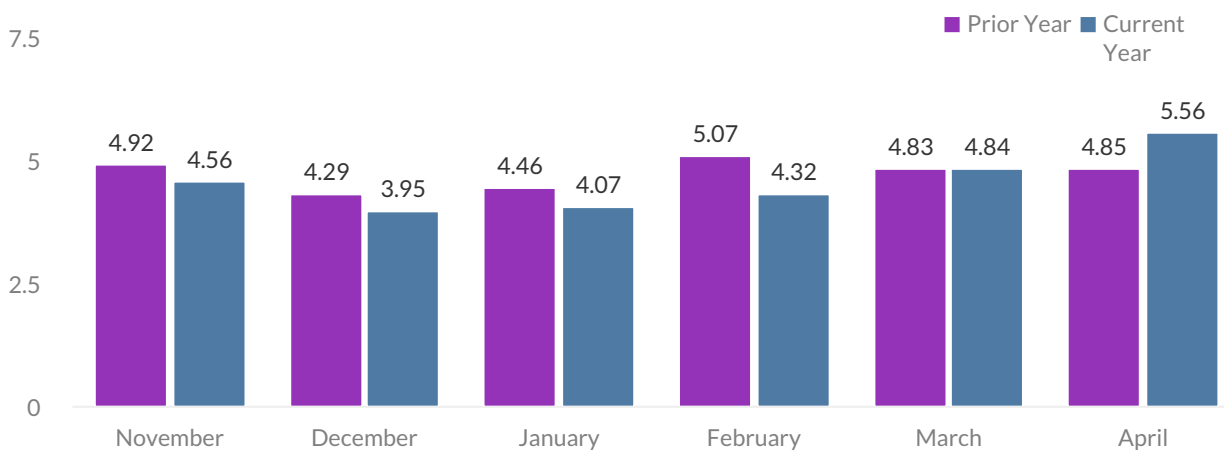
Overview of months supply of total inventory based as of April, 2017



The waterfall graph on the left displays the change in months supply over the last 12 weeks. Lighter colors represents an increase in months supply levels while darker colors represent a decrease.

Bar Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



W1 FEB 11/2017

The total months supply was 4.23 month(s), a 1.9% increase from Feb 4

W2 FEB 18/2017

The total months supply was 4.33 month(s), a 2.33% increase from Feb 11

W3 FEB 25/2017

The total months supply was 4.35 month(s), a 0.46% increase from Feb 18

W4 MAR 4/2017

The total months supply was 4.37 month(s), a 0.38% increase from Feb 25

W5 MAR 11/2017

The total months supply was 4.56 month(s), a 4.51% increase from Mar 4

W6 MAR 18/2017

The total months supply was 4.63 month(s), a 1.52% increase from Mar 11

W7 MAR 25/2017

The total months supply was 4.65 month(s), a 0.42% increase from Mar 18

W8 APR 1/2017

The total months supply was 4.76 month(s), a 2.34% increase from Mar 25

W9 APR 8/2017

The total months supply was 4.9 month(s), a 2.92% increase from Apr 1

W10 APR 15/2017

The total months supply was 5.07 month(s), a 3.47% increase from Apr 8

W11 APR 22/2017

The total months supply was 5.34 month(s), a 5.26% increase from Apr 15

W12 APR 29/2017

The total months supply was 5.63 month(s), a 5.51% increase from Apr 22

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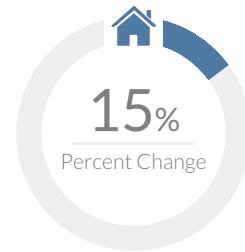
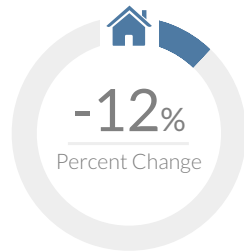
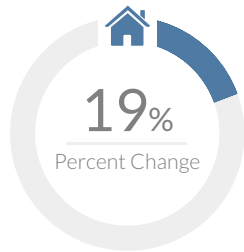
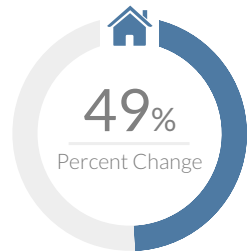
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Total Listing Inventory

Overview of the total number of listings which were currently active on the market as of April, 2017



1191
Apr, 2014

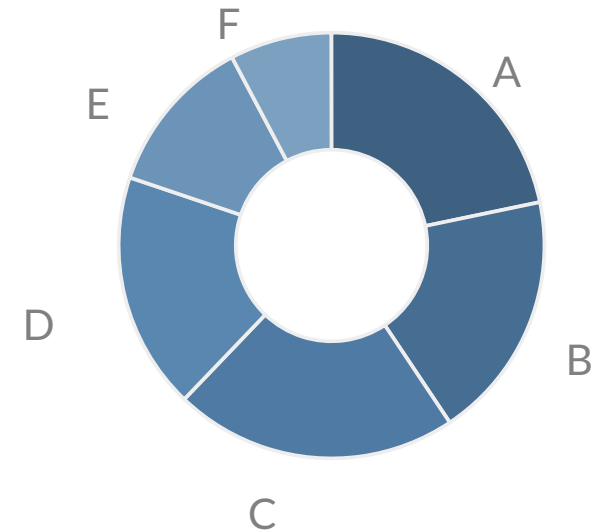
1423
Apr, 2015

1249
Apr, 2016

1437
Apr, 2017

Line Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



A APR, 2017

As of April, 2017 the total inventory was 1437, a 15.05% increase from April, 2016

B APR, 2016

As of April, 2016 the total inventory was 1249, a 12.23% decrease from April, 2015

C APR, 2015

As of April, 2015 the total inventory was 1423, a 19.48% increase from April, 2014

D APR, 2014

As of April, 2014 the total inventory was 1191, a 49.25% increase from April, 2013

E APR, 2013

As of April, 2013 the total inventory was 798, a 55.86% increase from April, 2012

F APR, 2012

As of April, 2012 the total inventory was 512, a 26.75% decrease from April, 2011

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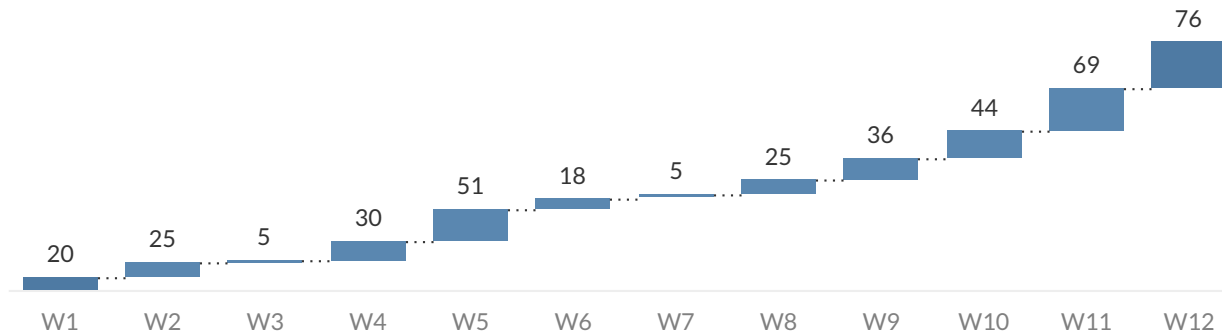
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Total Listing Inventory

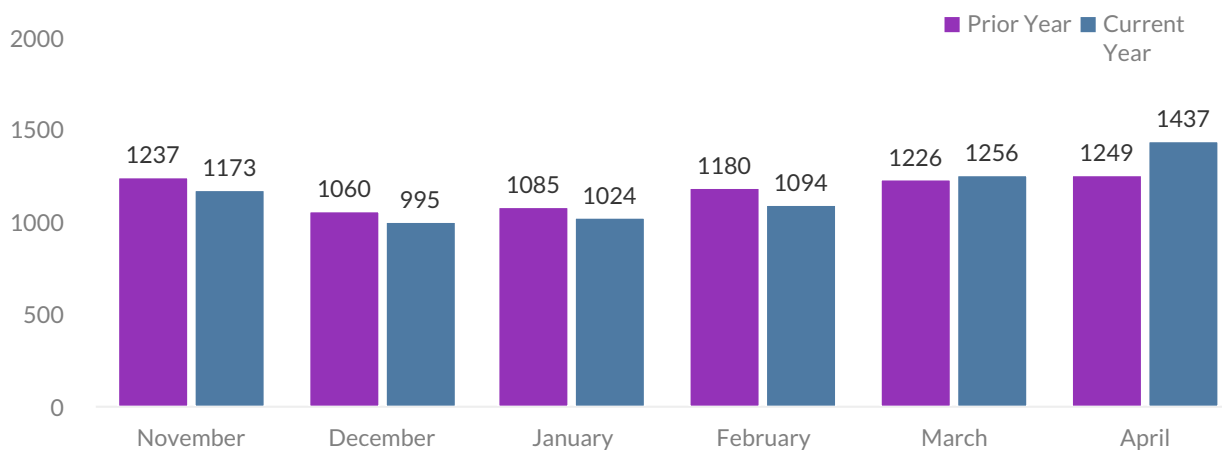
Overview of the total number of listings which were currently active on the market as of April, 2017



The waterfall graph on the left displays the change in inventory over the last 12 weeks. Lighter colors represents an increase in inventory levels while darker colors represent a decrease.

Bar Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



W1 FEB 11/2017

There were 1072 active listings as of Feb 11, a 1.9% increase from Feb 4

W2 FEB 18/2017

There were 1097 active listings as of Feb 18, a 2.33% increase from Feb 11

W3 FEB 25/2017

There were 1102 active listings as of Feb 25, a 0.46% increase from Feb 18

W4 MAR 4/2017

There were 1132 active listings as of Mar 4, a 2.72% increase from Feb 25

W5 MAR 11/2017

There were 1183 active listings as of Mar 11, a 4.51% increase from Mar 4

W6 MAR 18/2017

There were 1201 active listings as of Mar 18, a 1.52% increase from Mar 11

W7 MAR 25/2017

There were 1206 active listings as of Mar 25, a 0.42% increase from Mar 18

W8 APR 1/2017

There were 1231 active listings as of Apr 1, a 2.07% increase from Mar 25

W9 APR 8/2017

There were 1267 active listings as of Apr 8, a 2.92% increase from Apr 1

W10 APR 15/2017

There were 1311 active listings as of Apr 15, a 3.47% increase from Apr 8

W11 APR 22/2017

There were 1380 active listings as of Apr 22, a 5.26% increase from Apr 15

W12 APR 29/2017

There were 1456 active listings as of Apr 29, a 5.51% increase from Apr 22

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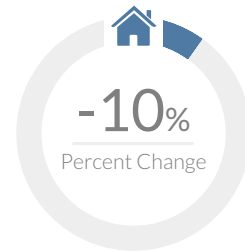
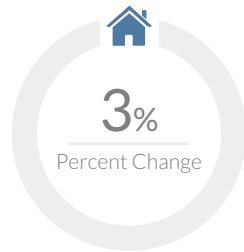
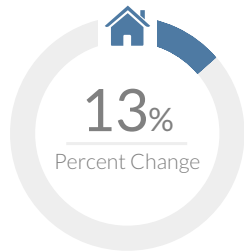
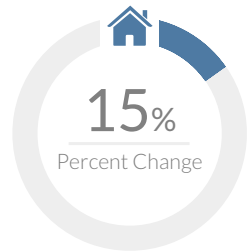
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Days on Market Until Sale

Overview of the average number of days that sold listings as of April, 2017 have been on the market for



34.51

Apr, 2014

39.25

Apr, 2015

40.73

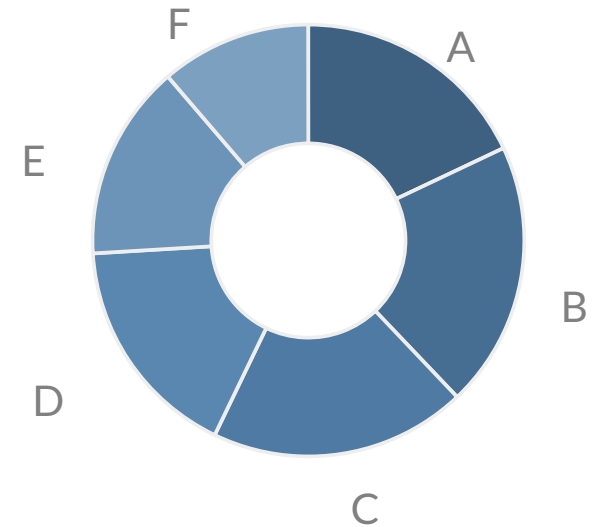
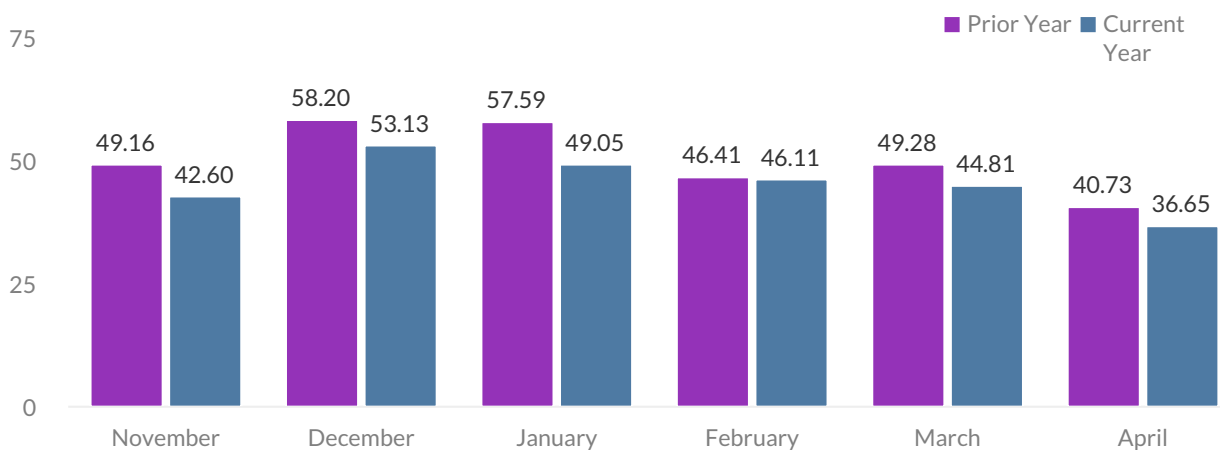
Apr, 2016

36.65

Apr, 2017

Bar Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



A APR, 2017

The average days on market was 36.65, a 10.01% decrease from April, 2016

B APR, 2016

The average days on market was 40.73, a 3.75% increase from April, 2015

C APR, 2015

The average days on market was 39.25, a 13.75% increase from April, 2014

D APR, 2014

The average days on market was 34.51, a 15.32% increase from April, 2013

E APR, 2013

The average days on market was 29.93, a 29.97% increase from April, 2012

F APR, 2012

The average days on market was 23.03, a 21.18% decrease from April, 2011

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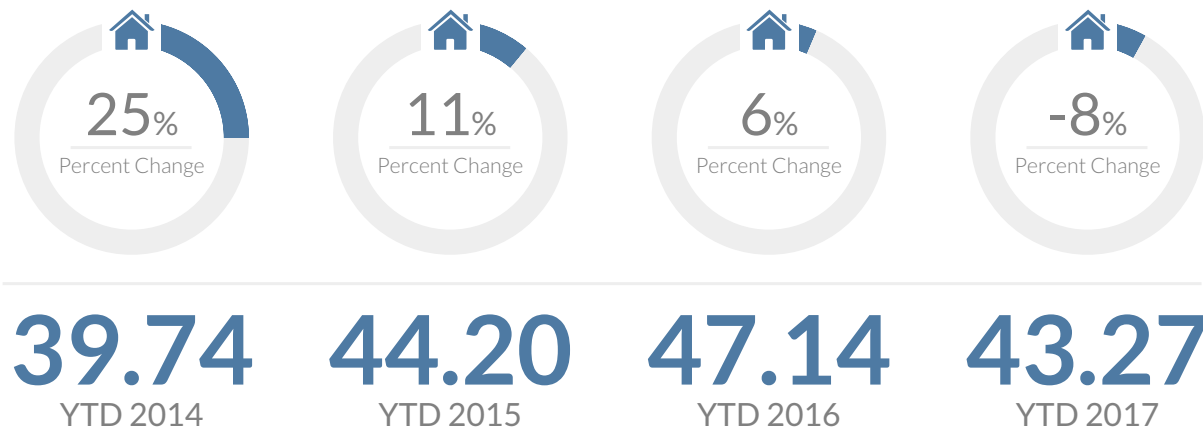
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info@reginarealtors.com
(306) 791-2700



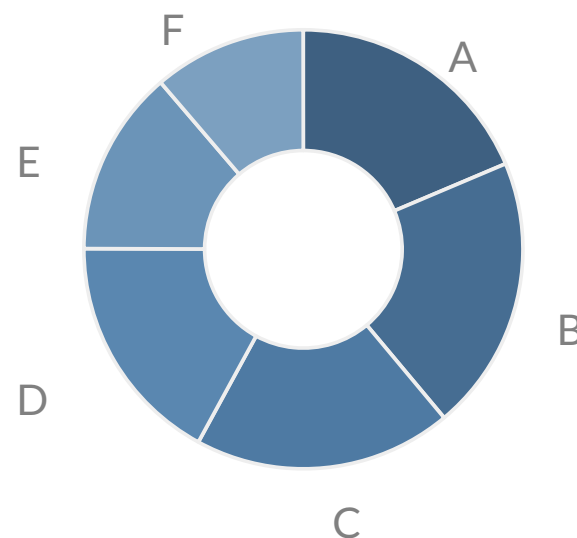
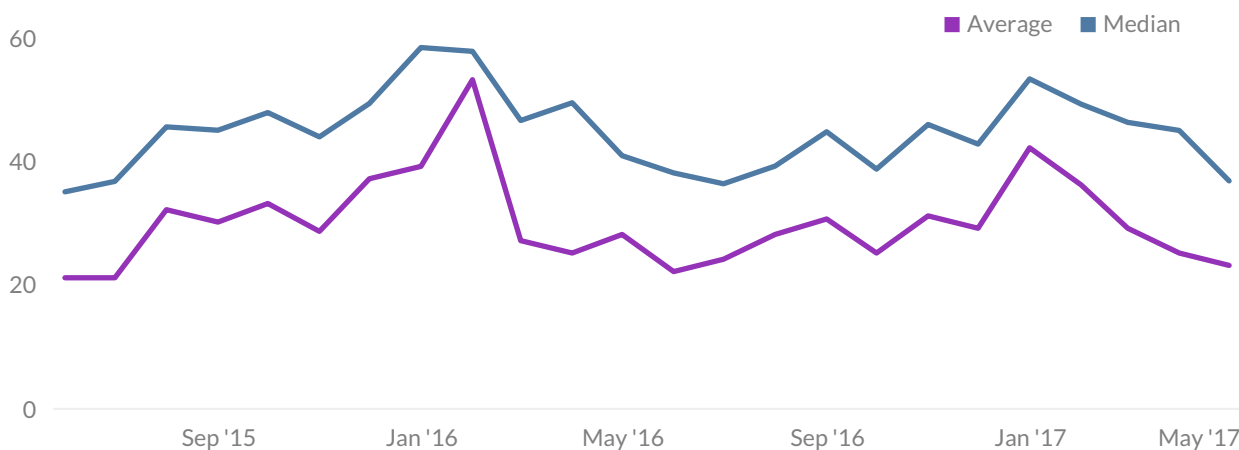
Days on Market Until Sale

Overview of the average number of days that sold listings as of April, 2017 have been on the market for



Line Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



A YTD 2017

The average days on market was 43.27, an 8.22% decrease from April, 2016

B YTD 2016

The average days on market was 47.14, a 6.66% increase from April, 2015

C YTD 2015

The average days on market was 44.20, an 11.22% increase from April, 2014

D YTD 2014

The average days on market was 39.74, a 25.01% increase from April, 2013

E YTD 2013

The average days on market was 31.79, a 21.54% increase from April, 2012

F YTD 2012

The average days on market was 26.16, a 22.22% decrease from April, 2011

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