



Association of Regina REALTORS Inc.

<http://www.reginaREALTORS.com>  
(306) 791-2700

## Quick Review

Regina - Total MLS® System report for June 2017

In June, 2017, we have seen a total value of 265 listings sold which has resulted in a 22.97% decrease from June, 2016 in which 344 listings were sold; we have seen a year to date value of 1369 in 2017 and 1489 in 2016 resulting in an 8.06% decrease.

The median sales price in June, 2017 was \$303K, 5.31% lower from this month of the prior year with a median sales price of \$320K. We have seen a year to date median sales price of \$300K in 2017 and \$308K in 2016 resulting in a 2.6% decrease from 2016.

In June, 2017 the total count of listing inventory available on the market was 1714. In June, 2016 the total count of listing inventory available on the market was 1323. This results in a 29.55% increase from June, 2016 to June, 2017.

## Key Figures

	Jun, 2017	Jun, 2016	Percent Change
<i>New Listings</i>	617	578	+6.75%
<i>Firm Sales</i>	265	344	-22.97%
<i>Firm Sales to New Listings</i>	43%	60%	-27.83%
<i>Median Sale Price</i>	\$303K	\$320K	-5.31%
<i>Average Sale Price</i>	\$323K	\$333K	-3.14%
<i>Average Ask to Sell Ratio</i>	96%	97%	-0.59%
<i>Total Months Supply</i>	7.47	5.52	+35.34%
<i>Total Listing Inventory</i>	1714	1323	+29.55%
<i>Days on Market Until Sale</i>	35.51	36.19	-1.87%

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Total Listing Inventory	16
Days on Market Until Sale	18

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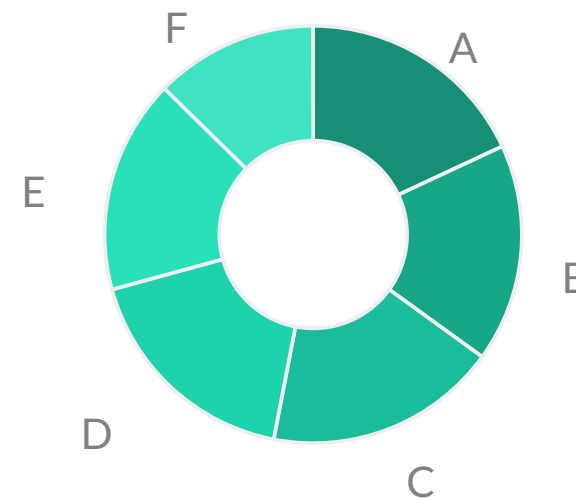
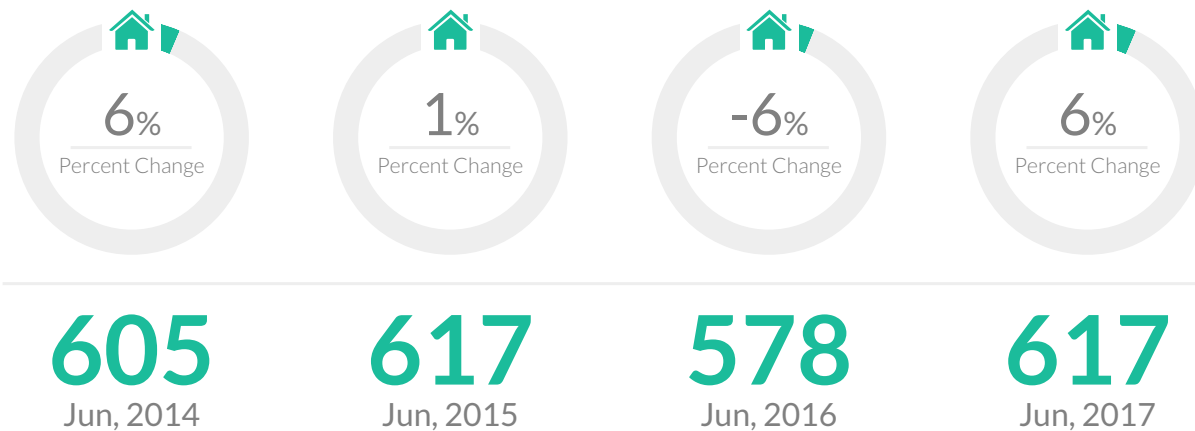
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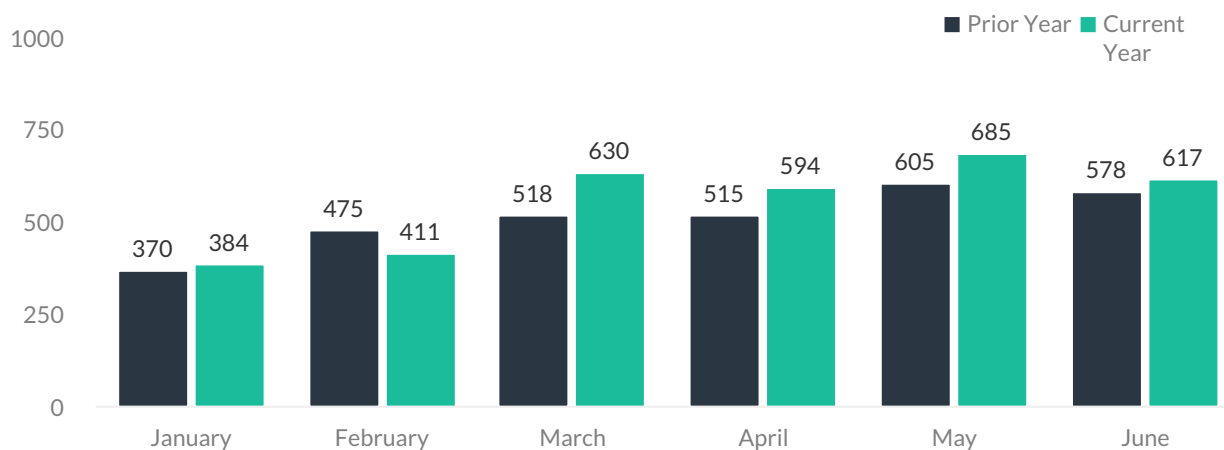
### New Listings

Overview of the number of listings which have been added to the market as of June, 2017



### Bar Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



#### A JUN, 2017

There were 617 new listings, a 6.75% increase from June, 2016

#### B JUN, 2016

There were 578 new listings, a 6.32% decrease from June, 2015

#### C JUN, 2015

There were 617 new listings, a 1.98% increase from June, 2014

#### D JUN, 2014

There were 605 new listings, a 6.7% increase from June, 2013

#### E JUN, 2013

There were 567 new listings, a 31.25% increase from June, 2012

#### F JUN, 2012

There were 432 new listings, an 11.11% decrease from June, 2011

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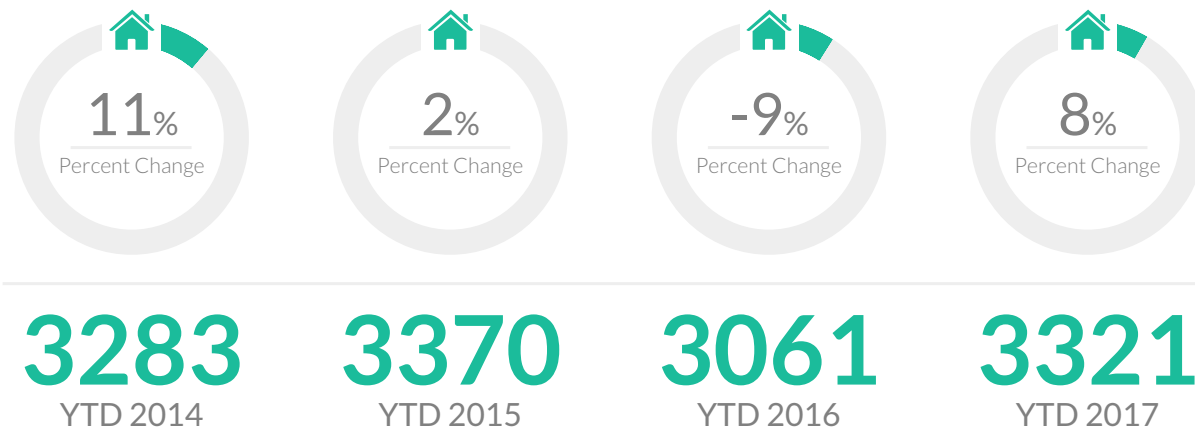
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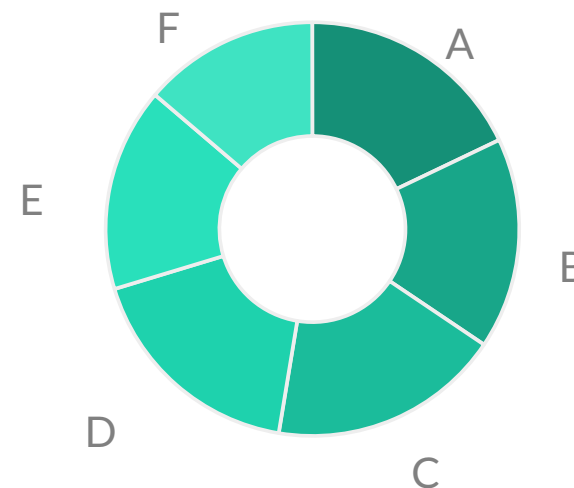
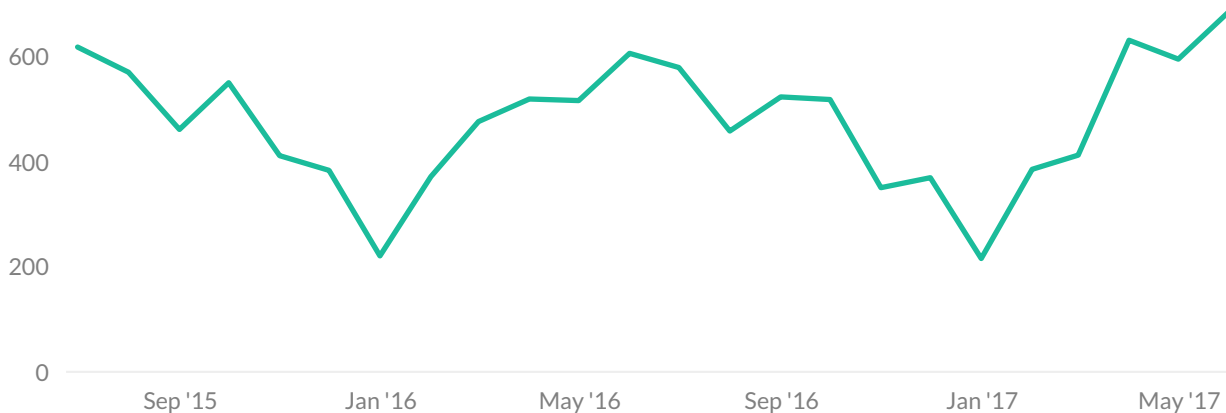
### New Listings

Overview of the number of listings which have been added to the market as of June, 2017



### Line Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



#### A YTD 2017

There were 3321 new listings, an 8.49% increase from June, 2016

#### B YTD 2016

There were 3061 new listings, a 9.17% decrease from June, 2015

#### C YTD 2015

There were 3370 new listings, a 2.65% increase from June, 2014

#### D YTD 2014

There were 3283 new listings, an 11.33% increase from June, 2013

#### E YTD 2013

There were 2949 new listings, a 15.69% increase from June, 2012

#### F YTD 2012

There were 2549 new listings, a 3.63% decrease from June, 2011

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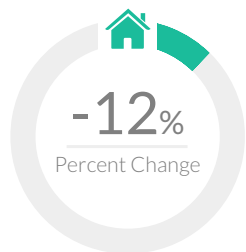
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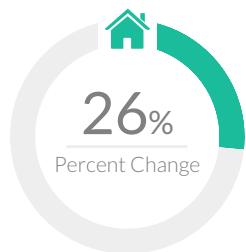


### Firm Sales

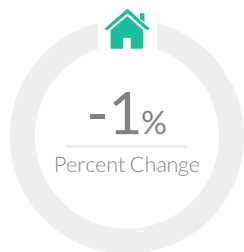
Overview of the number of sold listings as of June, 2017



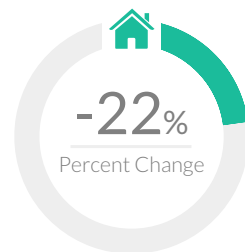
**277**  
Jun, 2014



**351**  
Jun, 2015



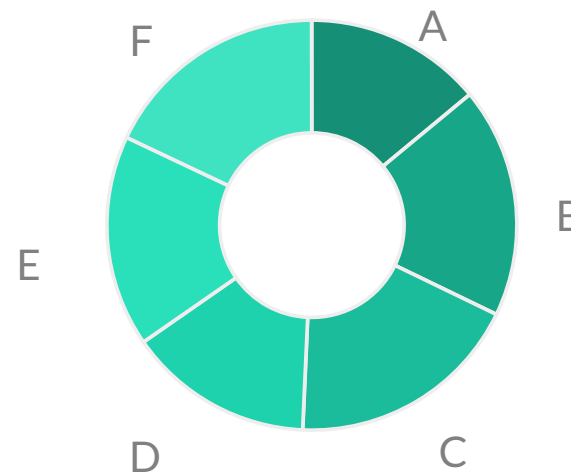
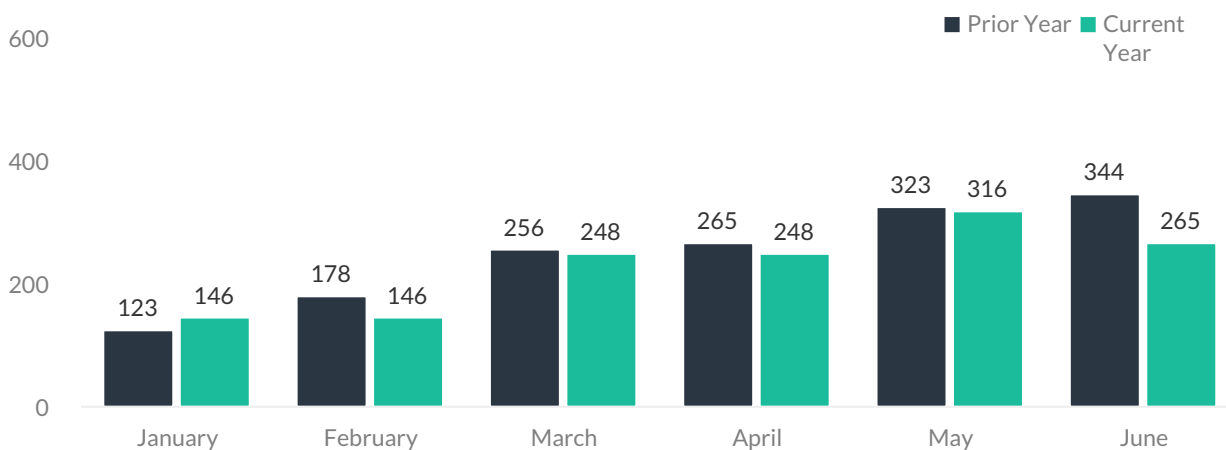
**344**  
Jun, 2016



**265**  
Jun, 2017

### Bar Monthly Firm Sales

Overview of the number of sold listings on a monthly basis



#### A JUN, 2017

There were 265 sold listings, a 22.97% decrease from June, 2016

#### B JUN, 2016

There were 344 sold listings, a 1.99% decrease from June, 2015

#### C JUN, 2015

There were 351 sold listings, a 26.71% increase from June, 2014

#### D JUN, 2014

There were 277 sold listings, a 12.34% decrease from June, 2013

#### E JUN, 2013

There were 316 sold listings, a 7.06% decrease from June, 2012

#### F JUN, 2012

There were 340 sold listings, a 5.29% decrease from June, 2011

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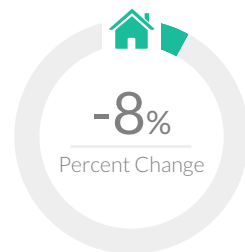
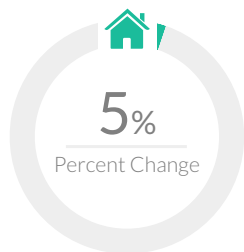
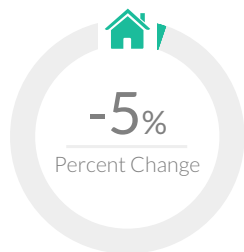
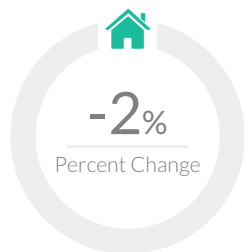
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### Firm Sales

Overview of the number of sold listings as of June, 2017



**1494**  
YTD 2014

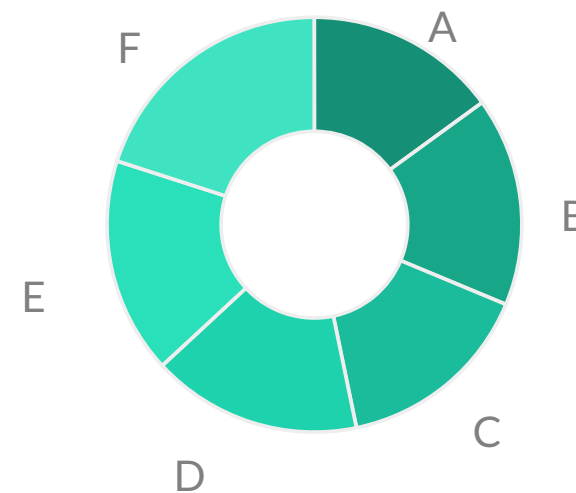
**1413**  
YTD 2015

**1489**  
YTD 2016

**1369**  
YTD 2017

### Line Monthly Firm Sales

Overview of the number of sold listings on a monthly basis



#### A YTD 2017

There were 1369 sold listings, an 8.06% decrease from June, 2016

#### B YTD 2016

There were 1489 sold listings, a 5.38% increase from June, 2015

#### C YTD 2015

There were 1413 sold listings, a 5.42% decrease from June, 2014

#### D YTD 2014

There were 1494 sold listings, a 2.92% decrease from June, 2013

#### E YTD 2013

There were 1539 sold listings, a 15.9% decrease from June, 2012

#### F YTD 2012

There were 1830 sold listings, an 8.48% increase from June, 2011

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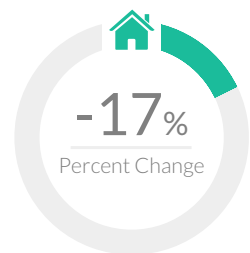
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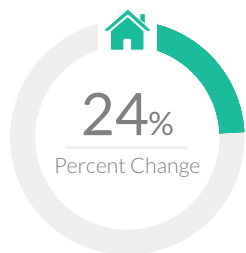


### Firm Sales to New Listings

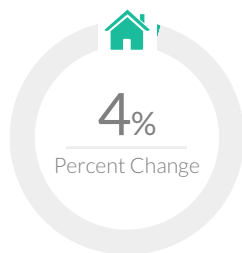
Comparison between the number of sold listings to the number of new listings as of June, 2017



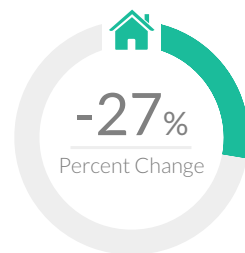
**46%**  
Jun, 2014



**57%**  
Jun, 2015



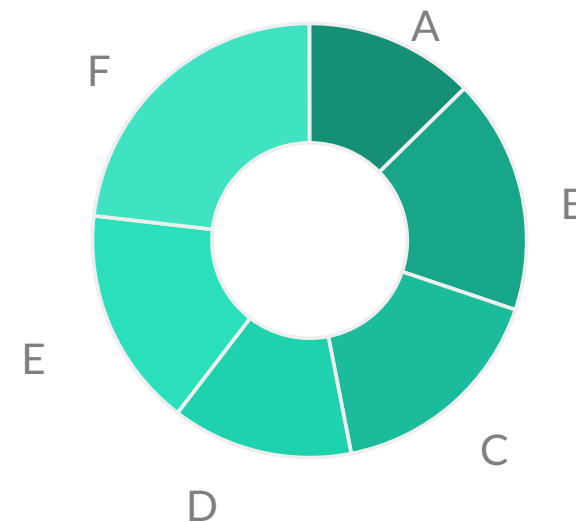
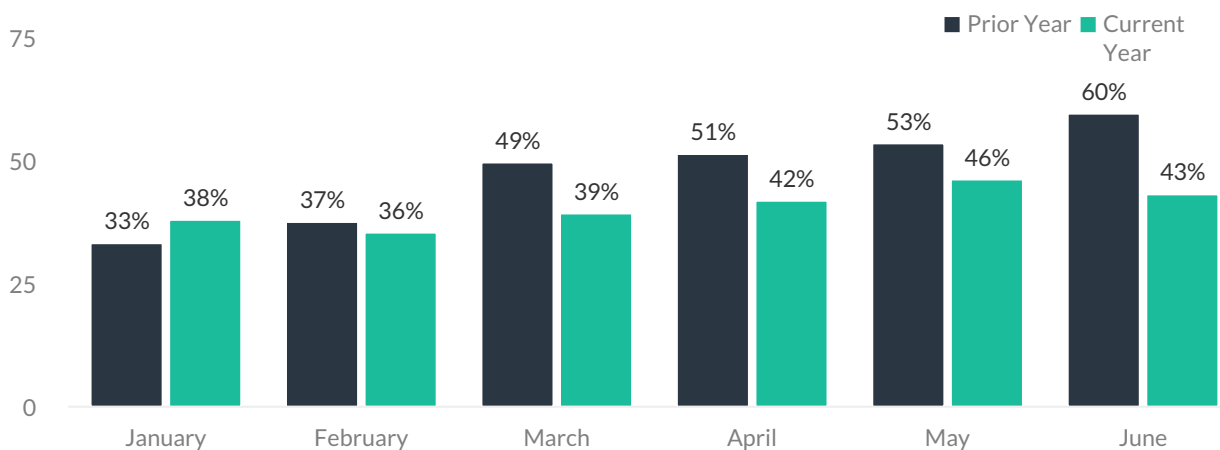
**60%**  
Jun, 2016



**43%**  
Jun, 2017

### Bar Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



#### A JUN, 2017

The ratio of firm sales to new listings was 43%, a 27.83% decrease from June, 2016

#### B JUN, 2016

The ratio of firm sales to new listings was 60%, a 4.62% increase from June, 2015

#### C JUN, 2015

The ratio of firm sales to new listings was 57%, a 24.25% increase from June, 2014

#### D JUN, 2014

The ratio of firm sales to new listings was 46%, a 17.85% decrease from June, 2013

#### E JUN, 2013

The ratio of firm sales to new listings was 56%, a 29.19% decrease from June, 2012

#### F JUN, 2012

The ratio of firm sales to new listings was 79%, a 6.55% increase from June, 2011

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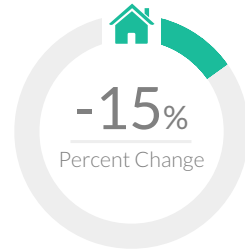
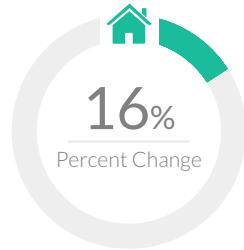
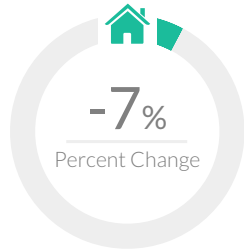
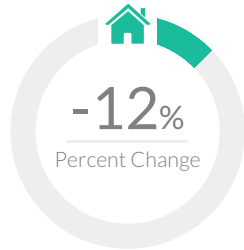
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### Firm Sales to New Listings

Comparison between the number of sold listings to the number of new listings as of June, 2017



**46%**  
YTD 2014

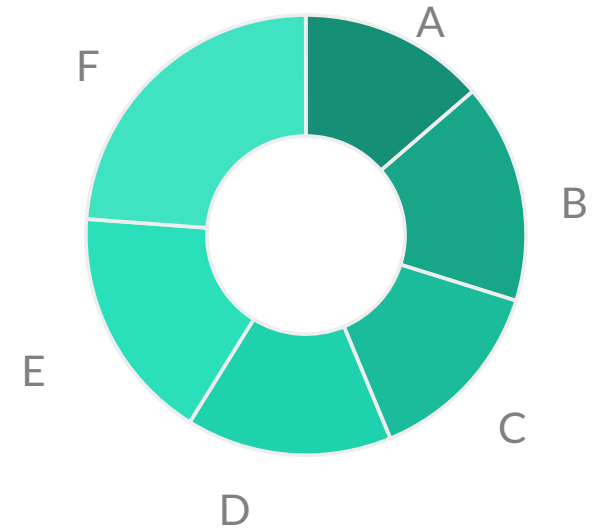
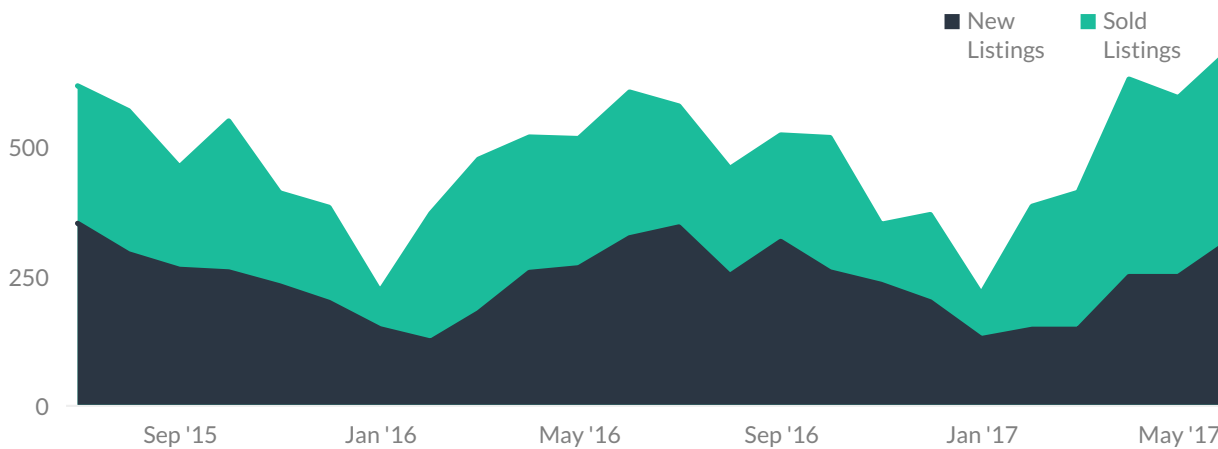
**42%**  
YTD 2015

**49%**  
YTD 2016

**41%**  
YTD 2017

### Area Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



#### A YTD 2017

The ratio of firm sales to new listings was 41%, a 15.26% decrease from June, 2016

#### B YTD 2016

The ratio of firm sales to new listings was 49%, a 16.02% increase from June, 2015

#### C YTD 2015

The ratio of firm sales to new listings was 42%, a 7.86% decrease from June, 2014

#### D YTD 2014

The ratio of firm sales to new listings was 46%, a 12.8% decrease from June, 2013

#### E YTD 2013

The ratio of firm sales to new listings was 52%, a 27.31% decrease from June, 2012

#### F YTD 2012

The ratio of firm sales to new listings was 72%, a 12.56% increase from June, 2011

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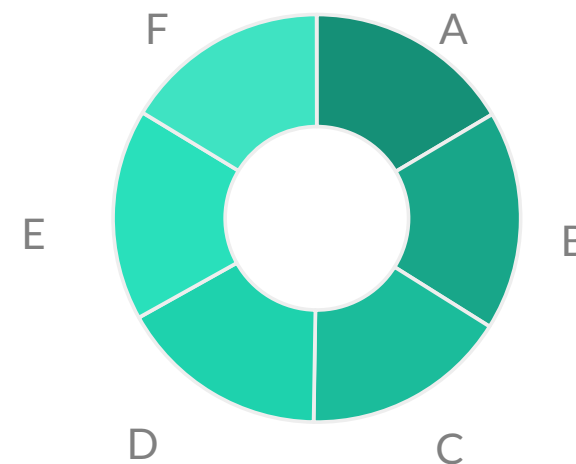
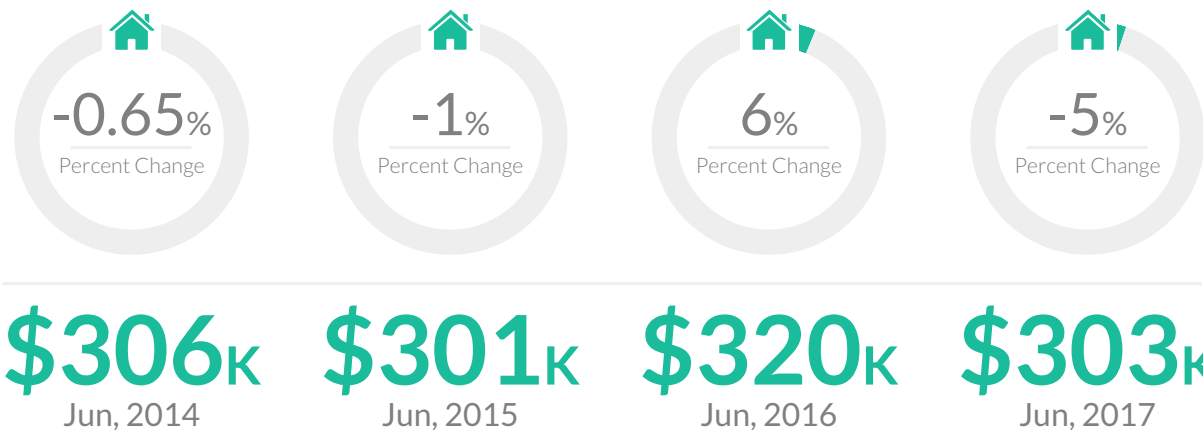
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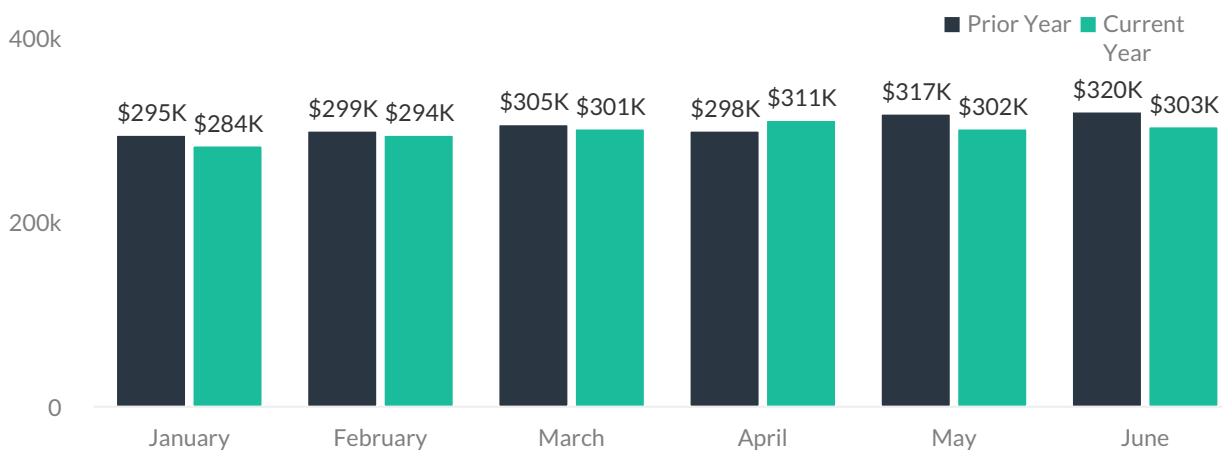
### Median Sale Price

Overview of the median selling price based on sold listings as of June, 2017



### Bar Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



#### A JUN, 2017

The median sales price was \$303K, a 5.31% decrease from June, 2016

#### B JUN, 2016

The median sales price was \$320K, a 6.49% increase from June, 2015

#### C JUN, 2015

The median sales price was \$301K, a 1.8% decrease from June, 2014

#### D JUN, 2014

The median sales price was \$306K, a 0.65% decrease from June, 2013

#### E JUN, 2013

The median sales price was \$308K, a 2.67% increase from June, 2012

#### F JUN, 2012

The median sales price was \$300K, a 9.82% increase from June, 2011

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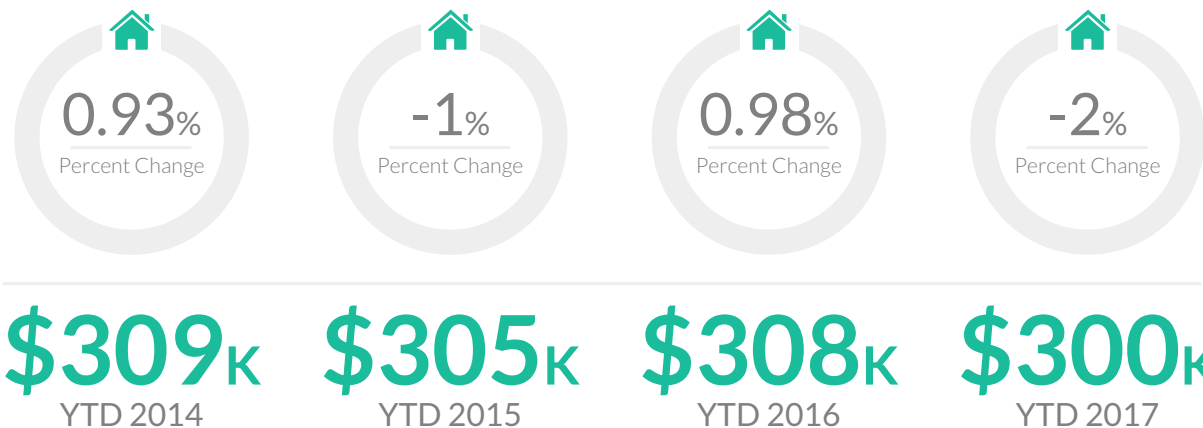
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### Median Sale Price

Overview of the median selling price based on sold listings as of June, 2017



**\$309k**  
YTD 2014

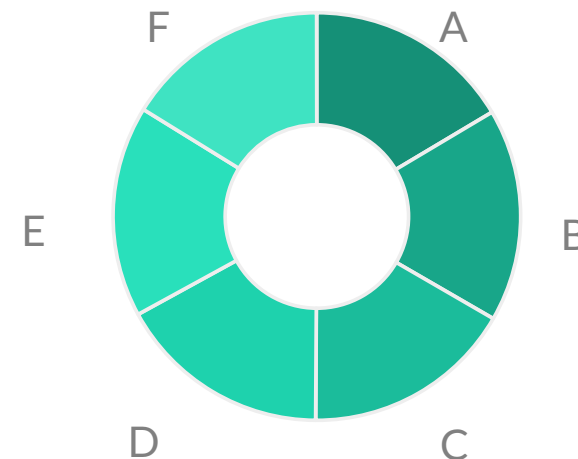
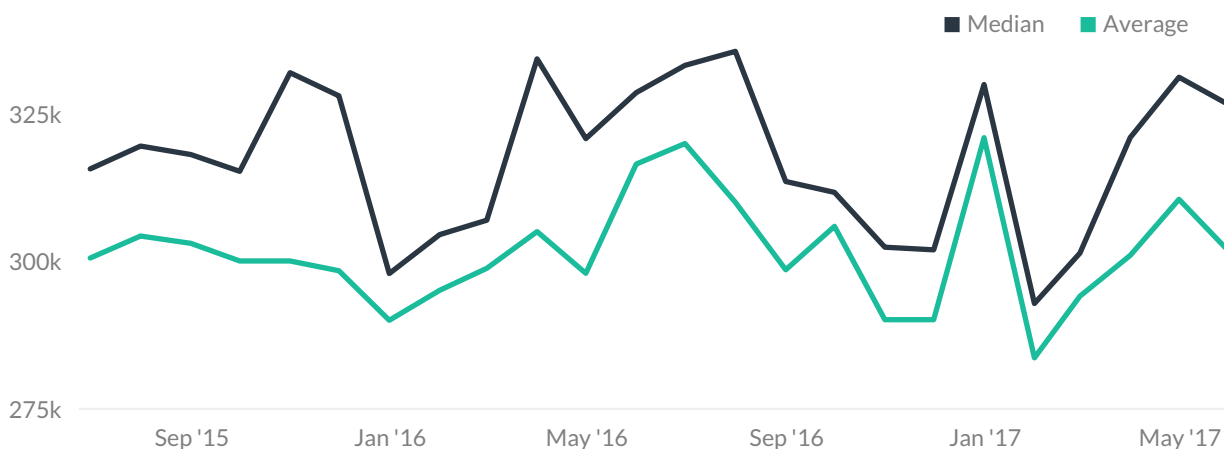
**\$305k**  
YTD 2015

**\$308k**  
YTD 2016

**\$300k**  
YTD 2017

### Line Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



#### A YTD 2017

The median sales price was \$300K, a 2.6% decrease from June, 2016

#### B YTD 2016

The median sales price was \$308K, a 0.98% increase from June, 2015

#### C YTD 2015

The median sales price was \$305K, a 1.21% decrease from June, 2014

#### D YTD 2014

The median sales price was \$309K, a 0.93% increase from June, 2013

#### E YTD 2013

The median sales price was \$306K, a 3.69% increase from June, 2012

#### F YTD 2012

The median sales price was \$295K, a 7.86% increase from June, 2011

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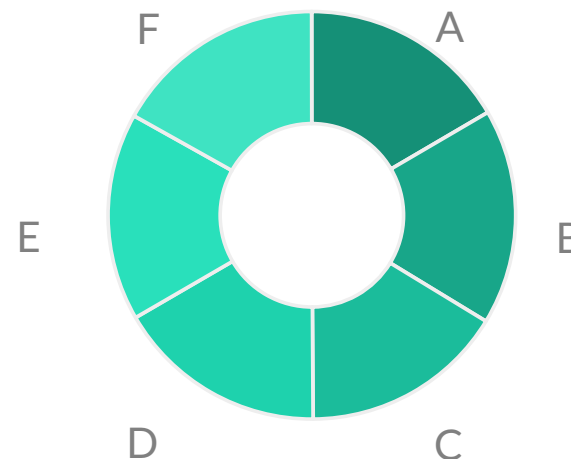
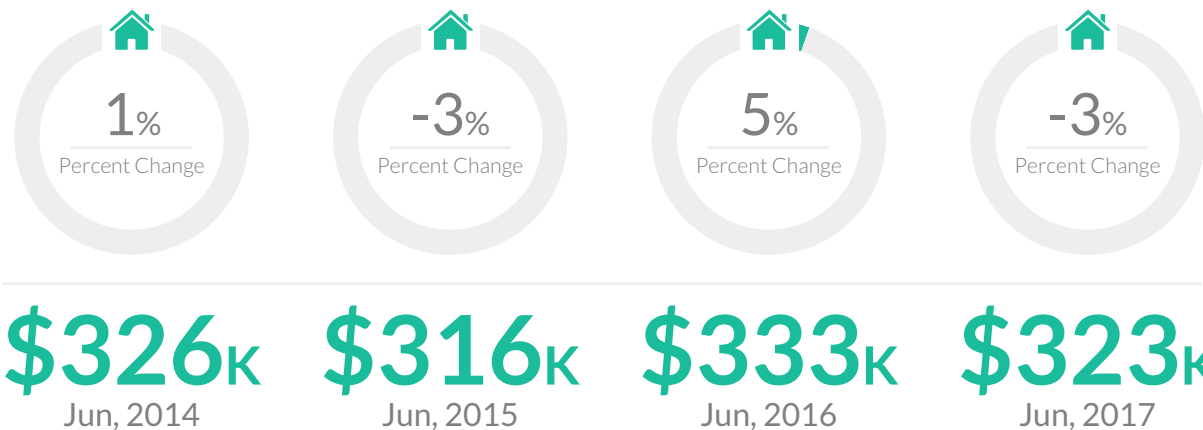
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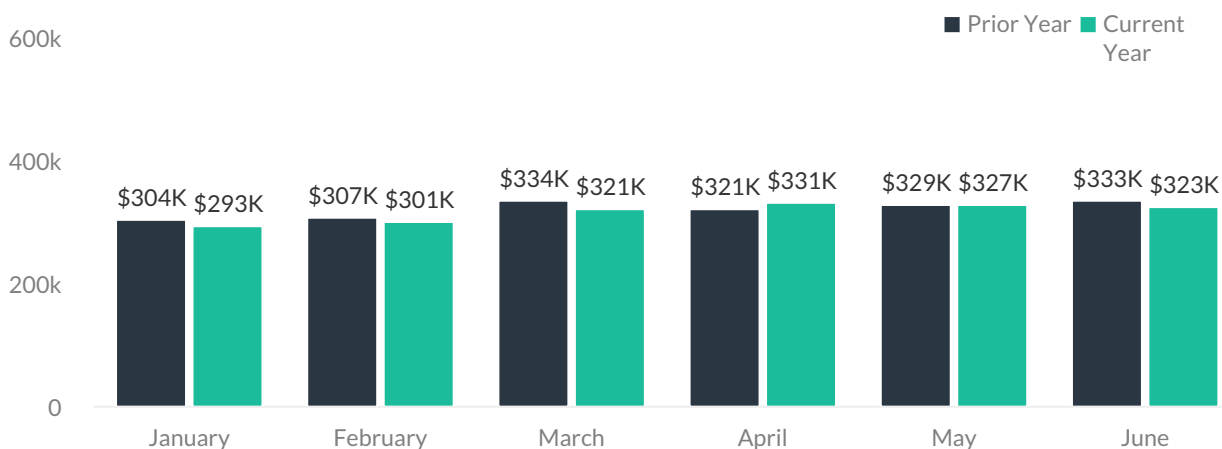
### Average Sale Price

Overview of the average selling price based on sold listings as of June, 2017



### Bar Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



#### A JUN, 2017

The average sales price was \$323K, a 3.14% decrease from June, 2016

#### B JUN, 2016

The average sales price was \$333K, a 5.59% increase from June, 2015

#### C JUN, 2015

The average sales price was \$316K, a 3.06% decrease from June, 2014

#### D JUN, 2014

The average sales price was \$326K, a 1.48% increase from June, 2013

#### E JUN, 2013

The average sales price was \$321K, a 2.35% decrease from June, 2012

#### F JUN, 2012

The average sales price was \$329K, a 10.9% increase from June, 2011

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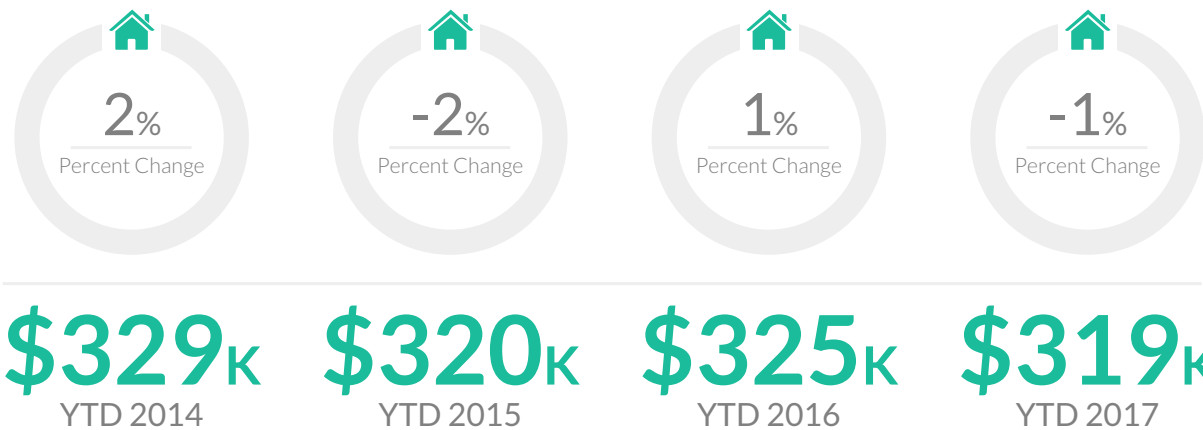
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### Average Sale Price

Overview of the average selling price based on sold listings as of June, 2017



**\$329k**  
YTD 2014

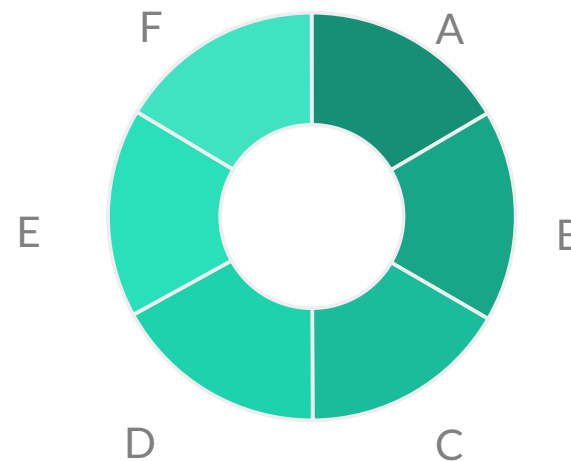
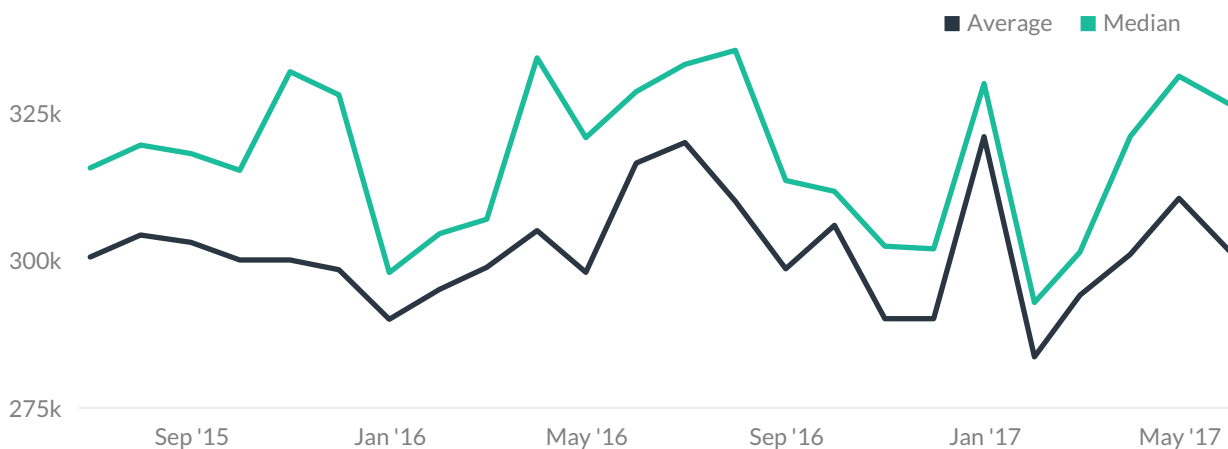
**\$320k**  
YTD 2015

**\$325k**  
YTD 2016

**\$319k**  
YTD 2017

### Line Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



#### A YTD 2017

The average sales price was \$319K, a 1.65% decrease from June, 2016

#### B YTD 2016

The average sales price was \$325K, a 1.55% increase from June, 2015

#### C YTD 2015

The average sales price was \$320K, a 2.93% decrease from June, 2014

#### D YTD 2014

The average sales price was \$329K, a 2.95% increase from June, 2013

#### E YTD 2013

The average sales price was \$320K, a 0.95% increase from June, 2012

#### F YTD 2012

The average sales price was \$317K, a 10.19% increase from June, 2011

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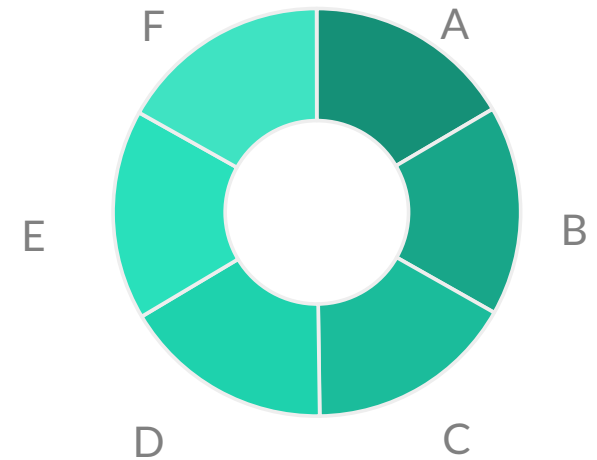
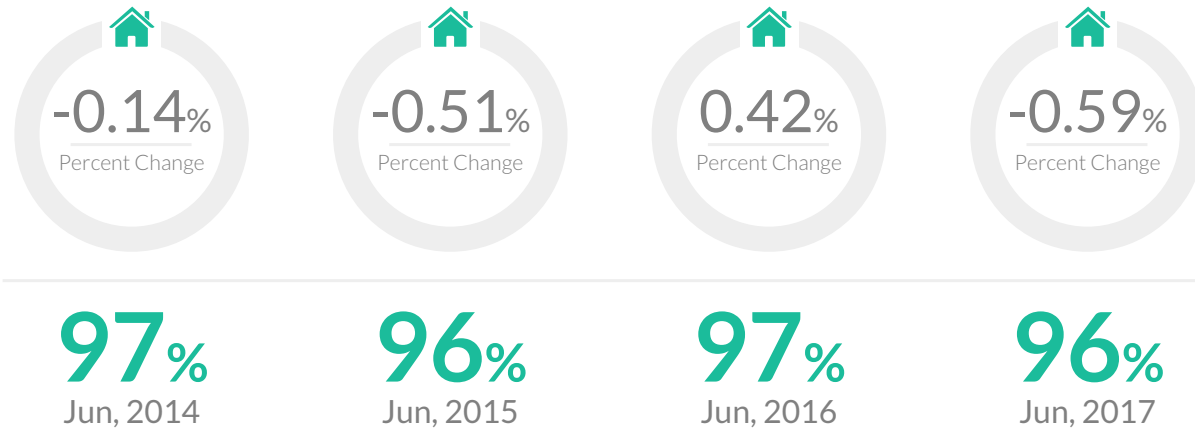
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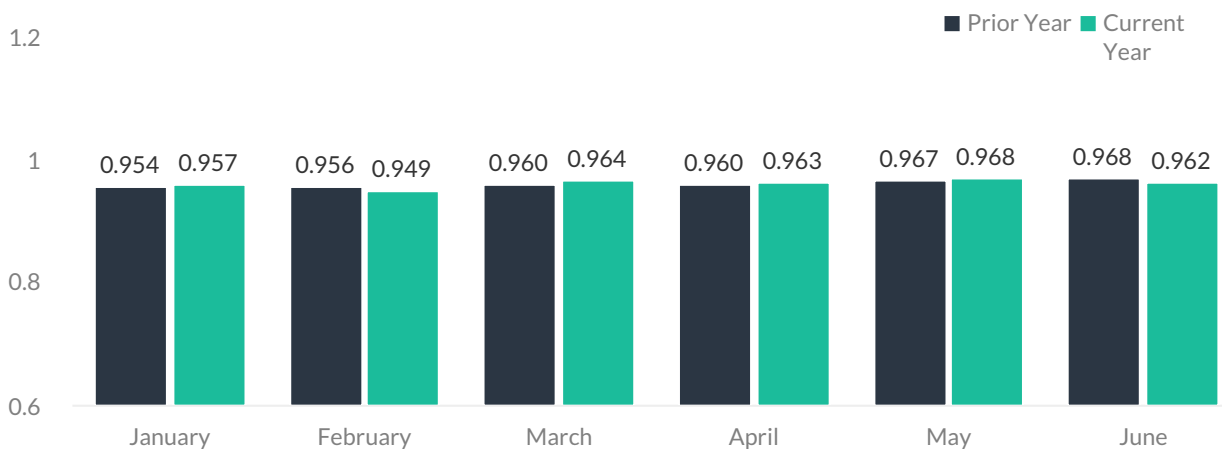
### Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of June, 2017



### Bar Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



#### A JUN, 2017

The average ask to sell ratio was 0.962, a 0.59% decrease from June, 2016

#### B JUN, 2016

The average ask to sell ratio was 0.968, a 0.42% increase from June, 2015

#### C JUN, 2015

The average ask to sell ratio was 0.964, a 0.51% decrease from June, 2014

#### D JUN, 2014

The average ask to sell ratio was 0.969, a 0.14% decrease from June, 2013

#### E JUN, 2013

The average ask to sell ratio was 0.970, a 0.98% decrease from June, 2012

#### F JUN, 2012

The average ask to sell ratio was 0.980, a 1.04% increase from June, 2011

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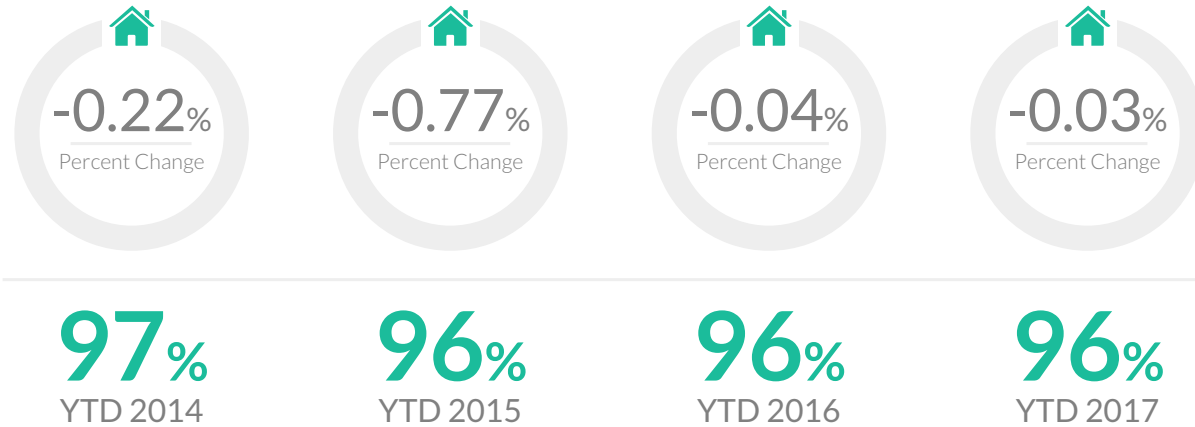
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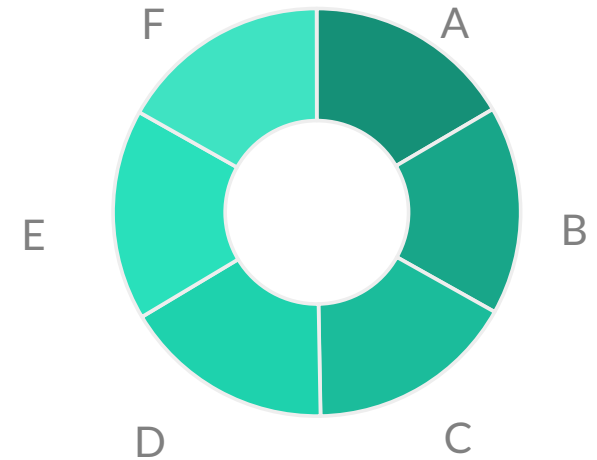
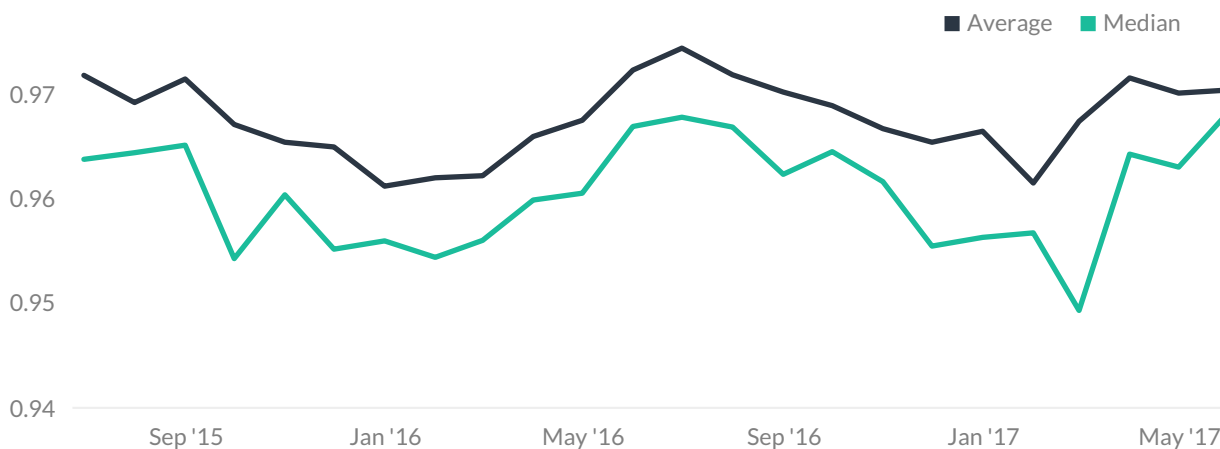
### Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of June, 2017



### Line Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



#### A YTD 2017

The average ask to sell ratio was 0.962, a 0.03% decrease from June, 2016

#### B YTD 2016

The average ask to sell ratio was 0.962, a 0.04% decrease from June, 2015

#### C YTD 2015

The average ask to sell ratio was 0.963, a 0.77% decrease from June, 2014

#### D YTD 2014

The average ask to sell ratio was 0.970, a 0.22% decrease from June, 2013

#### E YTD 2013

The average ask to sell ratio was 0.972, a 0.53% decrease from June, 2012

#### F YTD 2012

The average ask to sell ratio was 0.977, a 0.79% increase from June, 2011

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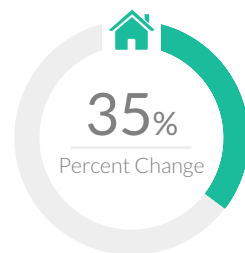
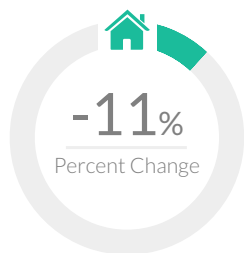
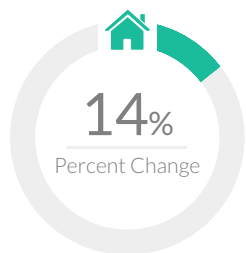
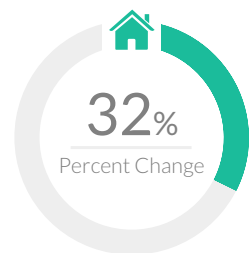
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### Total Months Supply

Overview of months supply of total inventory based as of June, 2017



**5.47**  
Jun, 2014

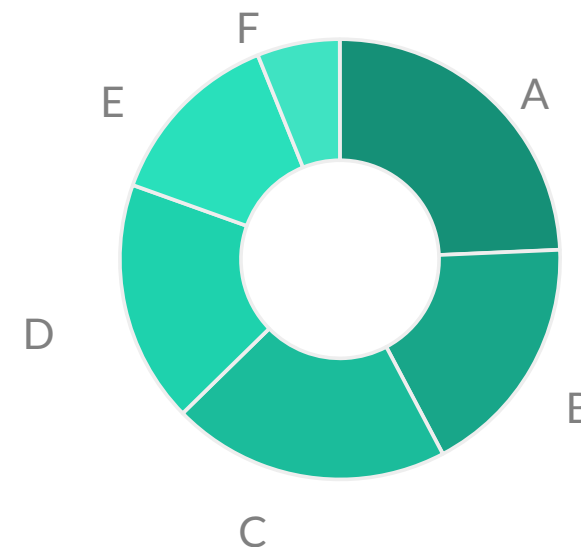
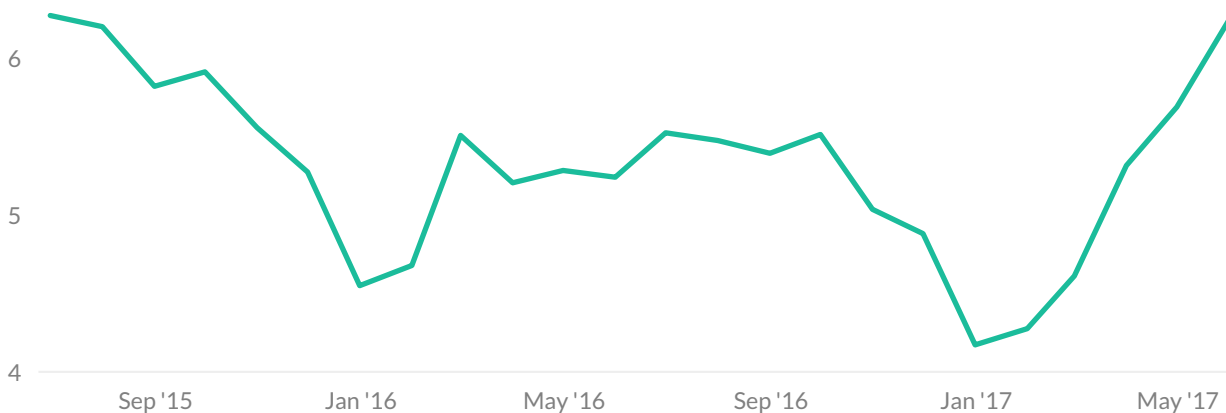
**6.27**  
Jun, 2015

**5.52**  
Jun, 2016

**7.47**  
Jun, 2017

### Line Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



#### A JUN, 2017

The months supply as of June, 2017 was 7.47, a 35.34% increase from June, 2016

#### B JUN, 2016

The months supply as of June, 2016 was 5.52, an 11.96% decrease from June, 2015

#### C JUN, 2015

The months supply as of June, 2015 was 6.27, a 14.63% increase from June, 2014

#### D JUN, 2014

The months supply as of June, 2014 was 5.47, a 32.49% increase from June, 2013

#### E JUN, 2013

The months supply as of June, 2013 was 4.13, a 120.72% increase from June, 2012

#### F JUN, 2012

The months supply as of June, 2012 was 1.87, a 37.51% decrease from June, 2011

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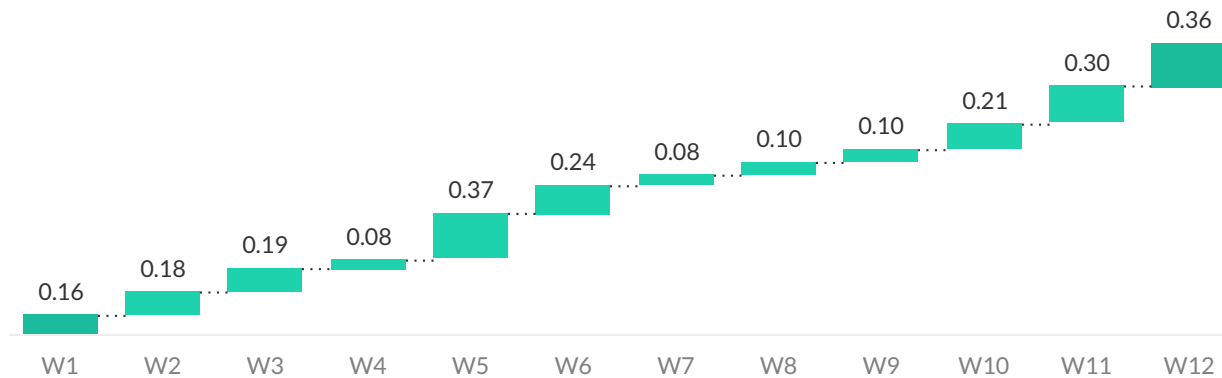
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### Total Months Supply

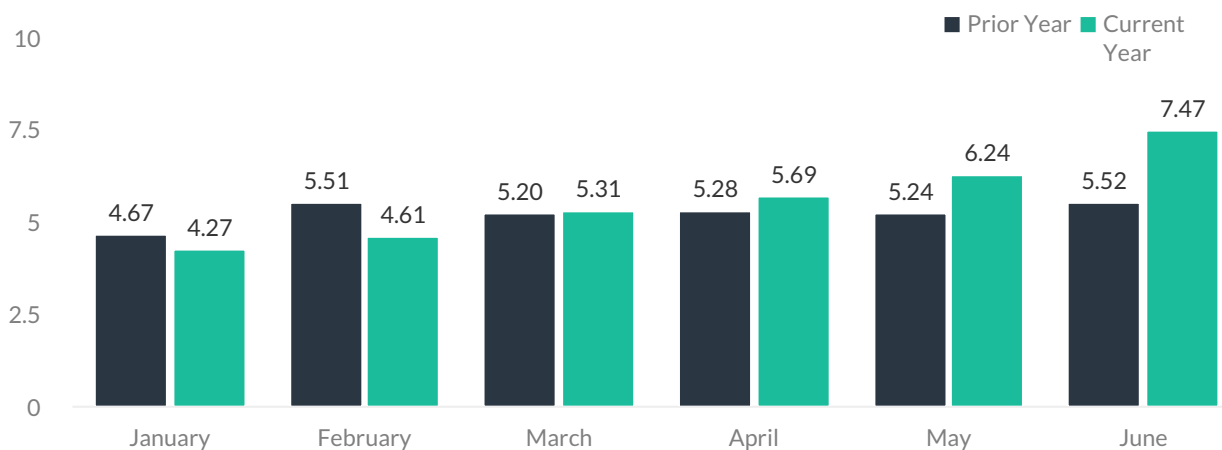
Overview of months supply of total inventory based as of June, 2017



The waterfall graph on the left displays the change in months supply over the last 12 weeks. Lighter colors represents an increase in months supply levels while darker colors represent a decrease.

### Bar Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



#### W1 APR 8/2017

The total months supply was 5.9 month(s), a 2.74% increase from Apr 1

#### W2 APR 15/2017

The total months supply was 6.08 month(s), a 3.14% increase from Apr 8

#### W3 APR 22/2017

The total months supply was 6.27 month(s), a 3.05% increase from Apr 15

#### W4 APR 29/2017

The total months supply was 6.35 month(s), a 1.33% increase from Apr 22

#### W5 MAY 6/2017

The total months supply was 6.72 month(s), a 5.84% increase from Apr 29

#### W6 MAY 13/2017

The total months supply was 6.96 month(s), a 3.48% increase from May 6

#### W7 MAY 20/2017

The total months supply was 7.04 month(s), a 1.17% increase from May 13

#### W8 MAY 27/2017

The total months supply was 7.14 month(s), a 1.42% increase from May 20

#### W9 JUN 3/2017

The total months supply was 7.24 month(s), a 1.4% increase from May 27

#### W10 JUN 10/2017

The total months supply was 7.45 month(s), a 2.93% increase from Jun 3

#### W11 JUN 17/2017

The total months supply was 7.75 month(s), a 4.08% increase from Jun 10

#### W12 JUN 24/2017

The total months supply was 8.11 month(s), a 4.54% increase from Jun 17

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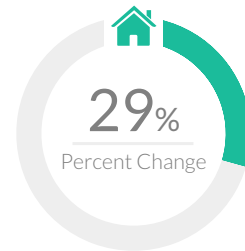
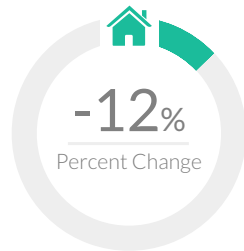
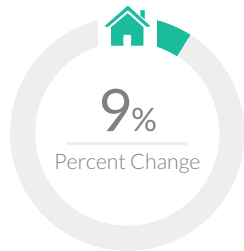
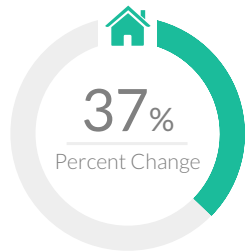
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### Total Listing Inventory

Overview of the total number of listings which were currently active on the market as of June, 2017



**1394**  
Jun, 2014

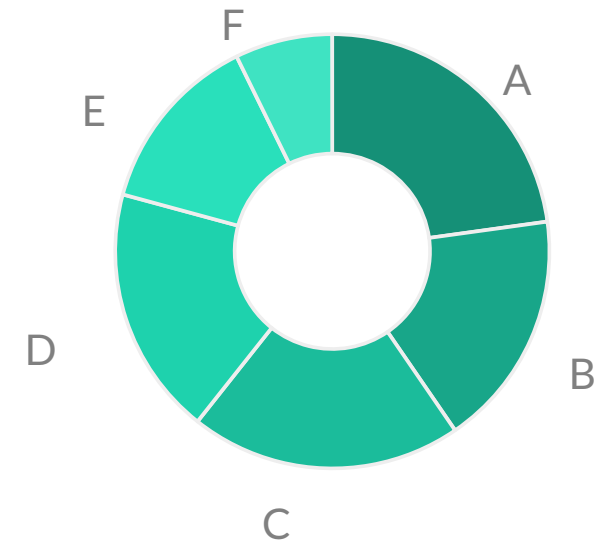
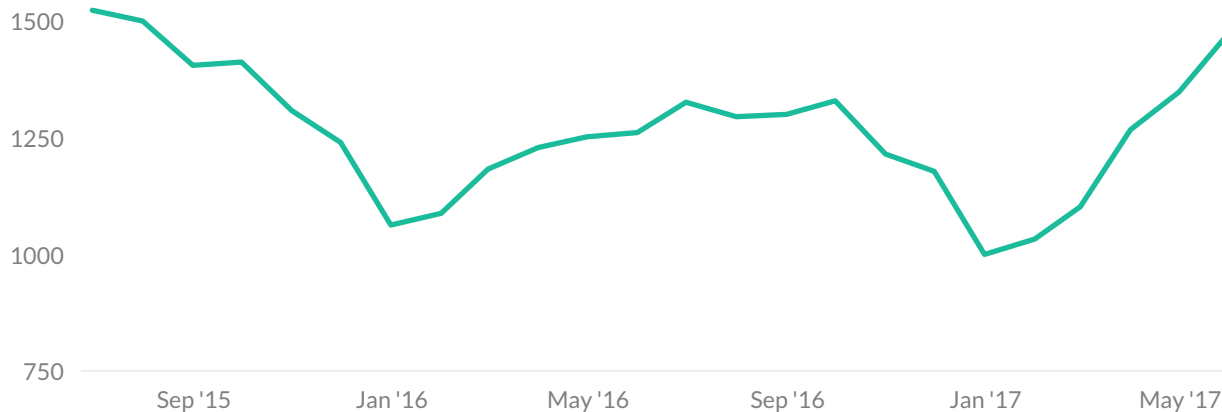
**1520**  
Jun, 2015

**1323**  
Jun, 2016

**1714**  
Jun, 2017

### Line Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



#### A JUN, 2017

As of June, 2017 the total inventory was 1714, a 29.55% increase from June, 2016

#### B JUN, 2016

As of June, 2016 the total inventory was 1323, a 12.96% decrease from June, 2015

#### C JUN, 2015

As of June, 2015 the total inventory was 1520, a 9.04% increase from June, 2014

#### D JUN, 2014

As of June, 2014 the total inventory was 1394, a 37.34% increase from June, 2013

#### E JUN, 2013

As of June, 2013 the total inventory was 1015, an 86.24% increase from June, 2012

#### F JUN, 2012

As of June, 2012 the total inventory was 545, a 30.66% decrease from June, 2011

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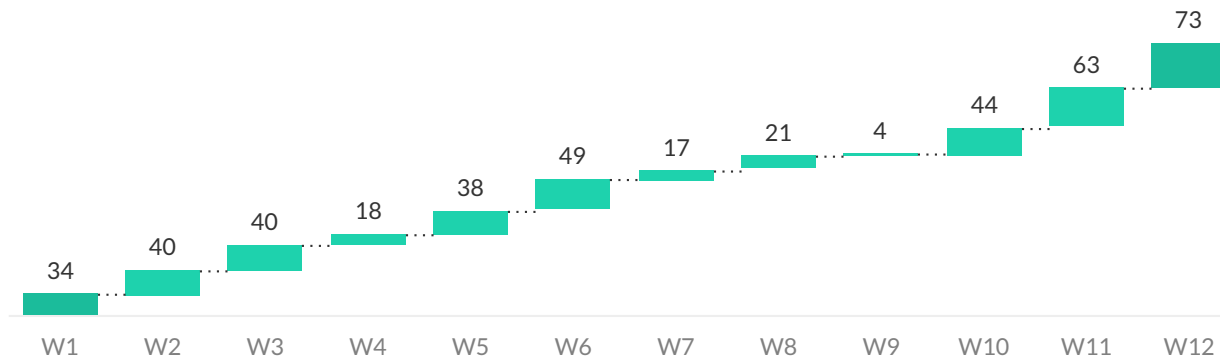
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### Total Listing Inventory

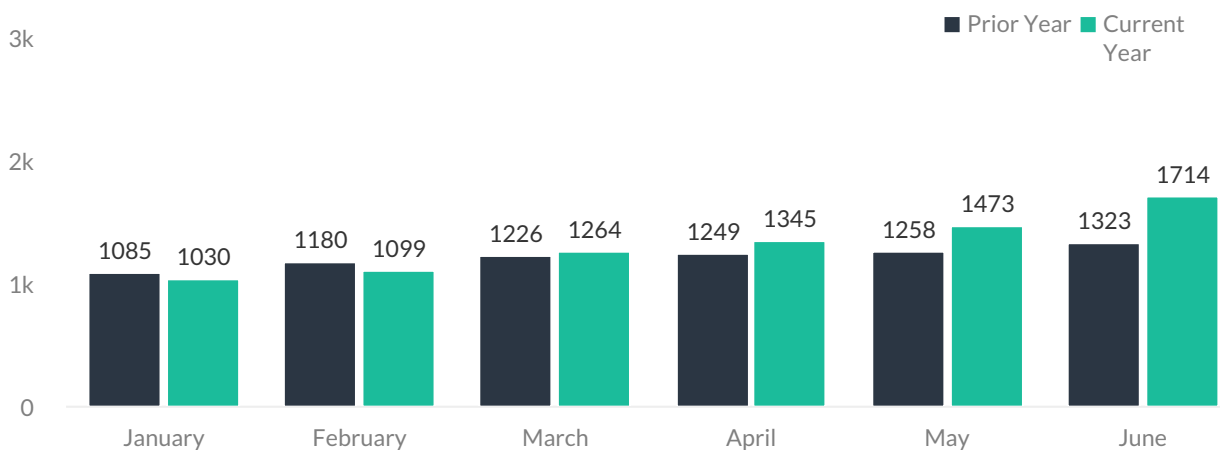
Overview of the total number of listings which were currently active on the market as of June, 2017



The waterfall graph on the left displays the change in inventory over the last 12 weeks. Lighter colors represents an increase in inventory levels while darker colors represent a decrease.

### Bar Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



#### W1 APR 8/2017

There were 1273 active listings as of Apr 8, a 2.74% increase from Apr 1

#### W2 APR 15/2017

There were 1313 active listings as of Apr 15, a 3.14% increase from Apr 8

#### W3 APR 22/2017

There were 1353 active listings as of Apr 22, a 3.05% increase from Apr 15

#### W4 APR 29/2017

There were 1371 active listings as of Apr 29, a 1.33% increase from Apr 22

#### W5 MAY 6/2017

There were 1409 active listings as of May 6, a 2.77% increase from Apr 29

#### W6 MAY 13/2017

There were 1458 active listings as of May 13, a 3.48% increase from May 6

#### W7 MAY 20/2017

There were 1475 active listings as of May 20, a 1.17% increase from May 13

#### W8 MAY 27/2017

There were 1496 active listings as of May 27, a 1.42% increase from May 20

#### W9 JUN 3/2017

There were 1500 active listings as of Jun 3, a 0.27% increase from May 27

#### W10 JUN 10/2017

There were 1544 active listings as of Jun 10, a 2.93% increase from Jun 3

#### W11 JUN 17/2017

There were 1607 active listings as of Jun 17, a 4.08% increase from Jun 10

#### W12 JUN 24/2017

There were 1680 active listings as of Jun 24, a 4.54% increase from Jun 17

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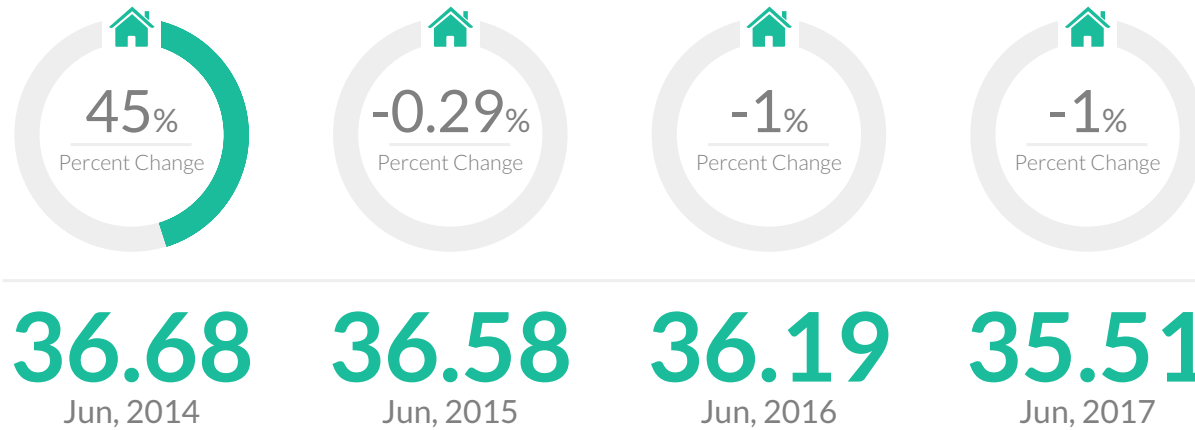
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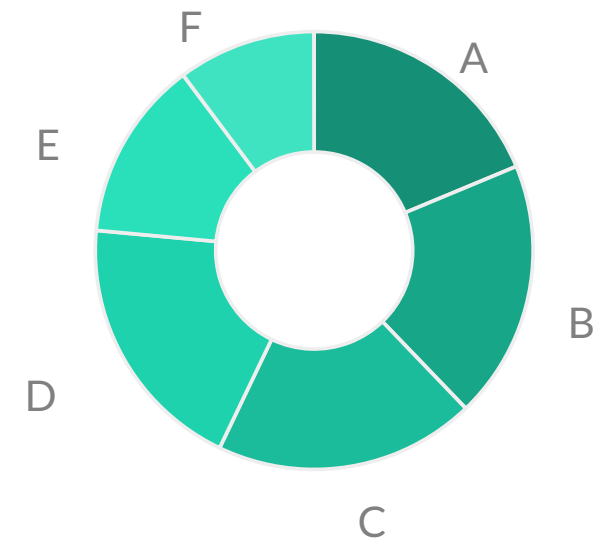
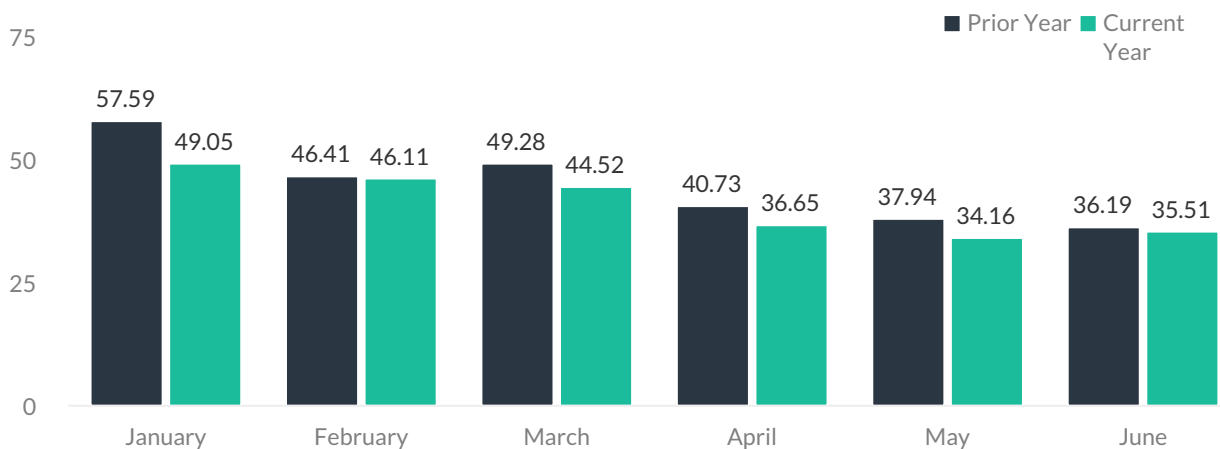
### Days on Market Until Sale

Overview of the average number of days that sold listings as of June, 2017 have been on the market for



### Bar Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



#### A JUN, 2017

The average days on market was 35.51, a 1.87% decrease from June, 2016

#### B JUN, 2016

The average days on market was 36.19, a 1.06% decrease from June, 2015

#### C JUN, 2015

The average days on market was 36.58, a 0.29% decrease from June, 2014

#### D JUN, 2014

The average days on market was 36.68, a 45.22% increase from June, 2013

#### E JUN, 2013

The average days on market was 25.26, a 30.48% increase from June, 2012

#### F JUN, 2012

The average days on market was 19.36, a 26.53% decrease from June, 2011

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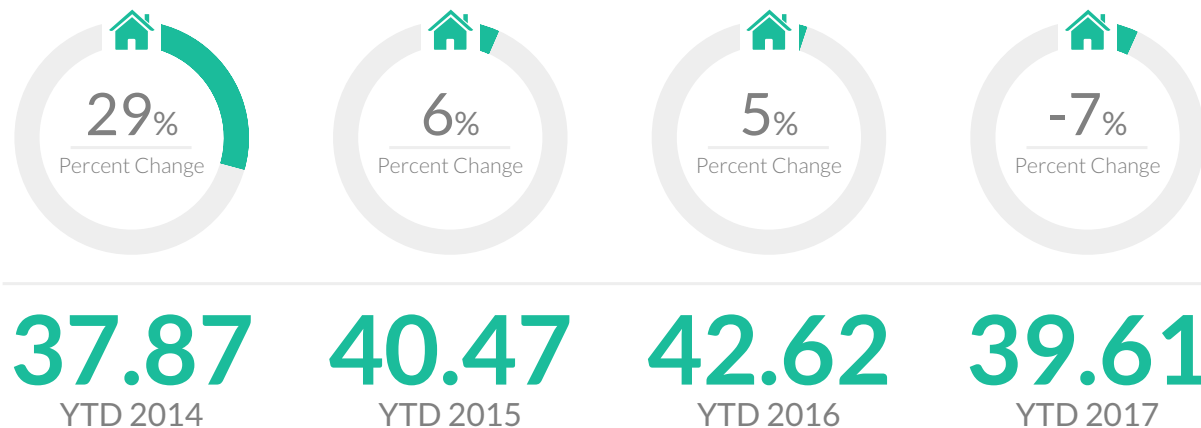
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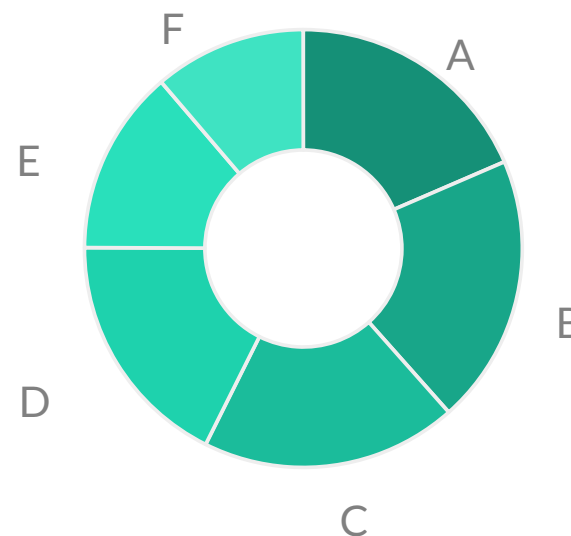
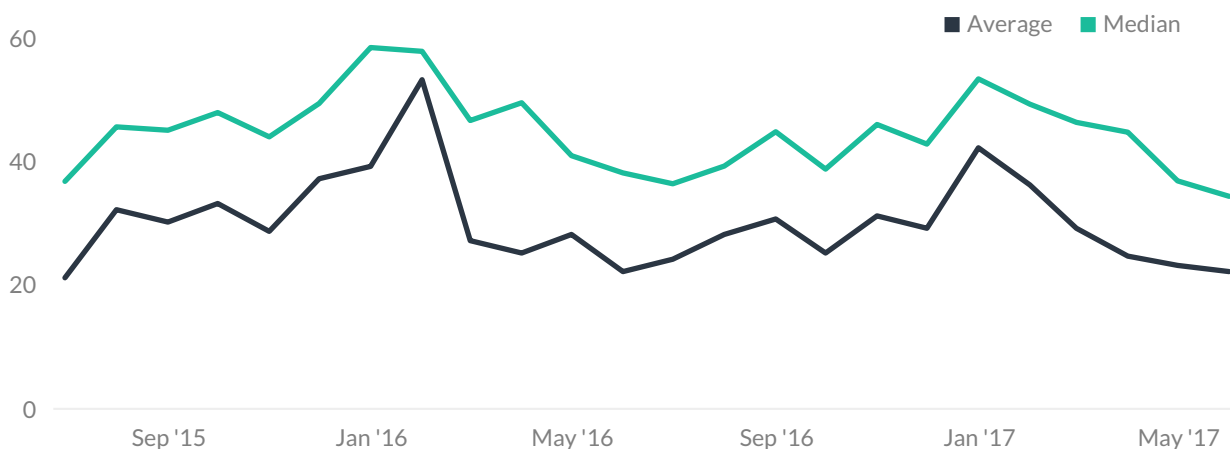
### Days on Market Until Sale

Overview of the average number of days that sold listings as of June, 2017 have been on the market for



### Line Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



#### A YTD 2017

The average days on market was 39.61, a 7.05% decrease from June, 2016

#### B YTD 2016

The average days on market was 42.62, a 5.32% increase from June, 2015

#### C YTD 2015

The average days on market was 40.47, a 6.84% increase from June, 2014

#### D YTD 2014

The average days on market was 37.87, a 29.42% increase from June, 2013

#### E YTD 2013

The average days on market was 29.27, a 21.75% increase from June, 2012

#### F YTD 2012

The average days on market was 24.04, a 21.79% decrease from June, 2011

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